

Flagstar Bancorp, Inc. (NYSE: FBC)

Earnings Presentation 3rd Quarter 2019

October 22, 2019



This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. Forward-looking statements are based on management's current expectations and assumptions regarding the Company's business and performance, the economy and other future conditions, and forecasts of future events, circumstances and results. However, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, contingencies and other factors. Generally, forward-looking statements are not based on historical facts but instead represent our management's beliefs regarding future events. Such statements may be identified by words such as believe, expect, anticipate, intend, plan, estimate, may increase, may fluctuate, and similar expressions or future or conditional verbs such as will, should, would and could. Such statements are based on management's current expectations and are subject to risks, uncertainties and changes in circumstances. Actual results and capital and other financial conditions may differ materially from those included in these statements due to a variety of factors, including without limitation those found in periodic Flagstar reports filed with the U.S. Securities and Exchange Commission, which are available on the Company's website (flagstar.com) and on the Securities and Exchange Commission's website (sec.gov).

Any forward-looking statements made by or on behalf of us speak only as to the date they are made, and we do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made, except as required under United States securities laws.

In addition to results presented in accordance with GAAP, this presentation includes non-GAAP financial measures. The Company believes these non-GAAP financial measures provide additional information that is useful to investors in helping to understand the capital requirements Flagstar will face in the future and underlying performance and trends of Flagstar.

Non-GAAP financial measures have inherent limitations, which are not required to be uniformly applied. Readers should be aware of these limitations and should be cautious with respect to the use of such measures. To compensate for these limitations, we use non-GAAP measures as comparative tools, together with GAAP measures, to assist in the evaluation of our operating performance or financial condition. Also, we ensure that these measures are calculated using the appropriate GAAP or regulatory components in their entirety and that they are computed in a manner intended to facilitate consistent period-to-period comparisons. Flagstar's method of calculating these non-GAAP measures may differ from methods used by other companies. These non-GAAP measures should not be considered in isolation or as a substitute for those financial measures prepared in accordance with GAAP or in-effect regulatory requirements.

Where non-GAAP financial measures are used, the most directly comparable GAAP or regulatory financial measure, as well as the reconciliation to the most directly comparable GAAP or regulatory financial measure, can be found in these conference call slides. Additional discussion of the use of non-GAAP measures can also be found in the Form 8-K Current Report related to this presentation and in periodic Flagstar reports filed with the U.S. Securities and Exchange Commission. These documents can all be found on the Company's website at flagstar.com.

Executive Overview

Sandro DiNello, CEO

Unique relationship-based business model

- Built to generate strong results in any interest rate environment; quarter results highlight the advantage of our unique business model;
 - Industry-leading mortgage business, layered on top of a well balanced community bank and best in class servicing business

Grow community banking

- Net interest income was up 6%, driven by robust growth in our loan portfolio and deposits without compromising price or quality
 - Identified opportunities to add high quality loans in warehouse, CRE, C&I, and non-auto indirect portfolios; funding this asset growth with core deposits

Strengthen mortgage and servicing revenues

- Mortgage revenue up on improved margin and volume, highlighting strength of our scalable origination platform
 - Maintained disciplined pricing strategy focused on generating business in most profitable channels
- Servicing delivered strong financial results; ended the quarter with 994,000 loans being serviced or subserviced

Highly profitable operations

- Net income of \$63mm, or \$1.11 per diluted share; up 56% vs. adjusted 2Q19 net income⁽¹⁾
- YTD 2019 adjusted RoTCE⁽¹⁾ of 13.6%; up 70 bps vs. YTD 2018
- Return on assets of 1.2% for Q319; up 39 bps vs. adjusted Q219⁽¹⁾ and up 15 bps vs. adjusted Q318⁽¹⁾

Positioned to thrive in any market

- Effective management of asset sensitivity as net interest margin was relatively flat at 3.05%, despite two rate cuts
- Diversified and scalable earning streams provide consistent capital creation and build shareholder value

1) Non-GAAP number. Please see reconciliations on page 41 and 42.

Financial Overview

Jim Cirolì, CFO

Financial highlights

3rd Quarter 2019

Solid earnings

- Net income of \$63mm, or \$1.11 per diluted share, in 3Q19, up 50% vs. adjusted 2Q19 net income⁽¹⁾
 - Adjusted revenue growth⁽¹⁾ of \$36mm, or 13%, led by higher mortgage revenue and net interest income

Growth in community banking

- Loans held-for-investment increased \$1.1bn vs 2Q19; 12% growth in commercial loans; 9% growth in consumer loans
 - Average warehouse loans up \$511mm, benefitting from higher refinance volumes
 - Average consumer loans higher \$396mm higher, with evenly distributed loan growth across the portfolio
- Net interest margin at 3.05%, relatively flat to prior quarter, despite two rate cuts in the quarter

Higher mortgage revenue

- Mortgage revenue⁽²⁾ of \$108mm; up \$28mm, or 35%, vs. 2Q19 and \$56mm, or 108% vs 3Q18
 - Net gain on loan sales rose \$35mm, or 47%; GOS margin up 31 basis points and FOALs up \$0.9bn, or 10%
 - Net loss on MSR of \$2mm; increased refinance activity accelerated prepayments

Strong asset quality

- Asset quality strong as net charge-offs were only 2 basis points and nonperforming loan ratio decreased to 0.21%
 - ALLL covered 0.9% of loans HFI, or 1.1% excluding warehouse loans
- Early stage loan delinquencies remain low at \$12mm, or 10 basis points

Robust capital position

- Total risk based capital ratio at 11.5% (11.8%⁽¹⁾ under Capital Simplification)
 - \$2 billion period end asset growth, with \$1.5 billion coming from warehouse and loans held-for-sale
- Tier 1 leverage ratio at 8.0% (8.4%⁽¹⁾ under Capital Simplification)

1) Non-GAAP number. Please see reconciliations on page 41 and 42.

2) Mortgage revenue is defined as net gain on loan sales HFS plus the net return on the MSRs.

Quarterly income comparison

3rd Quarter 2019

\$mm				
	3Q19	2Q19	\$ Variance	% Variance
Net interest income	A \$146	\$138	\$8	6%
Provision (benefit) for loan losses ("PLL")	1	17	(16)	N/M
Net interest income after PLL	145	121	24	20%
Net gain on loan sales	110	75	35	47%
Loan fees and charges	29	24	5	21%
Loan administration income	5	6	(1)	(17%)
Net return on mortgage servicing rights	(2)	5	(7)	N/M
Other noninterest income	29	33 ⁽¹⁾	(4)	(12%)
Total noninterest income	B 171	143 ⁽¹⁾	28	20%
Compensation and benefits	98	90	8	9%
Commissions and loan processing expense	60	46	14	30%
Other noninterest expenses	80	78	2	3%
Total noninterest expense	C 238	214	24	11%
Income before income taxes	78	50 ⁽¹⁾	28	56%
Provision for income taxes	15	9 ⁽¹⁾	6	67%
Net income	\$63	\$41 ⁽¹⁾	\$22	54%
Diluted income per share	\$1.11	\$0.71 ⁽¹⁾	\$0.40	56%
Profitability				
Net interest margin	3.05%	3.08%	(3 bps)	
Total revenues ⁽¹⁾	\$317	\$281	\$36	13%
Net gain on loan sales / total revenue	35%	27%	800 bps	
Mortgage rate lock commitments, fallout adjusted	\$9,197	\$8,344	\$853	10%
Mortgage closings	\$9,262	\$8,641	\$621	7%
Net gain on loan sale margin, HFS	1.20%	0.89%	31 bps	

1) Non-GAAP number for 2Q19. Number shown excludes DOJ benefit. Please see reconciliations on page 41 and 42.

N/M – not meaningful

Observations

A Net interest income

- Net interest income up \$8mm, or 6%
 - Average earning assets increased 7% led by 12% growth in commercial loans
 - Net interest margin 3.05%, relatively flat demonstrating effective management of funding costs.

B Noninterest income

- Adjusted noninterest income⁽¹⁾ up \$28mm, or 20%
 - Net gain on loan sales rose \$35mm, or 47%, due to 31 basis points increase in GOS margin and a 10% increase in FOAL volume
 - Loan fees and charges up \$5mm, or 21%, led by higher mortgage loan closings

C Noninterest expense

- Noninterest expense up \$24mm, or 11%
 - Volume-driven mortgage expenses increased \$20mm

Average balance sheet highlights

3rd Quarter 2019

3Q19 (\$mm)

	Average Balance Sheet		
	Incr (Decr) ⁽¹⁾		
	\$	\$	%
Loans held-for-sale	\$3,786	\$247	7%
Consumer loans ⁽²⁾	4,874	396	9%
Commercial loans ⁽²⁾	6,869	734	12%
Total loans held-for-investment	11,743	1,130	11%
Other earning assets ⁽³⁾	3,468	(139)	(4%)
Interest-earning assets	\$18,997	\$1,238	7%
Other assets	2,200	(7)	(0%)
Total assets	<u>\$21,197</u>	<u>\$1,231</u>	6%
Deposits	\$15,817	\$1,658	12%
Short-term FHLB advances & other	1,910	(723)	(27%)
Long-term FHLB advances	536	182	51%
Other long-term debt	495	(1)	- %
Other liabilities	717	61	9%
Total liabilities	\$19,475	\$1,177	6%
Stockholders' equity	1,722	54	3%
Total liabilities and stockholders' equity	<u>\$21,197</u>	<u>\$1,231</u>	6%
Tangible book value per common share ⁽⁴⁾	\$27.62	\$1.46	6%

Observations

Interest-earning assets

- Average loans HFI grew \$1.1bn, or 11%
 - Average commercial loans increased \$734mm primarily driven by \$511mm increase in warehouse loans
 - Average consumer loans increased \$396mm, or 9%, driven evenly by growth in non-auto indirect lending, mortgage and HELOC portfolios

Interest-bearing liabilities

- Average deposits increased \$1.7bn, or 12%, primarily from higher custodial deposits driven by increase in refinance activity
 - Average custodial deposits rose \$1.1bn, or 31%

Equity⁽⁴⁾

- Tangible common equity to asset ratio of 7.09%
- FBC closing share price of \$38.76 on October 21, 2019 is 140% of tangible book value per share

1) Measured vs. the prior quarter

2) Consumer loans include first and second mortgages, HELOC and other loans; commercial loans include commercial real estate, commercial & industrial and warehouse loans

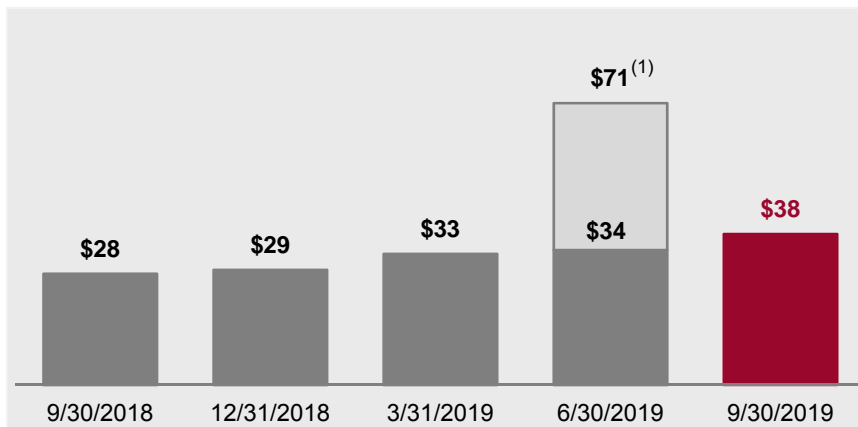
3) Other earning assets include interest earning deposits, investment securities and loans with government guarantees

4) References a non-GAAP number. Please see reconciliations on page 41 and 42.

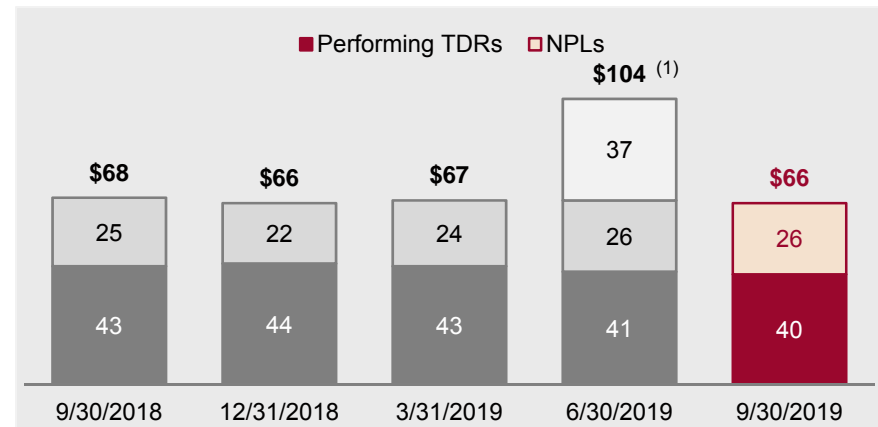
Asset quality

3rd Quarter 2019

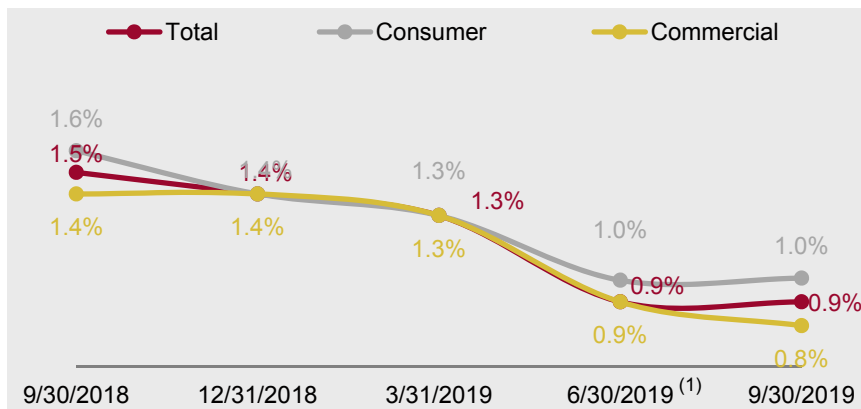
Delinquencies (\$mm)



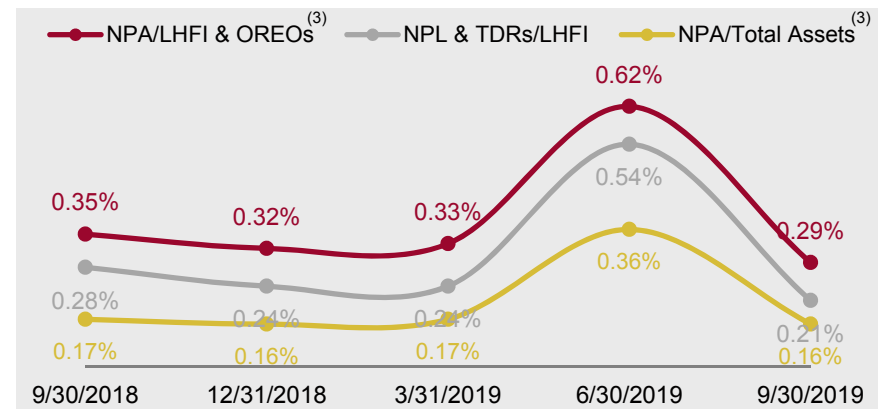
NPLs and performing TDRs (\$mm)



Allowance coverage⁽²⁾ (% of loans HFI)



Nonperforming loan and asset ratios

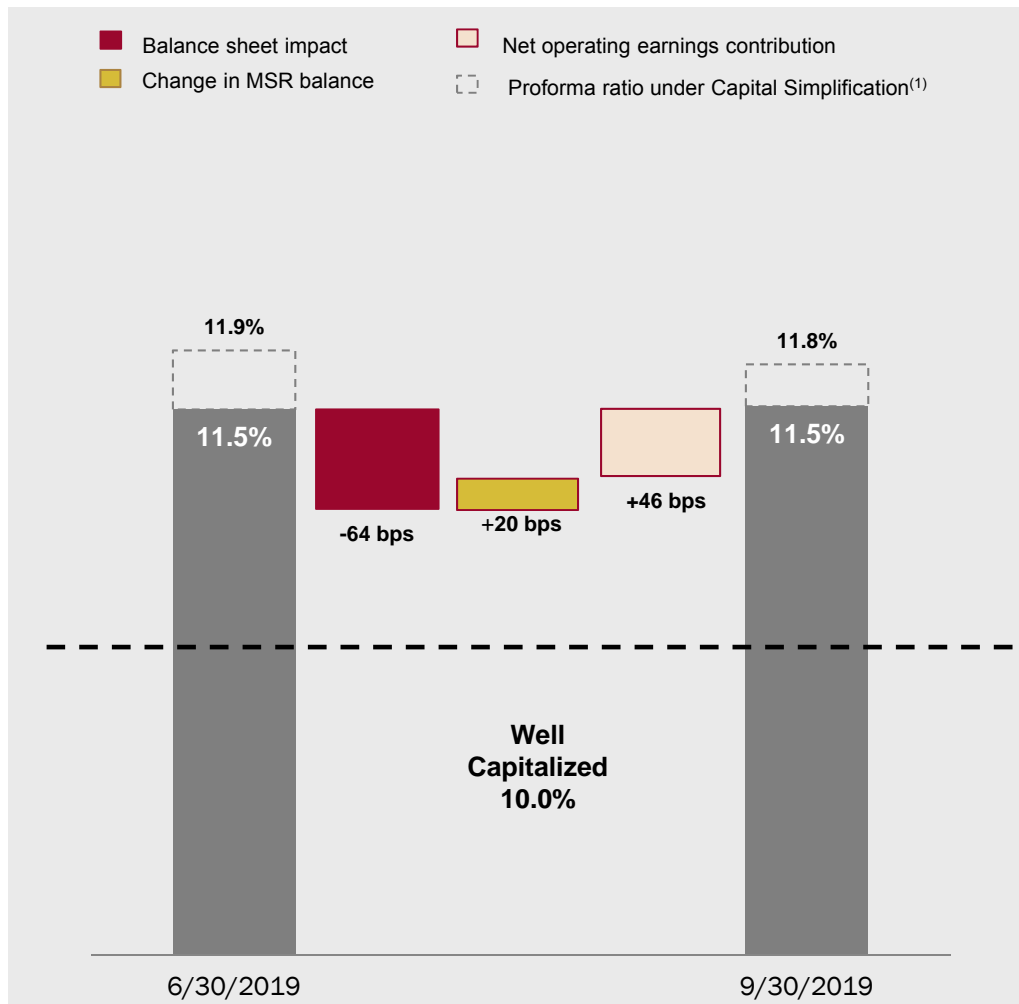


1) Includes \$37 million Live Well loan which was fully liquidated in the third quarter 2019.

2) Excludes loans carried under the fair value option and loans with government guarantees.

3) Excludes loans held-for-sale

Flagstar Bancorp Total Risk Based Capital Ratio



Observations 3Q19

	Tier 1 Leverage	CET-1 to RWA	Tier 1 to RWA	Total RBC to RWA
3Q19	8.0%	9.2%	10.8%	11.5%
2Q19	7.9%	9.1%	10.7%	11.5%

- Total risk based capital ratio of 11.5% (11.8% under Capital Simplification)⁽¹⁾
 - Recently enacted capital relief adds 22 basis points in Q1 2020 for this ratio.
- Tier 1 leverage ratio ended quarter at 8.0% (8.4% under Capital Simplification)⁽¹⁾
 - Recently enacted capital relief adds 46 basis points in Q1 2020 for this ratio.
- Supporting value creation strategy, company has sufficient capital to grow and hold additional interest earning assets

1) Non-GAAP number. Please see reconciliations on page 41 and 42.

Business Segment Overview

Lee Smith, COO

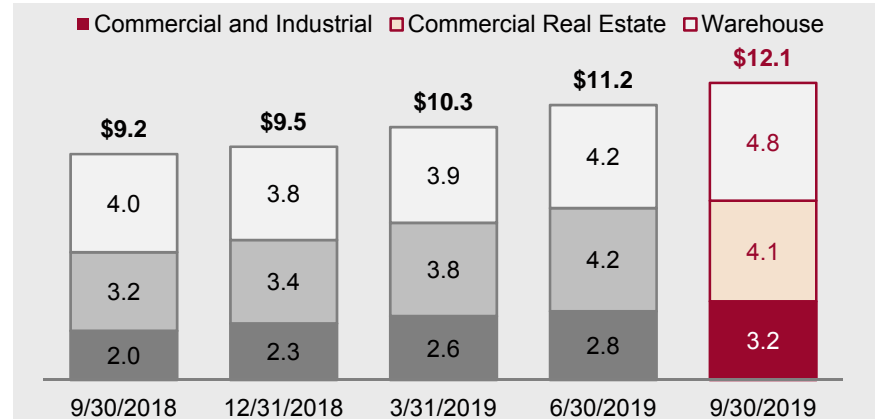
Community banking

3rd Quarter 2019

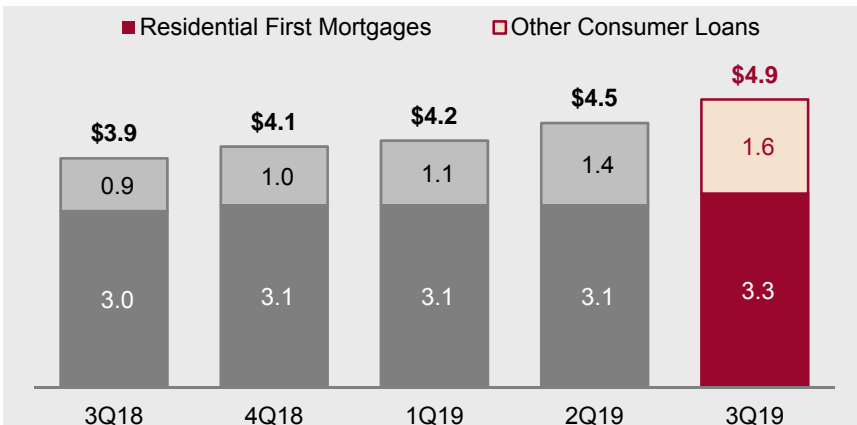
Average commercial loans (\$bn)



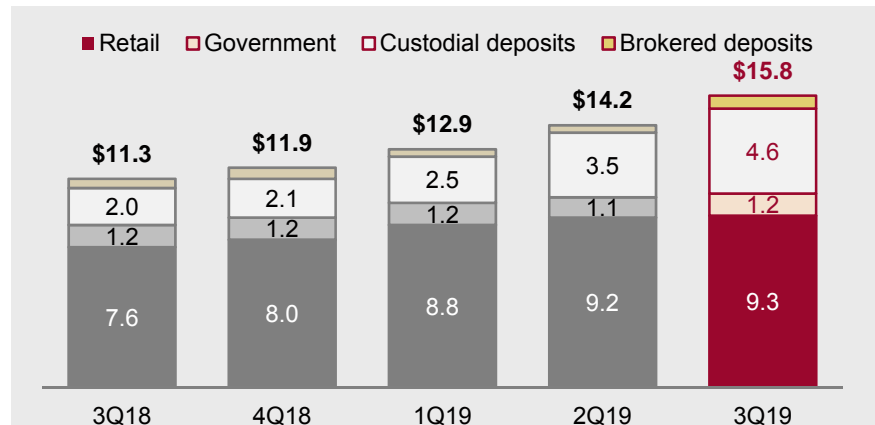
Quarter-end commercial loan commitments (\$bn)



Average consumer loans (\$bn)



Average deposit funding⁽¹⁾ (\$bn)

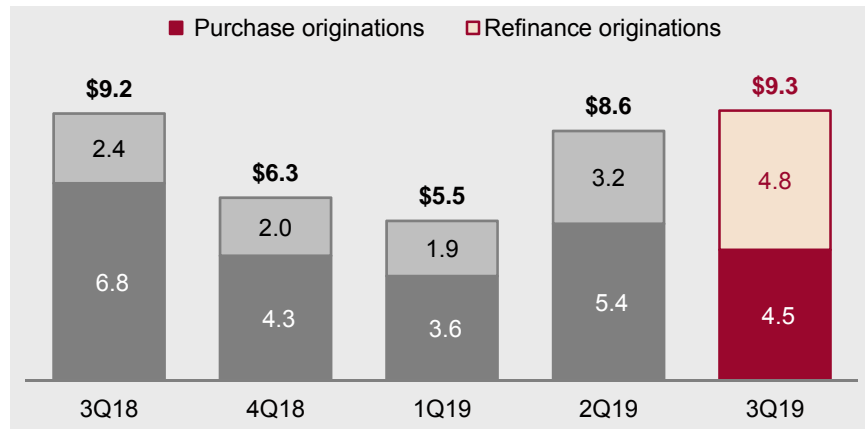


1) Includes custodial deposits which are included as part of mortgage servicing.

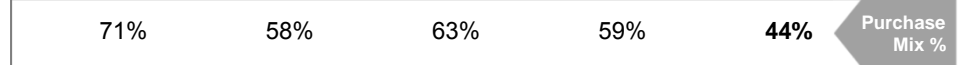
Mortgage originations

3rd Quarter 2019

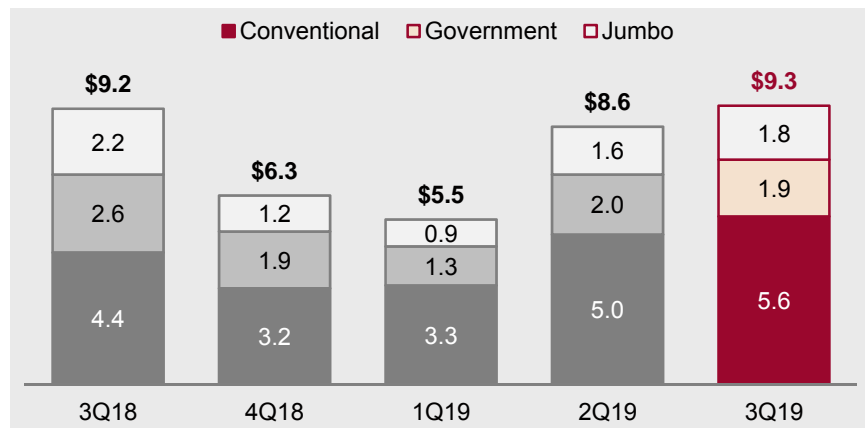
Closings by purpose (\$bn)



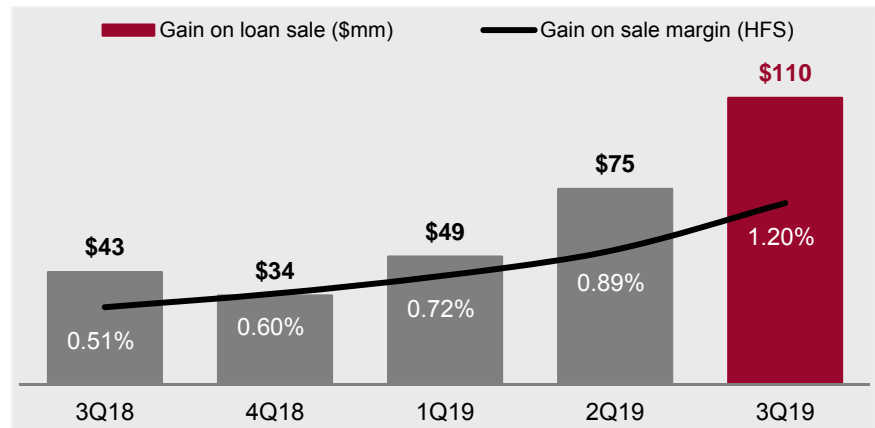
Fallout-adjusted locks (\$bn)



Closings by mortgage type (\$bn)



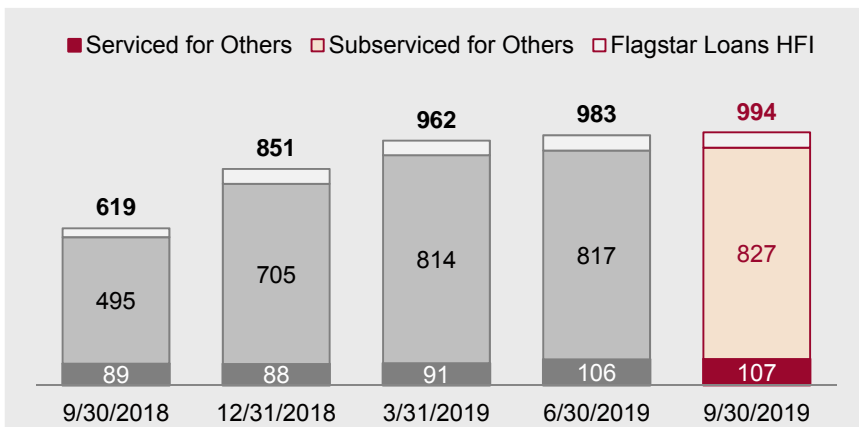
Net gain on loan sales – revenue and margin



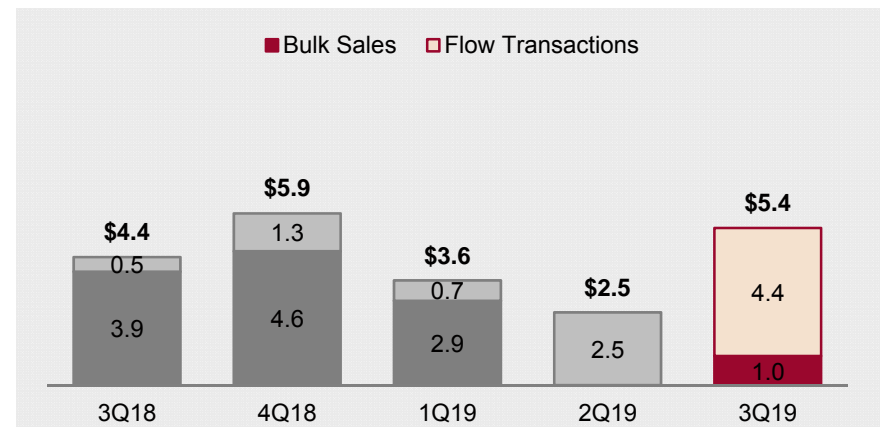
Mortgage servicing

3rd Quarter 2019

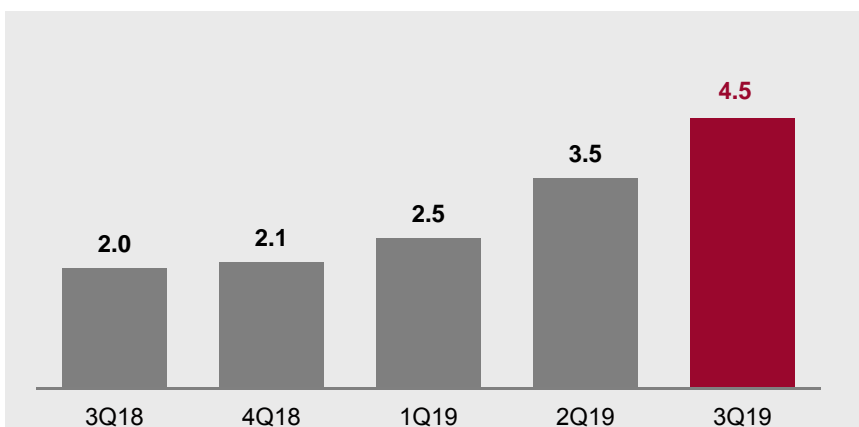
Quarter-end loans serviced (000's)



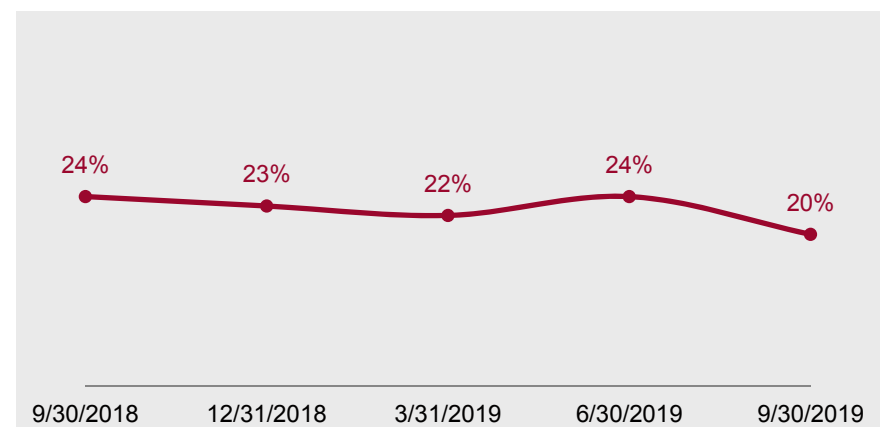
\$ UPB of MSRs sold (\$bn)



Average custodial deposits (\$bn)

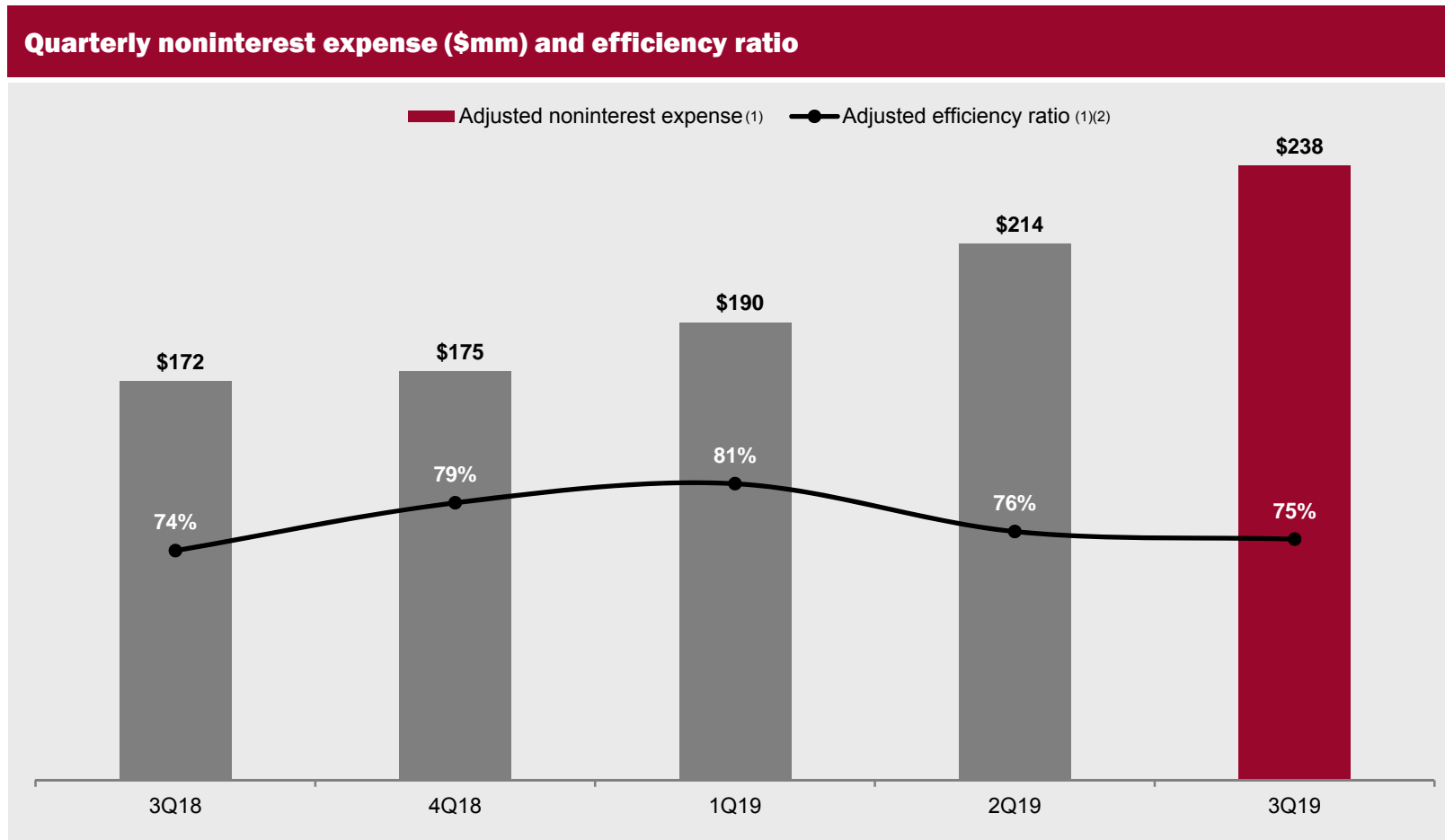


MSR / CET1 (Bancorp)



Noninterest expense and efficiency ratio

3rd Quarter 2019



- 1) References non-GAAP number for 1Q19, 4Q18 and 3Q18; excludes acquisition costs of \$1 million, \$14 million and \$1 million for 1Q19, 4Q18 and 3Q18, respectively, related to Wells Fargo branch acquisition. In addition, 4Q18 excludes \$29 million of hedging gains reclassified from AOCI to net interest income in conjunction with the payment of long-term FHLB advances. Please see reconciliations on page 41 and 42.
- 2) References non-GAAP number for 2Q19; excludes DOJ benefit of \$25 million for 2Q19. Please see reconciliations on page 41 and 42.

Closing Remarks / Q&A

Sandro DiNello, CEO

4th Quarter 2019 Outlook

Net interest income

- Net interest income flat
 - Interest earning assets up slightly
 - Net interest margin declines 5 to 10 basis points

Noninterest income

- Mortgage Revenue, including gain on sale and net return on MSR, down 15-20% due to seasonality of mortgage market
- All other noninterest income up slightly

Noninterest expense

- Noninterest expense to increase to between \$230-\$235 million, primarily reflecting variable mortgage costs

1) See cautionary statements on slide 2.

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Capital and liquidity	38
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Flagstar at a glance

Corporate Overview

- Traded on the NYSE (FBC)
- Headquartered in Troy, MI
- Market capitalization \$2.2bn
- Member of the Russell 2000 Index

Community banking

- Leading Michigan-based bank with a balanced, diversified lending platform
- \$22bn of assets and \$15.7bn of deposits
- Nearly 220k household & over 26k business relationships

Mortgage origination

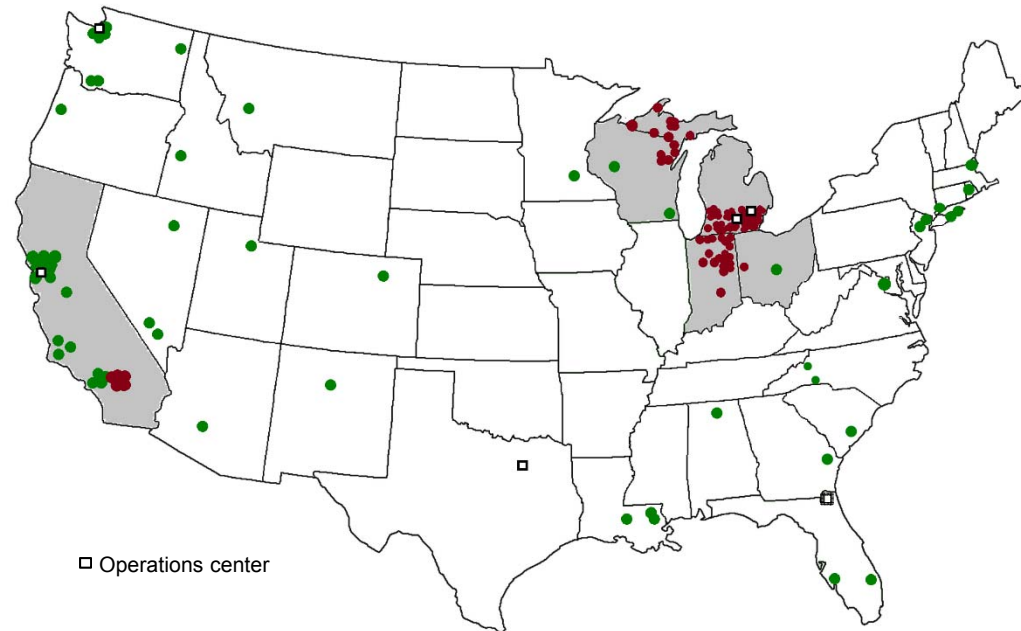
- 5th largest bank originator of residential mortgages (\$29.8bn during twelve months ended September 30, 2019)
- Scalable platform originating business in all channels and all 50 states including 88 retail home lending offices
- More than 1,100 correspondent and nearly 1,000 broker relationships

Mortgage servicing

- 5th largest sub-servicer of mortgage loans nationwide
- Servicing 994k loans as of September 30, 2019
- Efficiently priced deposits from escrow balances

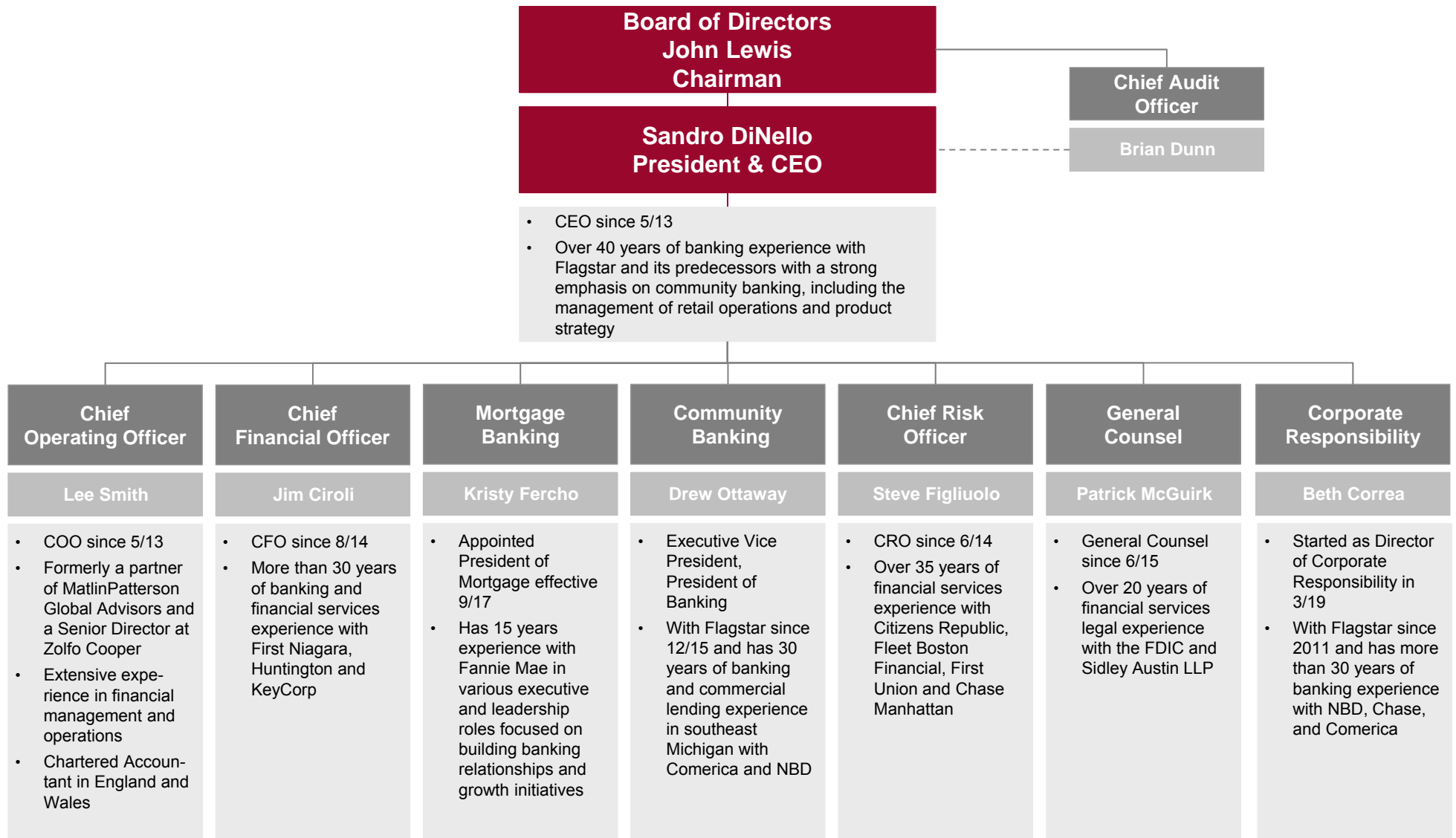
160
Flagstar
Bank
Branches

88
Retail home
lending
Offices⁽¹⁾



1) Includes seven home lending offices located in banking branches.

Flagstar has a strong executive team

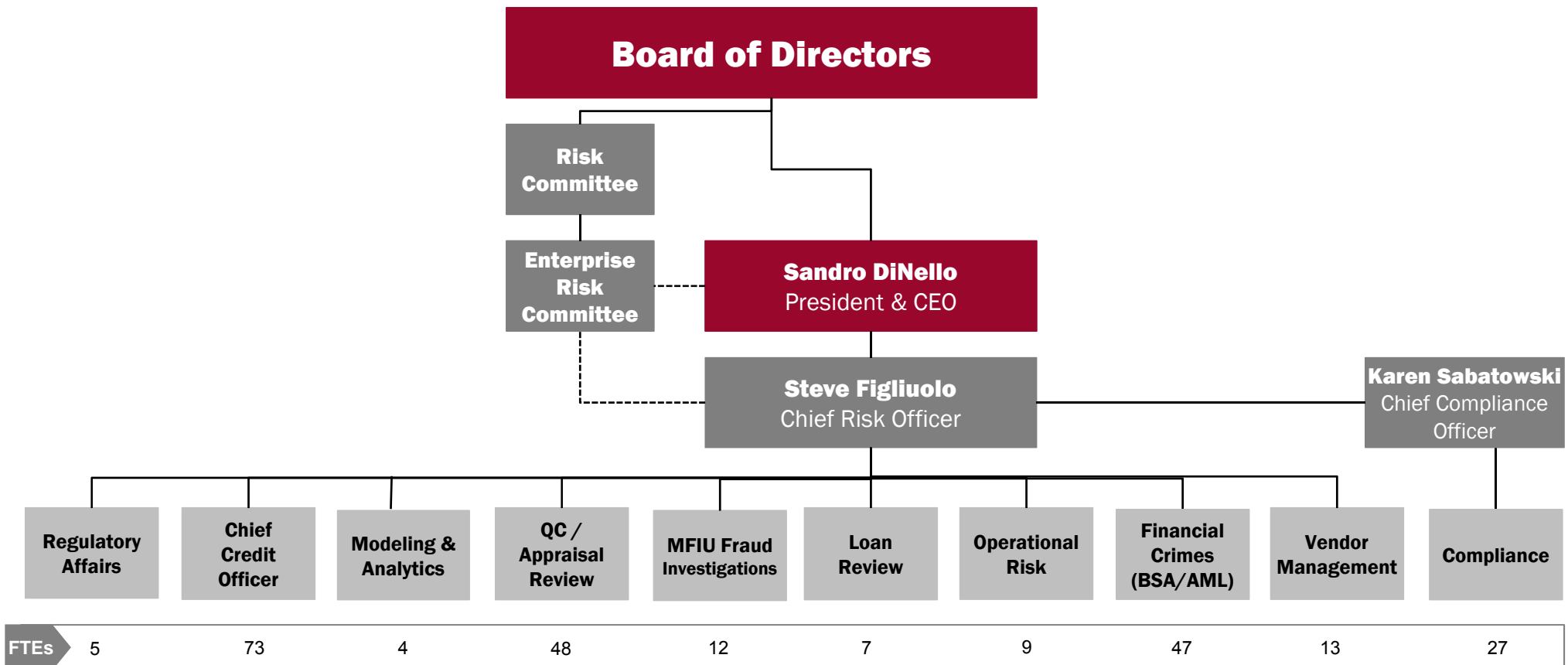


Risk management

Best-in-class risk management platform with 245 FTEs⁽¹⁾

COMPANY OVERVIEW

3rd Quarter 2019



1) Does not include 30 FTEs in internal audit as of 9/30/2019.

Strong growth opportunities

Grow community banking

- Lift out teams opportunistically
- Cultivate middle-market and business banking relationships, especially in acquired deposit footprint
- Add specialty lending disciplines and teams
 - Grow consumer lending business (home equity and non-auto indirect)
- Grow national lending platforms⁽¹⁾
 - Expand warehouse lending (275bp spread)
 - Grow home builder finance (400bp spread)
 - Build MSR lending (300bp spread; LTVs<60%)

Build mortgage subservicing business

- Grow subservicing operations
 - Retain subservicing on MSR sales and onboard non-Flagstar originated loans
 - Acquire new 3rd party subservicing relationships
 - Provide funding source for balance sheet
 - Cross-sell additional revenue capabilities

Strengthen mortgage business

- Leverage diversified, scalable platform to drive efficiencies and lower cost per loan
- Solidify technology enhancements to improve customer experience and ease of use
- Recruit experienced talent
- Maximize execution options (whole loan sales vs. securitizations)

1) Indicated spreads are targets and may not be reflective of actual spreads.

Financial performance

- Solid growth in banking and subservicing has created more stable earnings
- Heightened focus on efficiency and expense management

Revenue Composition and Earnings Metrics

Revenue (millions)	9/30/2018 YTD	9/30/2019 YTD	Percentage of Revenue	Percentage Increase
Community Banking	\$ 248	\$ 347	41%	40%
Mortgage Servicing	70	124	15%	77%
Subtotal	318	470	56%	48%
Mortgage Origination	352	379	45%	8%
Other ⁽¹⁾	16	(16)	(1%)	(201%)
Total	\$ 686	\$ 833	100%	21%
Diluted Earnings per Share ⁽²⁾	\$ 2.30	\$ 2.46		7%
Return on Average Assets ⁽²⁾	1.0%	1.0%		
Return on Average Tangible Common Equity ⁽²⁾	12.9%	13.6%		

1) Non-GAAP number for YTD 3Q19. Number shown excludes \$25 million DOJ benefit from 2Q19.

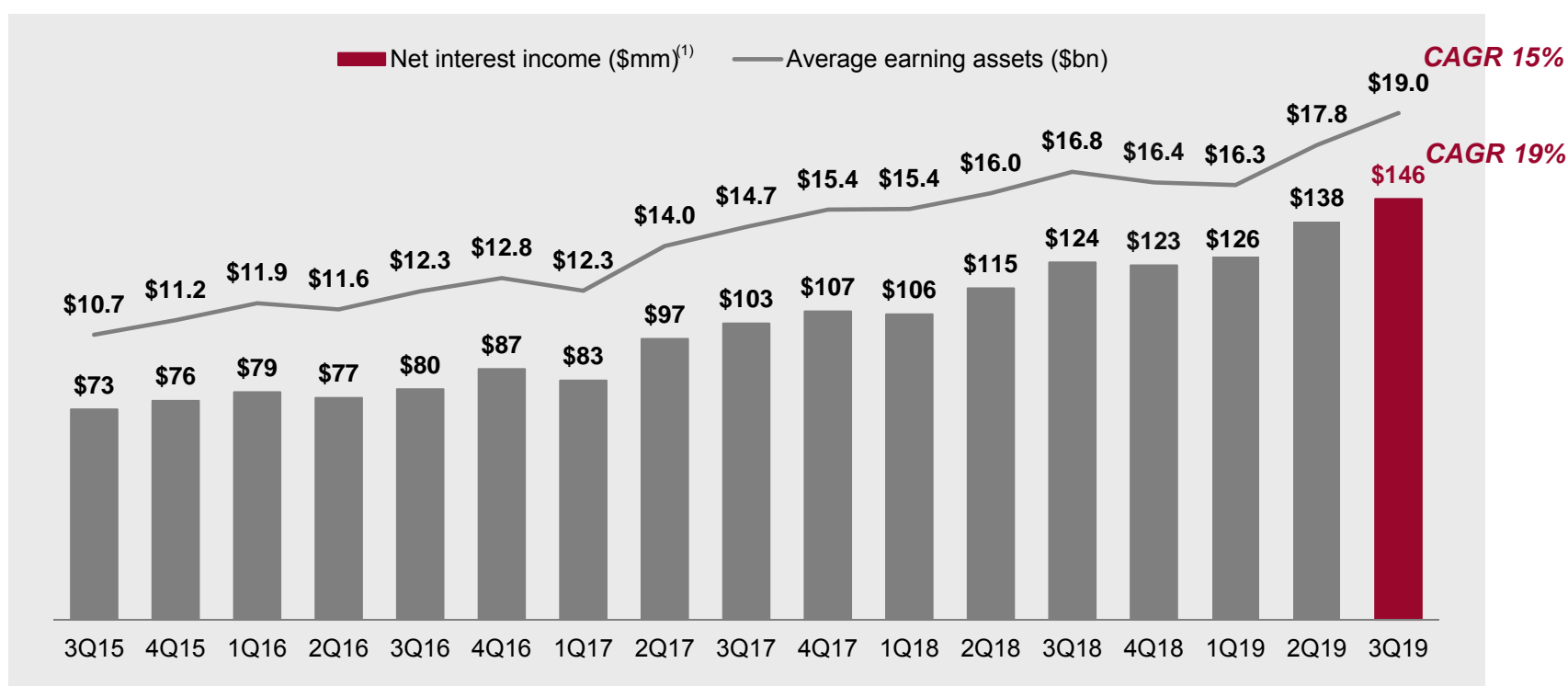
2) Non-GAAP number for YTD 3Q19. Number shown excludes \$25 million DOJ benefit (net of tax) from 2Q19 and acquisition costs of \$1 million (net of tax) related to Wells Fargo branch acquisition from December 1, 2018. Please see reconciliations on page 41 and 42.

Higher net interest income is stabilizing earnings

3rd Quarter 2019

- Achieving earning asset growth while continuing to grow net interest income
 - Strong net interest margin management
- Transition to more stable net interest income

Average earning assets and net interest income



Quarter/Year	3Q15	4Q15	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19
NIM	2.75%	2.69%	2.66%	2.63%	2.58%	2.67%	2.67%	2.77%	2.78%	2.76%	2.76%	2.86%	2.93%	2.99%	3.09%	3.08%	3.05%

1) References non-GAAP number for 4Q18; excludes \$29 million of hedging gains reclassified from AOCI to net interest income in conjunction with the payment of long-term FHLB advances. Please see reconciliations on page 41 and 42.

Strong market position

- Leading deposit share in Michigan, Fort Wayne, IN⁽¹⁾, and San Bernardino County, CA (High Desert Region)
- Provides access to markets with attractive demographics and low-cost, stable liquidity for continued balance sheet growth

Michigan deposit share

2019 Rank		Institution	Branches	Deposits as of 9/30/2019 (\$mm)		% YoY Change
Overall	MI-based			Total	Share	
1		Chase	217	\$44,432	20%	2%
2		Comerica	194	28,995	13%	-4%
3		Bank of America	96	22,820	10%	19%
4		PNC	174	16,999	8%	-1%
5		Huntington	287	16,851	7%	7%
6		Fifth Third	199	16,640	7%	1%
7	1	TCF Financial	233	16,404	7%	1%
8	2	Flagstar⁽²⁾	114	13,026	6%	18%
9		Citizens	88	5,770	3%	2%
10		Independent	69	3,011	1%	7%
Top 10			1,671	\$184,948	82%	4%

Key Markets

Market	Flagstar Deposits		Deposit	Median HHI	Proj HHI growth ⁽⁴⁾	Proj pop growth ⁽⁴⁾
	\$mm	% of total mkt share				
Oakland County, MI ⁽³⁾	4,569	42.0%	8.0%	85,757	13.6%	2.6%
Grand Rapids, MI MSA	436	4.0%	1.9%	67,365	11.9%	3.2%
Ann Arbor, MI MSA	282	2.6%	2.9%	75,938	13.8%	3.0%
Fort Wayne, IN ⁽¹⁾	716	6.6%	8.8%	58,513	10.1%	2.6%
Key Midwest Markets ⁽⁵⁾	6,003	55.2%	6.1%	80,711	13.1%	2.7%
San Bernardino County, CA ⁽⁶⁾	608	5.6%	1.1%	69,132	14.7%	4.27%
National aggregate				66,010	9.9%	3.4%

Source: S&P Global Market Intelligence; Note: Deposit data as of June 30, 2019 and projections based on 2019 estimates; MI-based banks highlighted.

- 1) Fort Wayne, IN deposit data is based on Fort Wayne, IN Fed District. Fort Wayne, IN demographic data is based on counties within Fort Wayne, IN Fed District, deposit weighted based on Flagstar's portfolio.
- 2) Reflects the acquisition of 14 wells Fargo branches located in Michigan.
- 3) Oakland County data excludes \$1.7bn of custodial deposits held at company headquarters.
- 4) 2019–2024 CAGR.
- 5) Key Midwest Markets Median HHI, projected HHI growth and projected population growth are deposit weighted based on Flagstar's portfolio.
- 6) Deposit data is based on High Desert Region of San Bernardino County, CA.

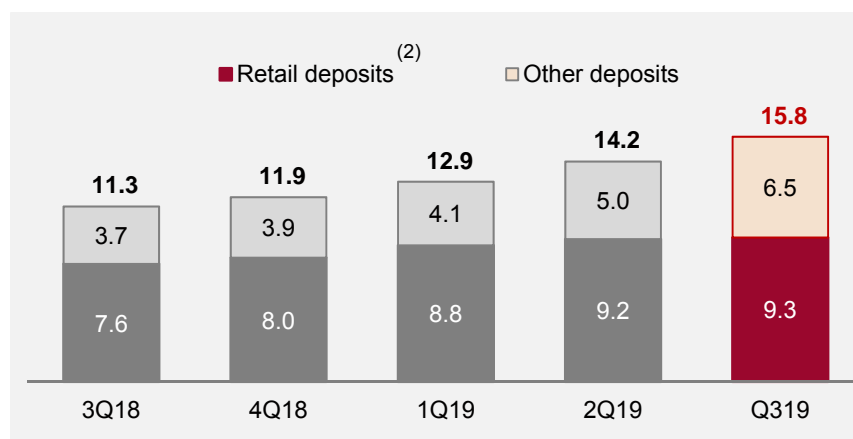
Deposits

Portfolio and strategy overview

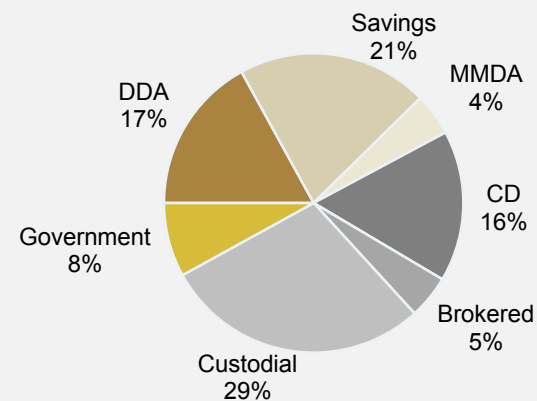
- **Flagstar gathers deposits from consumers, businesses and select governmental entities**

- Traditionally, CDs and savings accounts represented the bulk of our branch-based retail depository relationships
- Today, we are focused on growing DDA balances with consumer, business banking and commercial relationships
- We additionally maintain depository relationships in connection with our mortgage origination and servicing businesses, and with governmental entities
- Cost of total deposits⁽¹⁾ equal to 0.96%, slightly down from up from 0.98% in 2Q19

Total average deposits (\$bn)



3Q19 total average deposits



Total: \$15.8bn
0.96% cost of total deposits⁽¹⁾

1) Total deposits include noninterest bearing deposits.
2) Includes deposits from commercial and business banking customers.

Deposit growth opportunities

Core Deposits⁽¹⁾

Retail

- Average balance of \$7.3bn during 3Q19 of which 57% are demand & savings accounts
- Average core deposits⁽¹⁾ of \$58mm per branch
- Flagstar's branding is helping grow core deposits
- Branch acquisitions significantly enhance core deposit base

Commercial⁽²⁾

- Average balance of \$2bn during 3Q19
- Increasing balances with growing lines of business, including home builder finance
- Offer complete line of treasury management services
- Provides risk-based capital by reducing risk-weighting on qualified loans to same borrowers

Other Deposits

Government

- Average balance of \$1.3bn during 3Q19
- Michigan and Indiana deposits are not required to be collateralized
- Strong, long-term relationships across the state

Custodial

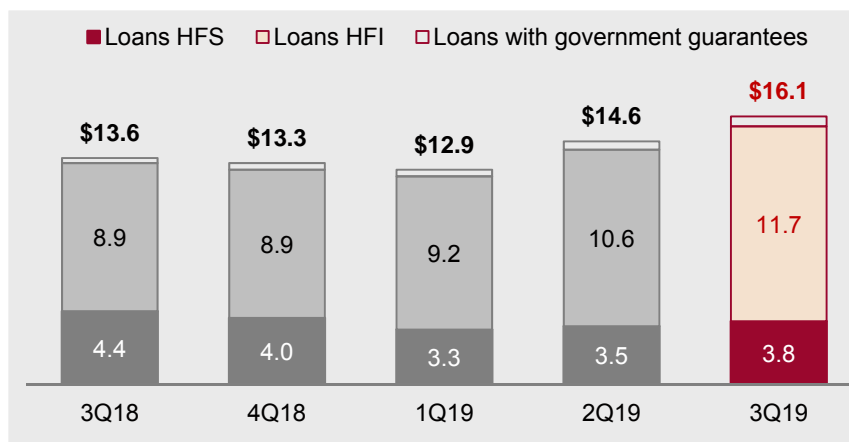
- Average balance of \$4.6bn during 3Q19 on 994k loans serviced and subserviced
- Deposit balances increase along with the number of loans serviced and subserviced

1) Core deposits = total deposits excluding government, custodial, and brokered deposits.

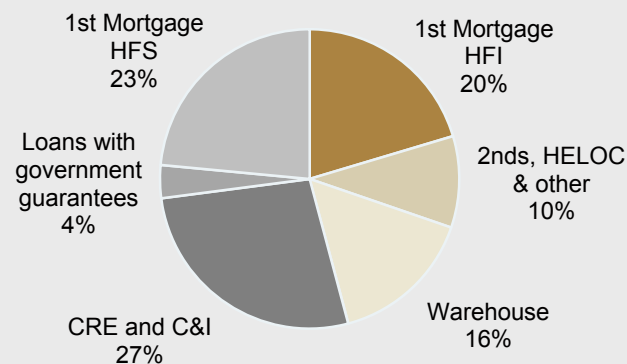
2) Includes deposits from commercial and business banking customers.

- **Flagstar's largest category of earning assets consists of loans held-for-investment which averaged \$11.7bn during 3Q19**
 - Loans to consumers consist of residential first and second mortgage loans, HELOC and other
 - C&I / CRE lending is an important growth strategy, offering risk diversification and asset sensitivity
 - Warehouse lending to both originators that sell to Flagstar and those who sell to other investors
- **Flagstar maintains a balance of mortgage loans held-for-sale which averaged \$3.8bn during 3Q19**
 - Essentially all of our mortgage loans originated are sold into the secondary market
 - Flagstar has the option to direct a portion of the mortgage loans it originates to its own balance sheet

Total average loans (\$bn)



3Q19 average loans



Community banking growth model

Relationship-based growth platform

- Primary focus is to build relationships
 - Recruit experienced bankers from larger regional banks
 - Retain seasoned bankers within our organization
- Leverage deep industry experience and client relationships
 - Focus on moving relationships and credit facilities to Flagstar
- Low incremental efficiency ratio
 - Marginal cost of 15-30% that varies with type of loans underwritten

New banker additions (past 2 years)

Line of Service	# of Additions	Avg Years Experience
Business Banking	10	18
CRE Lending	4	20
Equip Financing Group	3	21
Homebuilder Finance	4	22
Indirect Lending	7	30
Warehouse Lending	6	28
Grand Total	34	23

Commercial lending

Diversified relationship-based approach

COMMUNITY BANKING

3rd Quarter 2019

Overview

Warehouse

- Warehouse lines with approximately 321 active relationships nationwide, of which approximately 81% sell a portion of their loans to Flagstar
- Collateralized by mortgage loans being funded which are paid off once the loan is sold

Commercial Real Estate

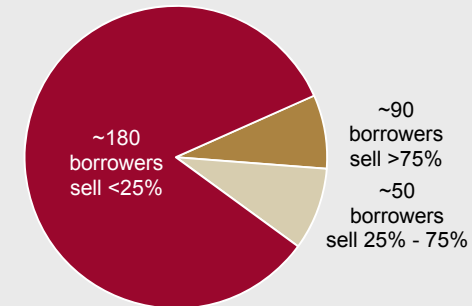
- Diversified property types which are primarily income-producing in the normal course of business
- Focused on experienced top-tier developers with significant deposit and non-credit product opportunities

Commercial & Industrial

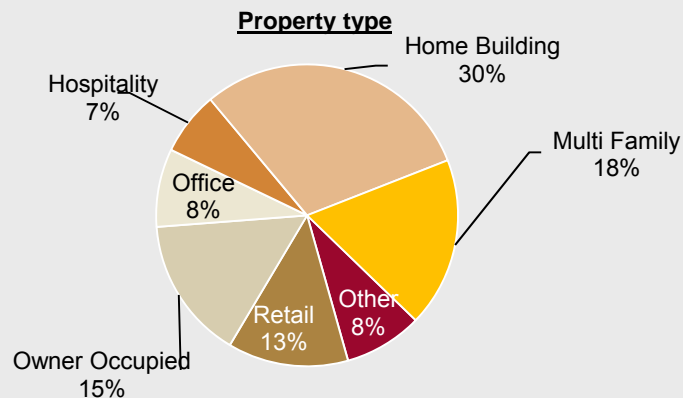
- Lines of credit and term loans for working capital needs, equipment purchases, and expansion projects
- Primarily Michigan based relationships or relationships with national finance companies

Warehouse - \$3.2bn (9/30/19)

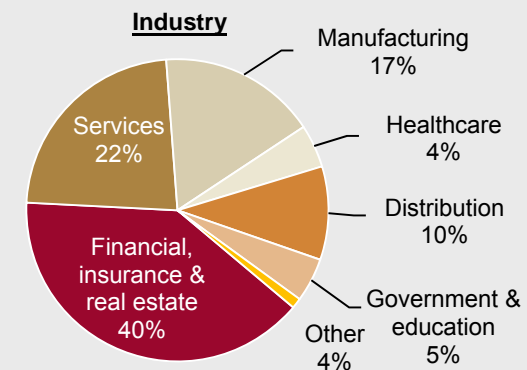
% Advances sold to Flagstar



Commercial Real Estate - \$2.7bn (9/30/19)



Commercial & Industrial - \$1.7bn (9/30/19)



Warehouse lending

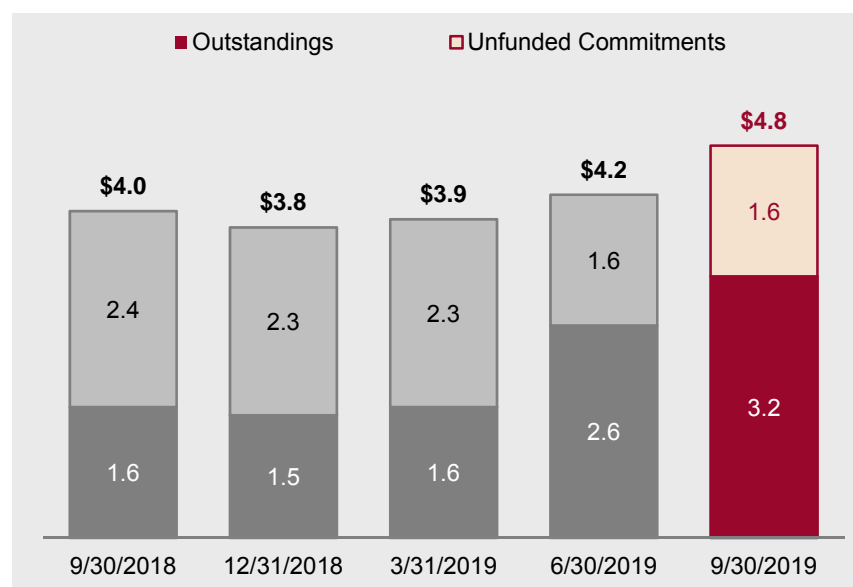
- National relationship-based lending platform
- Attractive asset class with good spreads and low credit risk
- Strong growth potential and scalable platform
- Flagstar is well positioned to gain market share, leveraging relationships in complementary lines of business, including home builder finance and mortgage originations

Warehouse lenders ranked by commitments (\$mm)

Rank	Institution	YOY Growth	2Q19 Total	Share
1	JPMorgan Chase	15%	\$15,000	18%
2	Texas Capital	22%	7,241	9%
3	First Tennessee	22%	6,965	8%
4	Wells Fargo	-5%	5,500	7%
5	TIAA FSB (Everbank)	46%	5,100	6%
6	Merchants Bank	49%	4,460	5%
7	Flagstar Bancorp	1%	4,245	5%
8	Comerica	15%	4,100	5%
9	BB&T	-1%	3,675	4%
10	U.S. Bancorp	20%	3,500	4%
Top 10		16%	\$59,786	72%

Source: Inside Mortgage Finance as of September 6, 2019.

FBC warehouse loan commitments (\$bn)

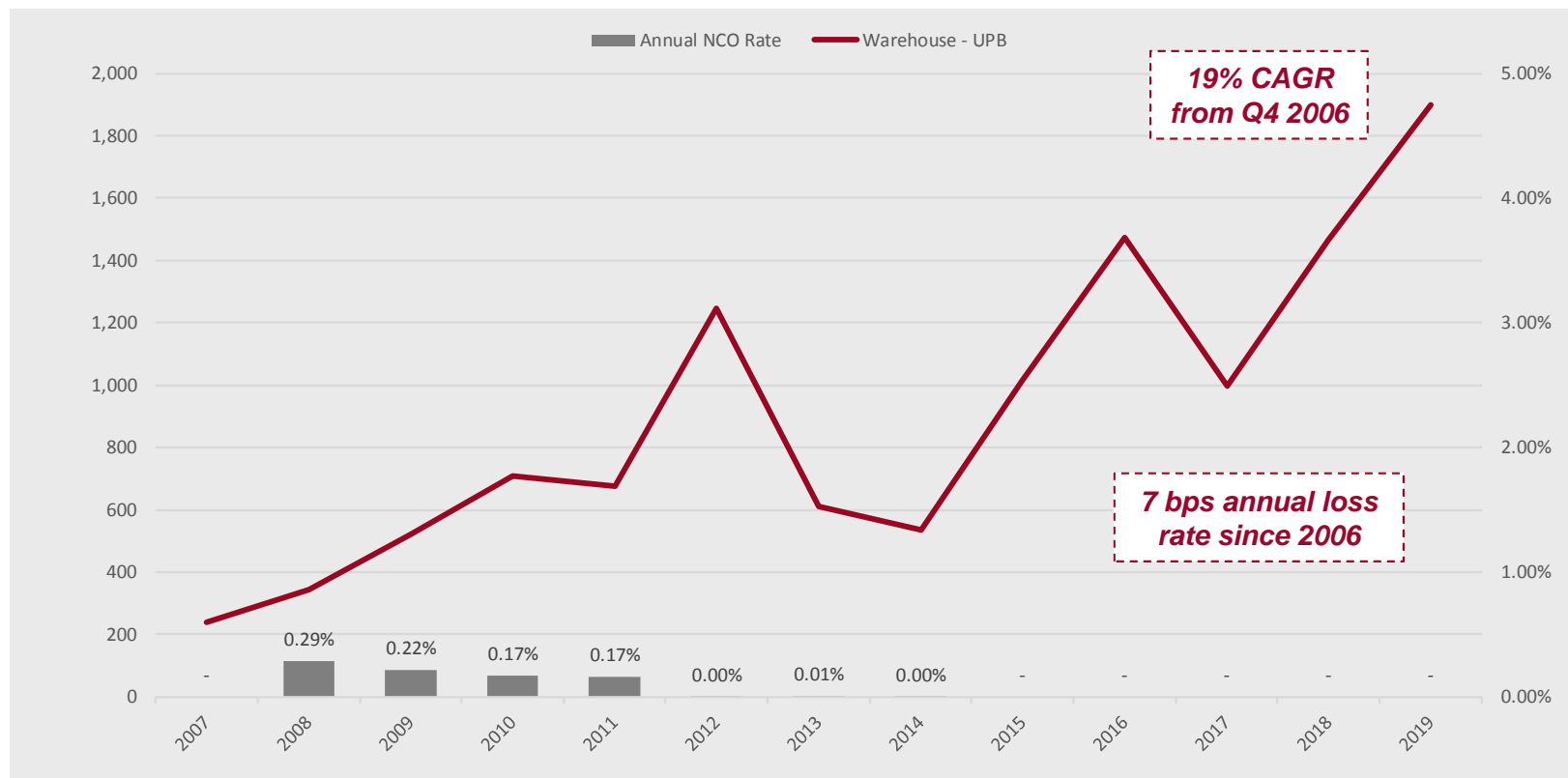


Warehouse lending

Low historical loss rate

- No net chargeoff since Q3 2014
- Total net chargeoffs of \$4.6 million since Q4 2006 while experiencing 19% CAGR in UPB

Historical average warehouse UPB (\$mm) and net chargeoffs (\$mm)



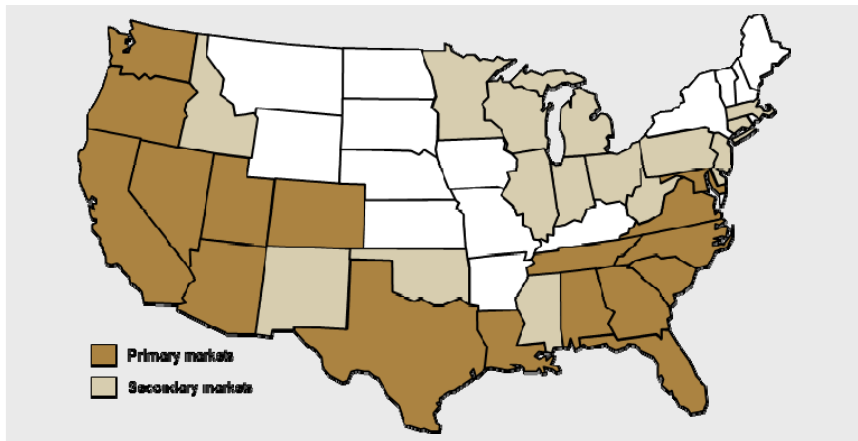
Net Chargeoff (NCO) per Year (in millions)													
Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
NCO	-	1.0	1.1	1.2	1.1	0.1	0.0	0.0	-	-	-	-	-

Home builder finance

Overview

- National relationship-based lending platform launched in 1Q16
 - Attractive asset class with good spreads (~400 bps)
 - Meaningful cross-sell opportunities including warehouse loans, commercial deposits and purchase originations
- Flagstar is well positioned to gain market share given builder and mortgage relationships
 - Focused on markets with strong housing fundamentals and higher growth potential
 - We have direct relationships with 7 of the top 10 and do business with 56 of the top 100 builders nationwide through September.
 - We are well positioned to take advantage of supply/demand imbalance in housing market

Home builder finance footprint

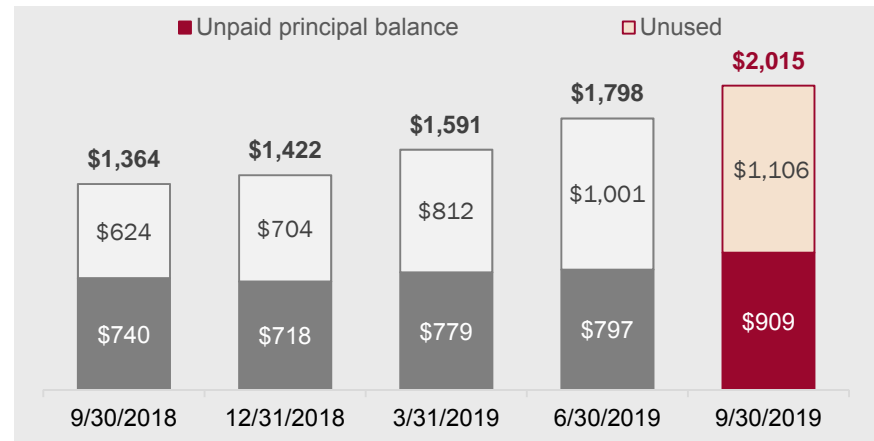


Tightening housing supply



1) Source: Bloomberg (through 5/31/19)

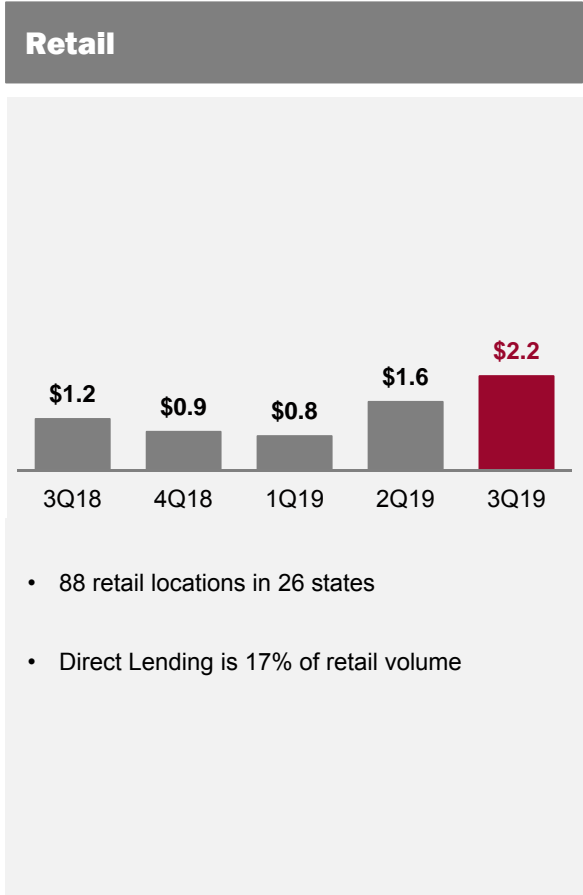
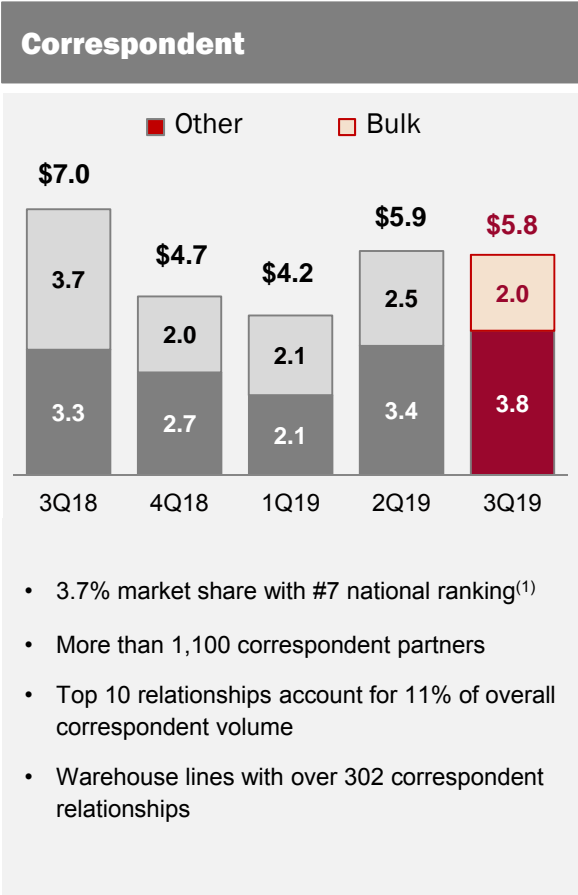
Home builder loan commitments⁽¹⁾ (\$mm)



1) Commitments are for loans classified as commercial real estate and commercial & industrial.

National distribution through multiple channels

Residential mortgage originations by channel (\$bn)



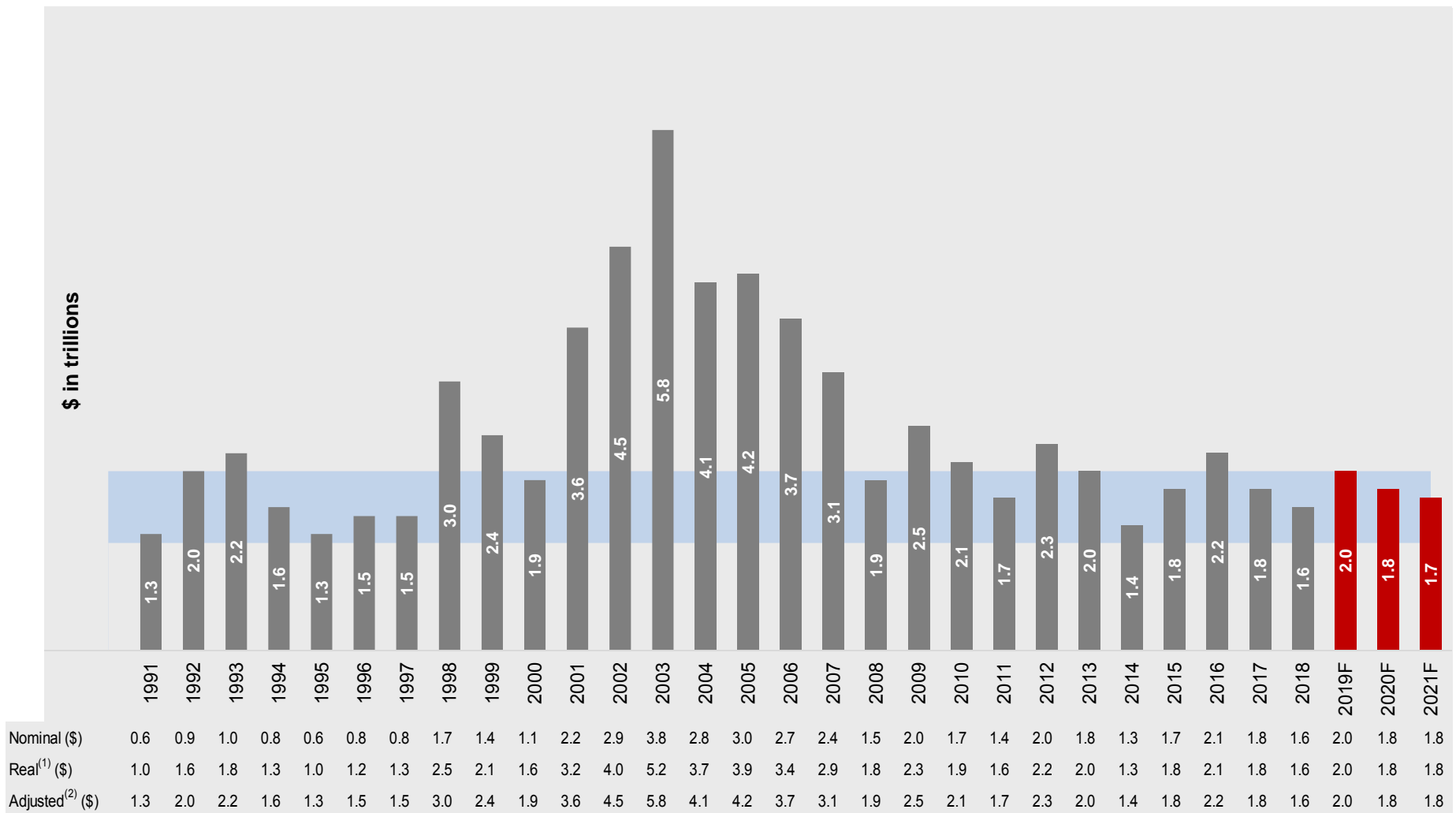
1) Data source: As reported by Inside Mortgage Finance for 6M19 published August 23, 2019.

Flagstar has restructured its operations to be profitable even at historical lows for the mortgage origination market

MORTGAGE ORIGINATIONS

3rd Quarter 2019

U.S. residential mortgage origination market (historical and projected volumes)



Source: Mortgage Bankers Association for actual periods and a blended average of forecast by Fannie Mae, Freddie Mac and Mortgage Bankers Association.

1. Adjusted for historical inflation as reported by Bureau of Labor Statistics (2018 = 100).

2. Adjusted for population growth as reported by the U.S. Census Bureau (2017 = 100).

Servicing

Servicing Profitability

<u>Servicing Earnings before Tax (\$mm)</u>	<u>3Q18</u>	<u>4Q18</u>	<u>1Q19</u>	<u>2Q19</u>	<u>3Q19</u>
Net interest income					
<i>Interest income (FTP)</i>	\$ 14	\$ 14	\$ 18	\$ 24	\$ 30
<i>Interest expense on custodial deposits⁽¹⁾</i>	(12)	(12)	(15)	(21)	(25)
Total net interest income	2	2	3	3	5
Noninterest income ⁽²⁾					
<i>Service fee income</i>	16	20	25	26	27
<i>Ancillary fee income</i>	6	6	6	7	8
<i>Late fee income</i>	2	3	4	5	5
Total noninterest income	24	29	35	38	40
Noninterest expense ⁽³⁾	(22)	(27)	(31)	(30)	(31)
Earnings before Tax	\$ 4	\$ 4	\$ 7	\$ 11	\$ 14
Average Custodial Deposits (\$bn)	\$ 2.0	\$ 2.1	\$ 2.5	\$ 3.5	\$ 4.6
Average Loans Serviced for Others (000's)	592	739	906	972	988

- 1) Expense on custodial deposits from loans subserviced which is included in net loan administration income for GAAP purposes. Includes intersegment allocation.
- 2) Service fee income and late fee income are included in net loan administration income for GAAP purposes; ancillary fee income is included in loan fees and charges for GAAP purposes.
- 3) Includes direct allocations.

MSR portfolio

MSR portfolio statistics

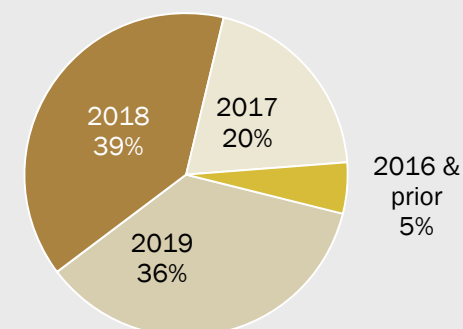
Measure (\$mm)	6/30/2019	9/30/2019	Difference
Unpaid principal balance	\$25,774	\$25,038	(\$736)
Fair value of MSR	\$316	\$285	(\$31)
Capitalized rate (% of UPB)	1.23%	1.14%	(9 bps)
Multiple	3.042	2.794	(0.248)
Note rate	4.441%	4.451%	1 bp
Service fee	0.399%	0.403%	0 bps
Average Measure (\$000)			
UPB per loan	\$242	\$234	(\$8)
FICO	692	692	-
Loan to value	86.92%	85.92%	100 bps

Net (loss) return on mortgage servicing rights (\$mm)

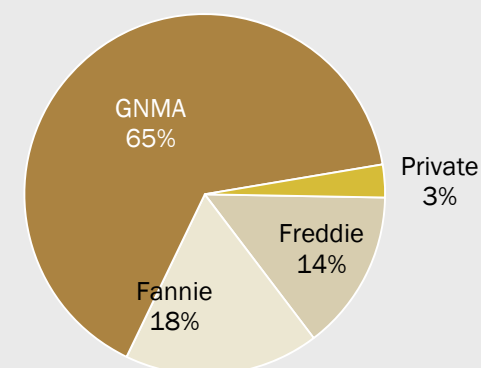
\$ Return	3Q18	4Q18	1Q19	2Q19	3Q19
Net hedged profit (loss)	(\$1)	\$0	(\$1)	(\$1)	\$2
Carry on asset	12	11	13	21	25
Run-off	(4)	(4)	(7)	(15)	(30)
Gross return on the mortgage servicing rights	\$7	\$7	\$5	\$5	(\$3)
Sale transaction & P/L	3	1	-	(1)	1
Model changes	3	2	1	-	-
Net return on the mortgage servicing rights (\$)	\$13	\$10	\$6	\$4	(\$2)
Average mortgage servicing rights (\$)	\$270	\$336	\$291	\$321	\$292
Net return on the mortgage servicing rights (%)	18.8%	12.4%	9.1%	5.5%	-2.7%

MSR portfolio characteristics (% UPB)

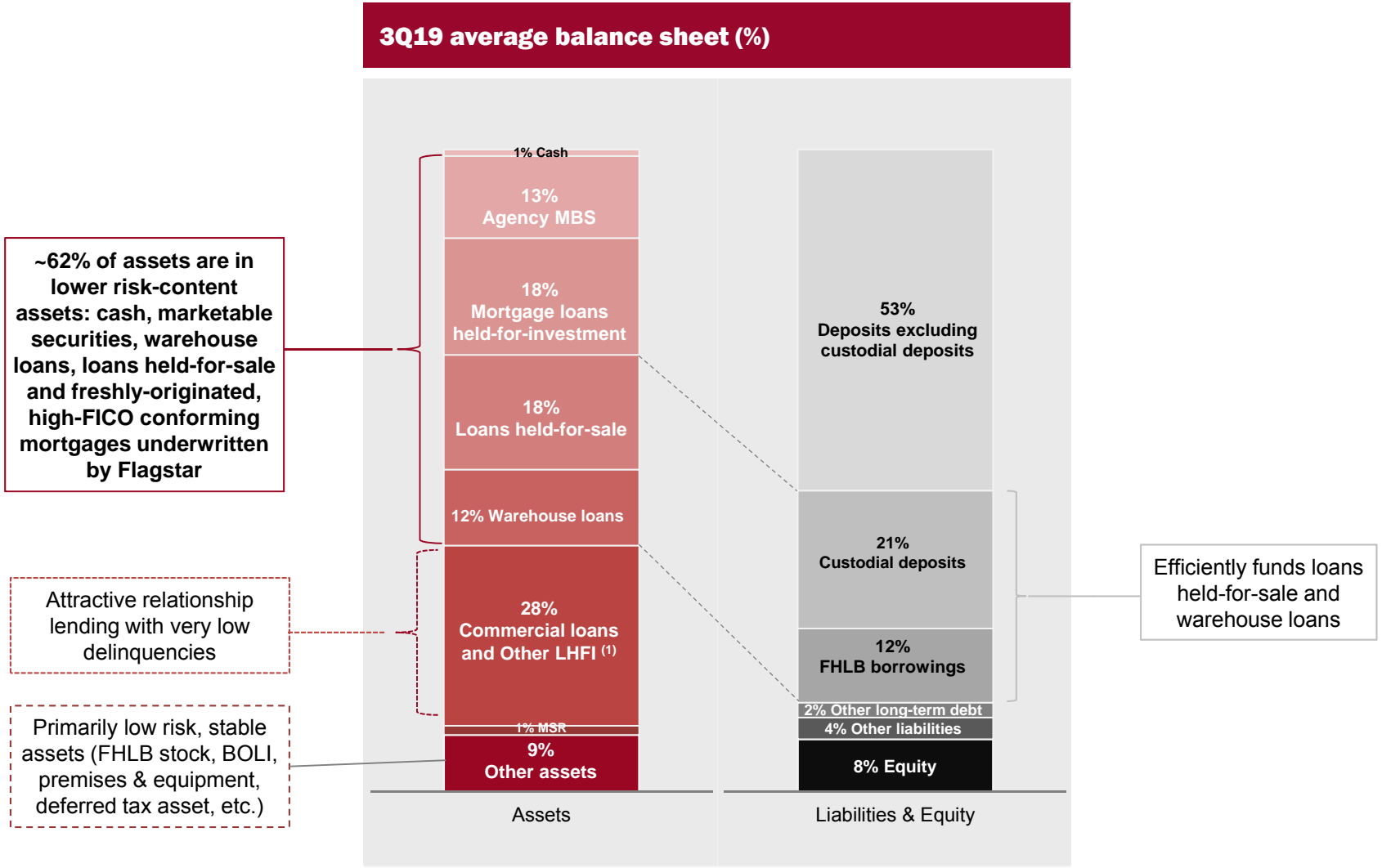
By Vintage



By Investor

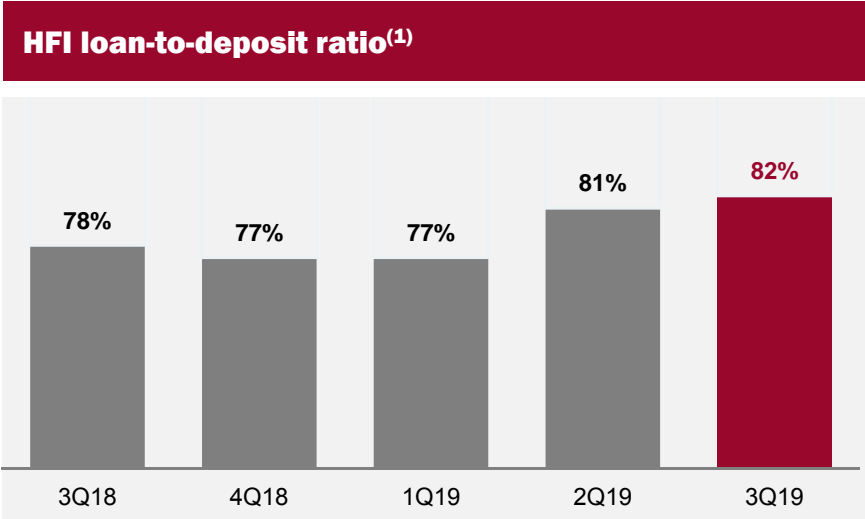


Balance sheet composition



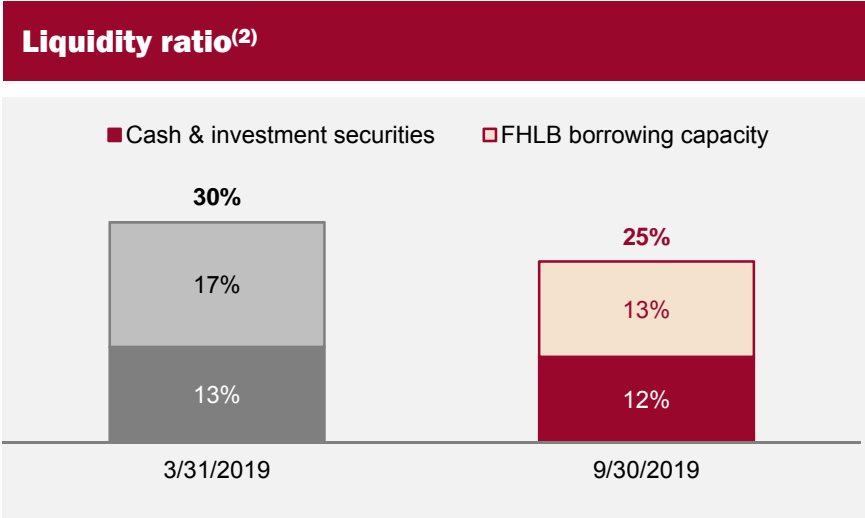
1) Other LHF⁽¹⁾ includes home equity and other consumer loans.

Liquidity and funding



Commentary

- Flagstar has invested significantly in building its Community Bank, which provides attractive core deposit funding for its balance sheet
- These retail deposits are supplemented by custodial deposits from the servicing business
- Much of the remainder of Flagstar’s balance sheet is self-funding given it is eligible collateral for FHLB advances (which provides significant liquidity capacity)

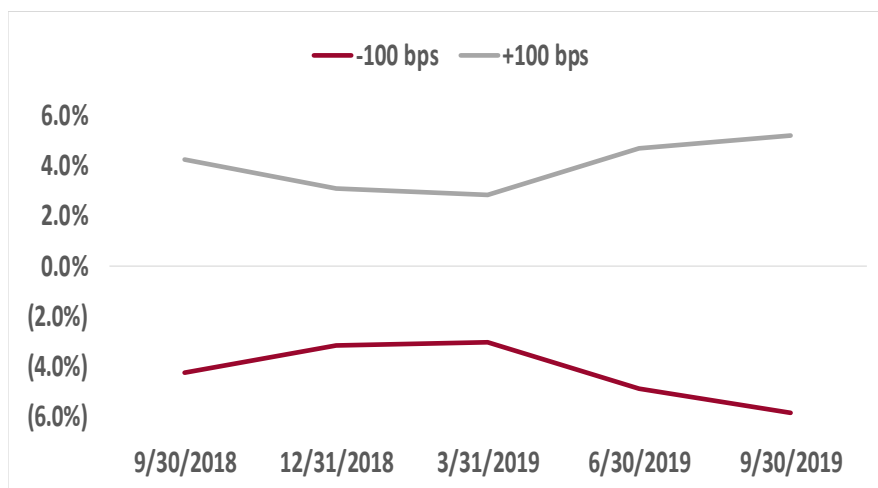


1) HFI loan-to-deposit ratio is total average loans HFI (excluding warehouse loans) expressed as a percentage of total average deposits (excluding custodial deposits).
 2) Cash, investment securities and FHLB borrowing capacity expressed as a percentage of total assets.

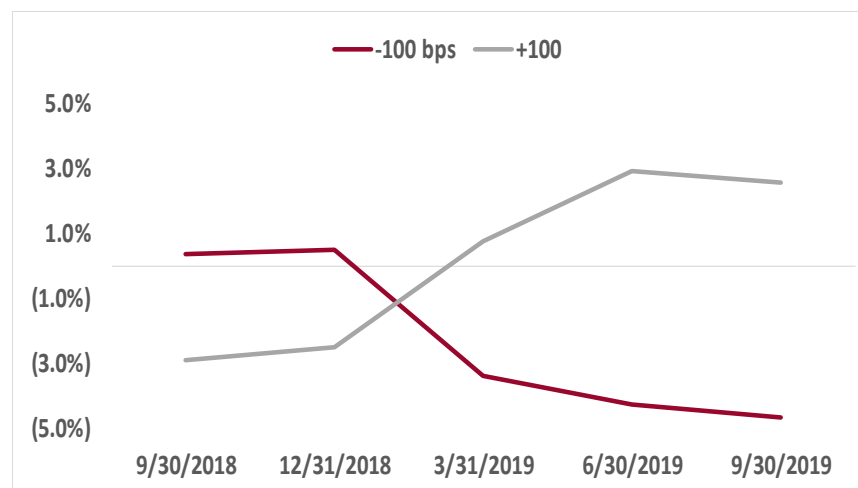
Interest rate risk

- Flagstar remains asset sensitive to parallel rate shocks

Earnings at Risk



Economic Value of Equity



Scenario	% Change				
	Q3 2019	Q2 2019	Q1 2019	Q4 2018	Q3 2018
+300 Shock	15.4%	13.9%	8.1%	9.1%	12.3%
+200 Shock	10.3%	9.3%	5.5%	6.1%	8.3%
+100 Shock	5.2%	4.7%	2.8%	3.1%	4.3%
Base	-	-	-	-	-
-100 Shock	(5.9%)	(4.9%)	(3.1%)	(3.2%)	(4.3%)

Scenario	% Change				
	Q3 2019	Q2 2019	Q1 2019	Q4 2018	Q3 2018
+300 Shock	1.1%	2.3%	(4.7%)	(12.1%)	(13.6%)
+200 Shock	2.7%	3.5%	(1.1%)	(6.5%)	(8.1%)
+100 Shock	2.6%	2.9%	0.7%	(2.5%)	(2.9%)
Base	-	-	-	-	-
-100 Shock	(4.7%)	(4.3%)	(3.4%)	0.5%	0.4%

Non-GAAP reconciliation

\$mm					
Adjusted Net Interest Income, Other Noninterest Income, Noninterest Income, Total Revenues, Other Noninterest Expense, Noninterest Expense, Income before Income Taxes, Provision for Income Taxes, and Net Income					
	3 months ended September 30, 2019	3 months ended June 30, 2019	3 months ended March 31, 2019	3 months ended December 31, 2018	3 months ended September 30, 2018
Net Interest Income				\$	152
Adjustment to remove hedging gains					29
Adjusted Net Interest Income				\$	123
Other Noninterest Income	\$	29	\$	58	
Adjustment to remove DOJ benefit	-	-	-	25	
Adjusted Other Noninterest Income	\$	29	\$	33	
Noninterest Income	\$	171	\$	168	
Adjustment to remove DOJ benefit	-	-	-	25	
Noninterest Income	\$	171	\$	143	
Total Revenues	\$	317	\$	306	
Adjustment to remove DOJ benefit	-	-	-	25	
Adjusted Total Revenues	\$	317	\$	281	
Other Noninterest Expense	\$	80	\$	78	
Adjustment to remove Wells Fargo acquisition costs	-	-	-	-	
Adjusted Other Noninterest Expense	\$	80	\$	78	
Noninterest Expense	\$	238	\$	214	\$
Adjustment to remove Wells Fargo acquisition costs	-	-	-	-	191
Adjusted Noninterest Expense	\$	238	\$	214	\$
			190	175	\$
				189	\$
				14	\$
				1	\$
				1	\$
				172	
Income before Income Taxes	\$	78	\$	75	
Adjustment to remove DOJ benefit	-	-	-	(25)	
Adjustment to remove Wells Fargo acquisition costs	-	-	-	-	
Adjusted Income before Income Taxes	\$	78	\$	50	
Provision for Income Taxes	\$	15	\$	14	
Adjustment to remove DOJ benefit	-	-	-	(5)	
Tax impact on adjustment for hedging gains	-	-	-	-	
Adjusted Provision for Income Taxes	\$	15	\$	9	
Net Income	\$	63	\$	61	
Adjustment to remove DOJ benefit (net of tax)	-	-	-	(20)	
Adjustment to remove Wells Fargo acquisition costs (net of tax)	-	-	-	-	
Adjusted Net Income	\$	63	\$	41	
Adjusted Diluted EPS					
	3 months ended September 30, 2019	3 months ended June 30, 2019	3 months ended September 30, 2018	9 months ended September 30, 2019	9 months ended September 30, 2018
Diluted Earnings per Share	\$	1.11	\$	1.06	\$
Adjustment to remove DOJ benefit (net of tax)	-	-	-	0.83	-
Adjustment to remove Wells Fargo acquisition costs (net of tax)	-	-	-	-	(0.35)
Adjusted Diluted Earnings per Share	\$	1.11	\$	0.85	\$
				2.80	\$
				2.46	\$
				2.28	\$
				(0.35)	\$
				0.01	\$
				0.02	\$
				2.30	

Non-GAAP reconciliation (continued)

\$mm						
Adjusted ROA and ROTCE						
	3 months ended September 30, 2019	3 months ended June 30, 2019	3 months ended September 30, 2018	9 months ended September 30, 2019	9 months ended September 30, 2018	
Return on Average Assets	1.2%	1.2%	1.0%	1.1%	1.0%	
Adjustment to remove acquisition costs (net of tax)	0.0%	0.0%	0.1%	0.0%	0.0%	
Adjustment to remove DOJ benefit (net of tax)	0.0%	-0.4%	0.0%	-0.1%	0.0%	
Adjusted Return on Average Assets	1.2%	0.8%	1.1%	1.0%	1.0%	
Return on Average Common Equity	14.7%	14.6%	12.8%	12.9%	12.1%	
Adjustment to remove acquisition costs (net of tax)	0.0%	0.0%	0.3%	0.0%	0.1%	
Adjustment to remove DOJ benefit (net of tax)	0.0%	-4.9%	0.0%	-1.6%	0.0%	
Adjusted Return on Average Common Equity	14.7%	9.7%	13.1%	11.3%	12.2%	
Adjusted Return on Average Common Equity	14.7%	9.7%	13.1%	11.3%	12.2%	
Less: Intangible asset amortization expense	0.7%	0.8%	0.2%	0.8%	0.2%	
Less: Average goodwill and intangible asset balance	1.8%	1.2%	0.4%	1.5%	0.5%	
Adjusted Return on Average Tangible Common Equity	17.1%	11.7%	13.7%	13.6%	12.9%	
Adjusted Efficiency Ratio						
	3 months ended September 30, 2019	3 months ended June 30, 2019	3 months ended March 31, 2019	3 months ended December 31, 2018	3 months ended September 30, 2018	
Efficiency Ratio	75%	70%	81%	76%	75%	
Adjustment to remove DOJ benefit	0%	6%	0%	0%	0%	
Adjustment to remove Wells Fargo acquisition costs	0%	0%	0%	-6%	-1%	
Adjustment to remove hedging gains	0%	0%	0%	9%	0%	
Adjusted Efficiency Ratio	75%	76%	81%	79%	74%	
Tangible Book Value per Share and Tangible Common Equity to Assets Ratio						
			As of September 30, 2019	As of June 30, 2019		
Total stockholders' equity			\$ 1,734	\$ 1,656		
Goodwill and intangible assets			174	178		
Tangible book value			\$ 1,560	\$ 1,478		
Number of common shares outstanding			56,510,341	56,483,937		
Tangible book value per share			\$ 27.62	\$ 26.16		
Total Assets			\$ 22,023	\$ 20,206		
Tangible common equity to assets ratio			7.09%	7.31%		
Regulatory Capital under Capital Simplification						
			As of September 30, 2019			
			Total Risk-Based Capital Ratio	Tier 1 Leverage Ratio		
Regulatory capital - Basel III to capital simplification						
Basel III			\$ 1,781	\$ 1,668		
Net change in deductions to DTAs, MSR's and other capital components			105	105		
Basel III with capital simplification			\$ 1,886	\$ 1,773		
Risk-weighted assets - Basel III to capital simplification						
Basel III assets			\$ 15,442	\$ 20,901		
Net change in assets			607	105		
Basel III with capital simplification			\$ 16,049	\$ 21,006		
Capital ratios						
Basel III			11.5%	8.0%		
Basel III with capital simplification			11.8%	8.4%		