

Troy, Michigan

# Q4 2010 Results

Presenters:

Joseph P. Campanelli

Chief Executive Officer

Paul D. Borja

Chief Financial Officer



#### **Legal Disclaimer**

The information contained in this presentation is not intended as a solicitation to buy Flagstar Bancorp, Inc. stock and is provided for general information.

This presentation may include forward-looking statements and include comments with respect to our objectives and strategies, and the results of our operations and our business. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include words such as "expects," "assumes," "anticipates," "intends," "plans," "believes," "seeks," "estimates" or words of similar meaning, or future or conditional words such as "assuming," "will," "would," "possible," "proposed," "projected," "positioned," "vision," "opportunity," "should," "could," "indicative," "target" or "may."

Forward-looking statements provide our expectations or predictions of future conditions, events or results. They are not guarantees of future performance. By their nature, these forward-looking statements involve numerous assumptions, uncertainties and opportunities, both general and specific. These statements speak only as of the date they are made. We do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made. There a number of factors, many of which are beyond our control that could cause actual conditions, events or results to differ significantly from those described in the forward looking statements. Some of these are:

- Volatile interest rates that impact, amongst other things, (i) the mortgage banking business, (ii) our ability to originate loans and sell assets at a profit, (iii) prepayment speeds and (iv) our cost of funds, could adversely affect earnings, growth opportunities and our ability to pay dividends to shareholders.
- Our ability to maintain capital levels.
- Competitive factors for loans could negatively impact gain on loan sale margins.
- Competition from banking and non-banking companies for deposits and loans can affect our growth opportunities, earnings, gain on sale margins, market share and ability to transform business model.
- Changes in the regulation of financial services companies and government-sponsored housing enterprises, and in particular, declines in the liquidity of the mortgage loan secondary market, could adversely affect business.
- Changes in regulatory capital requirements or an inability to achieve desired capital ratios could adversely affect our growth and earnings opportunities and our ability to originate certain types of loans, as well as our ability to sell certain types of assets for fair market value or to transform business model.
- General business and economic conditions, including unemployment rates, further movements in interest rates, the slope of the yield curve, any increase in fraud and other criminal activity and the further decline of asset values in certain geographic markets, may significantly affect the company's business activities, loan losses, reserves, earnings and business prospects.
- Factors concerning the implementation of proposed enhancements and transformation of business model could result in slower implementation times than we anticipate and negate any competitive advantage that we may enjoy.

When relying on forward-looking statements to make decisions, investors should carefully consider the aforementioned factors as well as other uncertainties and events.



# **Financials**



# 2010 Pre-tax, Pre-credit-cost Earnings

| (\$ in millions)                                | Q4 2010   | Q3 2010  | Q2 2010  | Q1 2010  | FY 2010   |
|---|-----------|----------|----------|----------|-----------|
| Earnings (loss) before tax provision            | (\$185.3) | (\$17.9) | (\$92.3) | (\$77.2) | (\$372.7) |
| Add back: credit costs                          |           |          |          |          |           |
| Add back: Provision for loan losses             | 225.4     | 51.4     | 86.0     | 63.6     | \$426.4   |
| Asset resolution                                | 30.0      | 34.2     | 45.4     | 16.6     | \$126.3   |
| Net loss (gain) on trading securities residuals | (3.8)     | 4.7      | 4.3      | 2.7      | \$7.8     |
| SMR Change in estimate                          | 10.3      | 13.0     | 11.4     | 26.8     | \$61.5    |
| Impairment investment securities AFS            | 1.3       | 0.0      | 0.4      | 3.3      | \$5.0     |
| Reserve increase for reinsurance                | 0.0       | 0.0      | 0.4      | 0.0      | \$0.4     |
| Total credit costs:                             | 263.3     | 103.3    | 148.0    | 112.9    | 627.4     |
| Pre-tax, pre-credit-cost earnings:              | 78.0      | 85.4     | 55.7     | 35.7     | 254.7     |
| Add back: non-recurring expenses                |           |          |          |          |           |
| Loss on extinguishment of debt                  | 0.0       | 11.9     | 9.0      | 0.0      | \$20.8    |
| Total non-recurring expenses:                   | 0.0       | 11.9     | 9.0      | 0.0      | 20.8      |
| Total:  | \$78.0    | \$97.2   | \$64.6   | \$35.7   | \$275.5   |

2010 ROAA (based on top line revenue): 1.96%

2010 ROAE (based on top line revenue): 25.64%



#### **Net Income**

| (Dollars in millions, except for per share data) | Q  | Q4 2010  |    | Q3 2010 | Q4 2009 |         | 2010 |          | 2009 |          |
|--|----|----------|----|---------|---------|---------|------|----------|------|----------|
| Net interest income                              | \$ | 54.42    | \$ | 41.11   | \$      | 47.20   | \$   | 175.62   | \$   | 211.54   |
| Provision for loan losses 1                      |    | 225.38   |    | 51.40   |         | 94.95   |      | 426.35   |      | 504.37   |
| Net interest loss after provision                |    | (170.96) |    | (10.28) |         | (47.75) |      | (250.73) |      | (292.83) |
| Non-Interest income                              |    | 136.46   |    | 144.89  |         | 131.56  |      | 453.68   |      | 523.29   |
| Non-Interest expense                             |    | 150.78   |    | 152.50  |         | 150.73  |      | 575.65   |      | 672.13   |
| Loss before tax provision                        |    | (185.28) |    | (17.90) |         | (66.93) |      | (372.71) |      | (441.67) |
| Provision for income taxes                       |    | 2.10     |    | -       |         | -       |      | 2.10     |      | 55.01    |
| Net (loss)                                       |    | (187.38) |    | (17.90) |         | (66.93) |      | (374.81) |      | (496.68) |
| Preferred stock dividends/accretion              |    | (4.69)   |    | (4.69)  |         | (4.66)  |      | (18.75)  |      | (17.12)  |
| Net loss to common shareholders                  |    | (192.07) |    | (22.59) |         | (71.59) |      | (393.56) |      | (513.80) |
| Diluted loss per share                           | \$ | (0.74)   | \$ | (0.15)  | \$      | (1.53)  | \$   | (2.44)   | \$   | (16.17)  |

<sup>1)</sup> Includes \$176.46 million (\$0.68 per share) related to the sale of non-performing residential mortgages in Q4 2010



# **Net Interest Income**

| (Dollars in millions)                    |    | Q4 2010  |    | Q3 2010 |    | Q4 2009 |    | 2010     |    | 2009     |  |
|--|----|----------|----|---------|----|---------|----|----------|----|----------|--|
| Investment securities available for sale | \$ | 8.51     | \$ | 9.23    | \$ | 12.27   | \$ | 39.84    | \$ | 54.03    |  |
| Securities - trading                     |    | 0.25     |    | 1.74    |    | 9.34    |    | 16.00    |    | 53.46    |  |
| Loans AFS                                |    | 26.41    |    | 25.06   |    | 29.40   |    | 91.32    |    | 142.23   |  |
| Loans HFI                                |    | 82.57    |    | 86.69   |    | 97.81   |    | 348.40   |    | 437.21   |  |
| Other                                    |    | 0.55     |    | 0.50    |    | 0.59    |    | 2.18     |    | 2.41     |  |
| Total interest income:                   |    | 118.29   |    | 123.22  |    | 149.41  |    | 497.74   |    | 689.34   |  |
| Total Deposits                           |    | 31.01    |    | 40.27   |    | 49.26   |    | 154.69   |    | 241.51   |  |
| FHLB advances                            |    | 31.21    |    | 39.82   |    | 48.02   |    | 154.96   |    | 218.23   |  |
| Other                                    |    | 1.65     |    | 2.02    |    | 4.92    |    | 12.46    |    | 18.06    |  |
| Total interest expense:                  |    | 63.88    |    | 82.10   |    | 102.21  |    | 322.12   |    | 477.80   |  |
| Net interest income:                     |    | 54.42    |    | 41.11   |    | 47.20   |    | 175.62   |    | 211.54   |  |
| Provision                                |    | 225.38   |    | 51.40   |    | 94.95   |    | 426.35   |    | 504.37   |  |
| Net interest income after provision      | \$ | (170.96) | \$ | (10.28) | \$ | (47.75) | \$ | (250.73) | \$ | (292.83) |  |



# **Non Interest Income**

| (Dollars in millions)                                  | Q4 2010      | <br>Q3 2010  | <br>Q4 2009  | <br>2010     | 2009         |
|--|--------------|--------------|--------------|--------------|--------------|
|  |              |              |              |              |              |
| Non interest income                                    |              |              |              |              |              |
| Deposit fees and charges                               | \$<br>7.38   | \$<br>7.59   | \$<br>8.77   | \$<br>32.18  | \$<br>32.43  |
| Net loan fees and charges                              | 28.61        | 24.37        | 27.80        | 89.54        | 125.17       |
| Net Ioan administration income                         | 28.27        | 12.92        | 27.41        | 12.68        | 7.17         |
| Net gain (loss) on trading securities                  | (0.17)       | 10.35        | (0.52)       | 76.53        | 5.86         |
| Total net loan admin income / trading securities       | 28.10        | 23.28        | 26.89        | 89.21        | 13.03        |
| Net gain (loss) on residuals and transferors' interest | 3.81         | (4.67)       | (16.24)      | (7.85)       | (82.87)      |
| Net gain (loss) on loan sales and securitizations      | 76.93        | 103.21       | 96.48        | 296.96       | 501.25       |
| Net gain (loss) on sales of mortgage servicing rights  | (2.30)       | (1.20)       | 0.06         | (6.98)       | (3.89)       |
| Net gain (loss) on securities available for sale       | -            | -            | 8.56         | 6.69         | 8.56         |
| Impairment investment securities AFS                   | (1.31)       | -            | (0.30)       | (4.99)       | (20.75)      |
| Mark to market on swaps                                | 0.02         | 0.24         | 0.21         | 0.75         | 0.53         |
| Other fees (loss) income                               | (4.78)       | (7.92)       | (20.67)      | (41.83)      | (50.17)      |
| Total non interest income                              | \$<br>136.46 | \$<br>144.89 | \$<br>131.56 | \$<br>453.68 | \$<br>523.29 |



# **Non Interest Expense**

| (Dollars in millions)                   | Q4 2010 |        | Q3 2010 |        | Q4 2009 |        | 2010 |        | 2009 |        |
|---|---------|--------|---------|--------|---------|--------|------|--------|------|--------|
|   |         |        |         |        |         |        |      |        |      |        |
| Non interest expense                    |         |        |         |        |         |        |      |        |      |        |
| Compensation, benefits and commissions  | \$      | 66.06  | \$      | 59.84  | \$      | 64.69  | \$   | 238.19 | \$   | 297.39 |
| Occupancy and equipment                 |         | 17.61  |         | 15.76  | \$      | 16.46  |      | 65.29  |      | 70.01  |
| Advertising                             |         | 2.25   |         | 3.38   |         | 3.17   |      | 10.30  |      | 12.32  |
| Asset resolution                        |         | 30.04  |         | 34.23  | \$      | 26.93  |      | 126.28 |      | 96.59  |
| Federal insurance premiums              |         | 8.18   |         | 8.52   | \$      | 8.10   |      | 37.39  |      | 36.61  |
| Communication                           |         | 0.96   |         | 0.97   |         | 1.25   |      | 4.28   |      | 6.02   |
| Warrant expense (income)                |         | 7.85   |         | (1.41) | \$      | (4.22) |      | 4.19   |      | 23.34  |
| Loss on extinguishment of debt          |         | -      |         | 11.86  | \$      | 16.45  |      | 20.83  |      | 16.45  |
| Other taxes                             |         | (0.48) |         | 1.96   | \$      | 0.98   |      | 3.18   |      | 16.03  |
| General and administrative              |         | 18.35  |         | 17.42  | \$      | 17.18  |      | 65.98  |      | 98.28  |
| Capitalized direct cost of loan closing |         | (0.05) |         | (0.03) | \$      | (0.23) |      | (0.24) |      | (0.91) |
| Total non interest expense              | \$      | 150.78 | \$      | 152.50 | \$      | 150.73 | \$   | 575.65 | \$   | 672.13 |



# **Selected Balance Sheet Items**

| (Dollars in millions)                       | Decer | mber 31, 2010 | Septe | mber 30, 2010 | Decei | mber 31, 2009 |
|---|-------|---------------|-------|---------------|-------|---------------|
| Total assets                                | \$    | 13,643.50     | \$    | 13,836.57     | \$    | 14,013.33     |
| First mortgage loans                        |       | 3,784.70      |       | 4,479.81      |       | 4,990.99      |
| Second mortgage loans                       |       | 174.79        |       | 185.06        |       | 221.63        |
| Commercial real estate loans                |       | 1,250.30      |       | 1,341.01      |       | 1,600.27      |
| Construction loans                          |       | 8.01          |       | 9.96          |       | 16.64         |
| Warehouse lending                           |       | 720.77        |       | 913.49        |       | 448.57        |
| Consumer lending                            |       | 358.04        |       | 373.09        |       | 423.84        |
| Non-real estate commercial                  |       | 8.87          |       | 9.81          |       | 12.37         |
| Investment loan portfolio                   |       | 6,305.48      |       | 7,312.23      |       | 7,714.31      |
| Loans held for sale                         |       | 2,585.20      |       | 1,943.10      |       | 1,970.10      |
| Securities classified as trading            |       | 160.78        |       | 161.00        |       | 330.27        |
| Securities classified as available for sale |       | 475.23        |       | 503.57        |       | 605.62        |
| Mortgage servicing rights                   |       | 580.30        |       | 447.02        |       | 652.37        |
| Government insured repurchased assets       |       | 1,731.28      |       | 1,515.93      |       | 826.35        |



# **Decline in Credit Related Expenses**



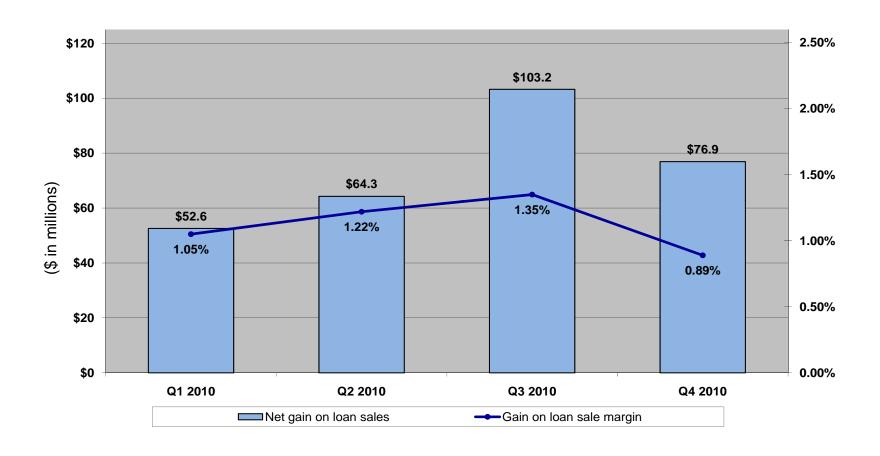
<sup>\*</sup> Provision for Q4 2010 excludes \$176.5 million related to a loss on the sale of \$474 million of non-performing loans and the transfer of \$104.2 million to the available for sale category



# Mortgage Banking

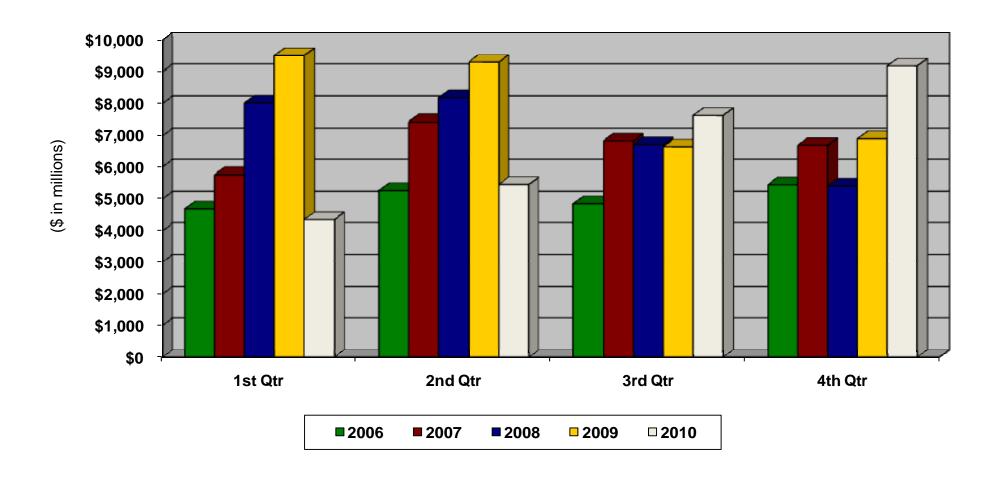


#### **Gain on Loan Sales**





#### **Loan Production – Historical Trend**



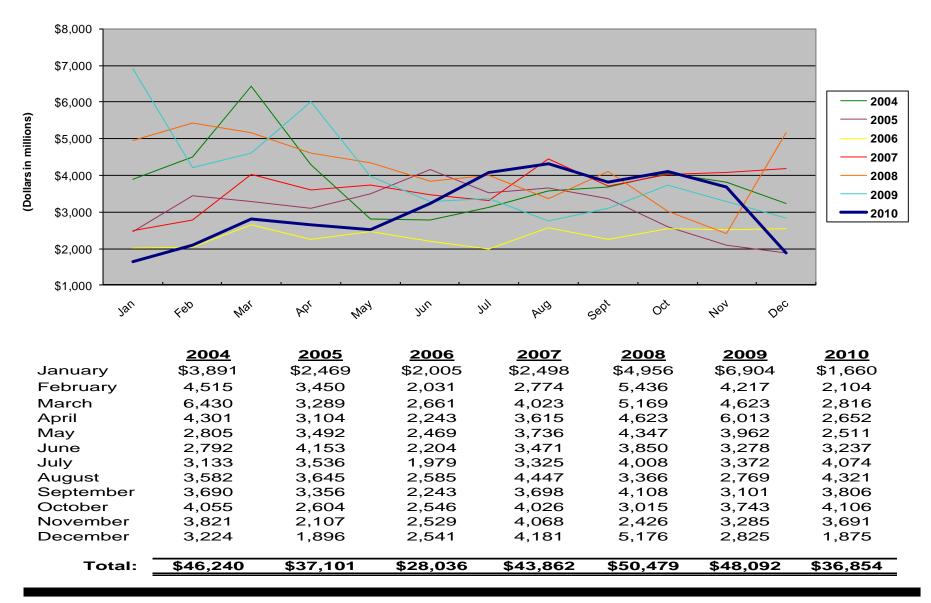


# **Loan Production**

| (Dollars in millions)              | Q4 2010    | Q3 2010    | Change     | Q4 2009    | Change     |
|------------------------------------|------------|------------|------------|------------|------------|
| Residential mortgage loans         | \$ 9,164.6 | \$ 7,614.0 | \$ 1,550.6 | \$ 6,902.3 | \$ 2,262.3 |
| Consumer loans                     | \$ 1.0     | \$ 0.5     | \$ 0.5     | \$ 0.9     | \$ 0.1     |
| Commercial (Real Estate and Other) | \$ 12.4    | \$ 12.7    | \$ (0.3)   | \$ 8.7     | \$ 3.7     |
| Total                              | \$ 9,178.1 | \$ 7,626.7 | \$ 1,550.9 | \$ 6,911.9 | \$ 2,266.2 |

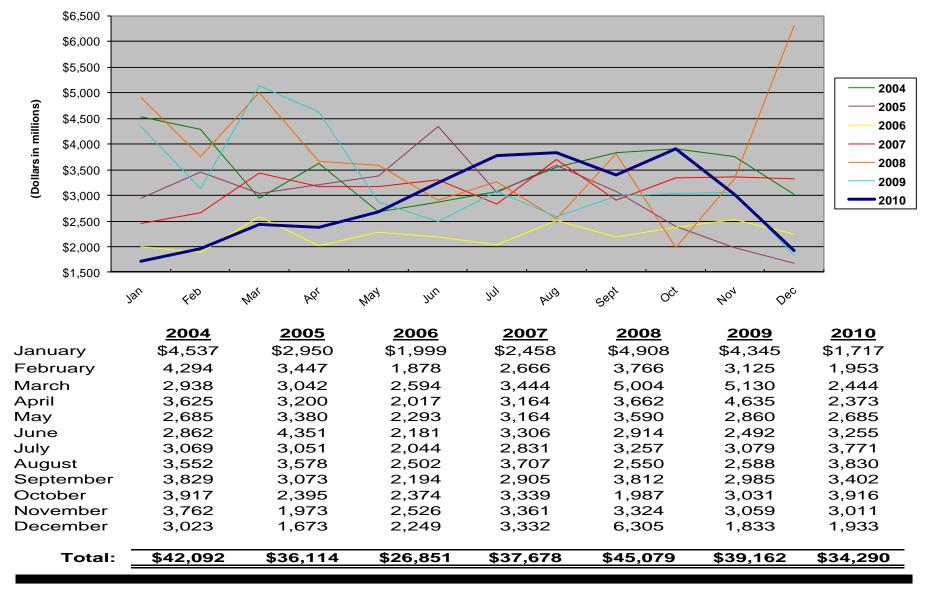


#### **Historical Residential Loan Underwriting Volume**



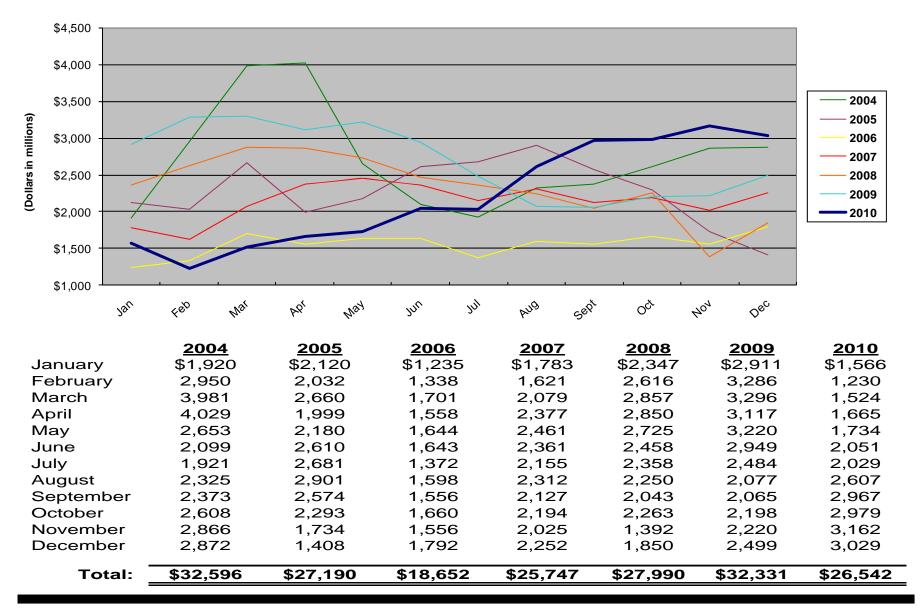


#### **Historical Residential Loan Lock Volume**





#### **Historical Residential Loan Closing Volume**





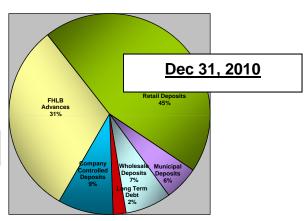
# Funding



# **Total Funding Breakout**

#### Dollars in millions

|                             | December 31, 2010 | December 31, 2009 |
|-----------------------------|-------------------|-------------------|
| Retail Deposits             | \$5,384           | \$5,455           |
| FHLB Advances               | 3,725             | 3,900             |
| Wholesale Deposits          | 883               | 1,947             |
| Municipal Deposits          | 664               | 620               |
| Company Controlled Deposits | 1,066             | 756               |
| Long Term Debt              | 249               | 300               |
| Repurchase Agreements       | -                 | 108               |
| Total:                      | \$11,972          | \$13,087          |





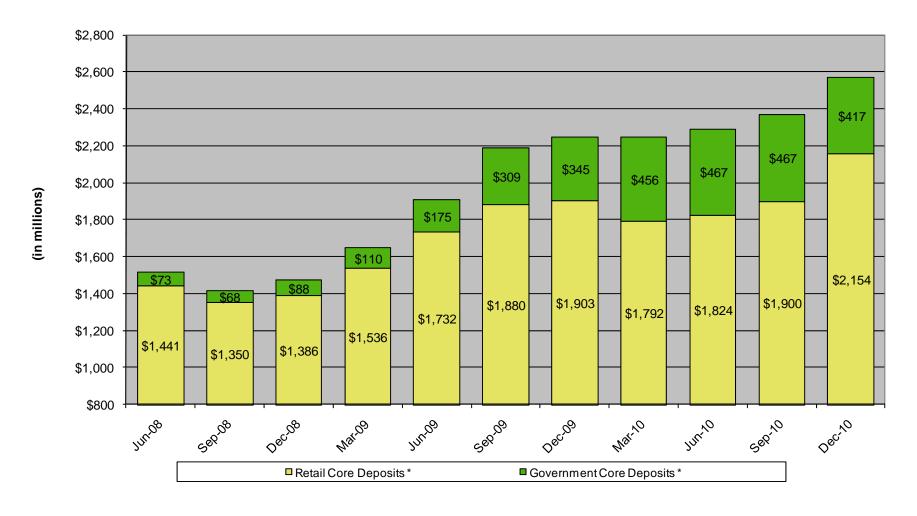
# **Deposits – Ending Balances**

| (Dollars in millions)                      | As of Dec 3    | 1, 2010     | As of Sep 30   | As of Dec 31, 2009 |                |             |
|--|----------------|-------------|----------------|--------------------|----------------|-------------|
|  |                |             |                | <b>5</b> .         | 5.1            |             |
|  | <u>Balance</u> | <u>Rate</u> | <u>Balance</u> | <u>Rate</u>        | <u>Balance</u> | <u>Rate</u> |
| Retail Deposits <sup>1</sup> :             |                |             |                |                    |                |             |
| Demand deposits                            | \$ 590         | 0.26%       | \$ 551         | 0.32%              | \$ 546         | 0.38%       |
| Savings deposits                           | 1,012          | 0.90%       | 809            | 1.01%              | 725            | 0.72%       |
| Money market deposits                      | 552            | 0.81%       | 540            | 0.96%              | 632            | 0.56%       |
| Certificates of deposits                   | 3,231          | 2.01%       | 3,494          | 2.39%              | 3,552          | 2.94%       |
| Total retail deposits                      | 5,384          | 1.48%       | 5,394          | 1.83%              | 5,455          | 2.12%       |
| Core Retail Deposits / Retail Deposits     | 39.99%         |             | 35.22%         |                    | 34.89%         |             |
| Government Banking Deposits <sup>1</sup> : |                |             |                |                    |                |             |
| Demand deposits                            | 79             | 0.37%       | 184            | 0.26%              | 263            | 0.30%       |
| Savings deposits                           | 338            | 0.65%       | 283            | 0.65%              | 82             | 0.40%       |
| Certificates of deposits                   | 247            | 0.94%       | 303            | 0.94%              | 212            | 1.04%       |
| Total government banking deposits          | 664            | 0.72%       | 770            | 0.67%              | 557            | 0.60%       |
| Custodial Deposits                         | 1,066          | -           | 1,140          | -                  | 756            | -           |
| Wholesale Deposits                         | 883            | 3.04%       | 1,258          | 2.73%              | 2,010          | 2.52%       |
| Total deposits                             | \$ 7,998       | 1.40%       | \$ 8,562       | 1.61%              | \$ 8,778       | 1.93%       |
| Number of banking branches                 |                | 162         |                | 162                |                | 165         |

<sup>(1)</sup> Ending balance and rate for the period noted



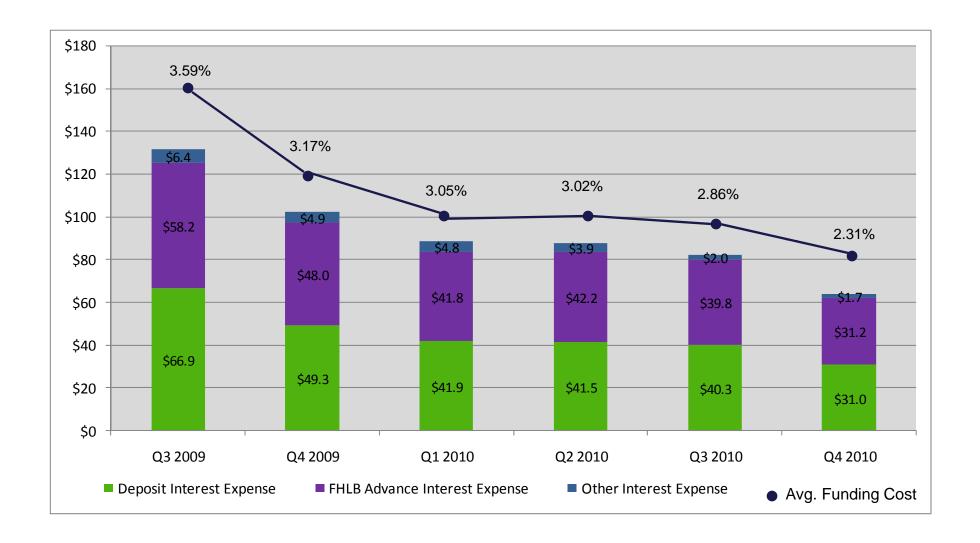
#### **Growth in Core Deposits**



<sup>\*</sup> Includes checking accounts, savings accounts, and money market accounts (excludes custodial accounts) Note: Deposits represent month end balances



# **Decline in Funding Costs**





# **Portfolio**



# Residential First Mortgage Portfolio – by State

#### **Residential First Mortgages \***

As of Dec 31, 2010

(\$ in thousands)

|         |            |              | AFS       |              |            | HFI          |                    |            |                |                     |              |            |  |
|---------|------------|--------------|-----------|--------------|------------|--------------|--------------------|------------|----------------|---------------------|--------------|------------|--|
| State   | ARM        | Fixed        | Balloon   | Total        | % of Total | ARM          | Fixed              | Balloon    | First<br>HELOC | Power<br>Option ARM | Total        | % of Total |  |
| CA      | \$ 44,738  | \$ 744,706   | \$ 634    | \$ 790,078   | 32.0%      | \$ 691,787   | \$ 392,448         | \$ 46,957  | \$ 613         | \$ 49,998           | \$ 1,181,803 | 31.5%      |  |
| FL      | 20,399     | 120,345      | 625       | 141,369      | 5.7%       | 316,020      | 123,545            | 7,778      | 1,731          | 19,495              | 468,568      | 12.5%      |  |
| MI      | 7,675      | 124,371      | 127       | 132,173      | 5.3%       | 300,097      | 53,974             | 15,534     | 773            | 4,636               | 375,015      | 10.0%      |  |
| WA      | 9,900      | 123,115      | -         | 133,015      | 5.4%       | 110,715      | 62,784             | 5,647      | 289            | 9,153               | 188,589      | 5.0%       |  |
| AZ      | 4,517      | 49,132       | -         | 53,649       | 2.2%       | 100,184      | 50,670             | 4,844      | -              | 5,296               | 160,994      | 4.3%       |  |
| TX      | 6,692      | 150,934      | -         | 157,626      | 6.4%       | 54,006       | 55,308             | 2,405      | -              | 2,577               | 114,296      | 3.0%       |  |
| CO      | 4,433      | 75,176       | 910       | 80,519       | 3.3%       | 83,861       | 19,924             | 5,454      | 328            | 3,816               | 113,381      | 3.0%       |  |
| MD      | 8,307      | 60,562       | -         | 68,869       | 2.8%       | 62,103       | 30,002             | 6,544      | -              | 1,197               | 99,846       | 2.7%       |  |
| VA      | 3,872      | 44,228       | -         | 48,100       | 1.9%       | 54,887       | 25,546             | 5,366      | -              | 3,199               | 88,998       | 2.4%       |  |
| NY      | 5,638      | 47,091       | -         | 52,729       | 2.1%       | 36,572       | 36,557             | 2,682      | -              | 765                 | 76,577       | 2.0%       |  |
| NV      | 2,025      | 7,035        | -         | 9,060        | 0.4%       | 54,259       | 16,317             | 2,045      | -              | 1,523               | 74,143       | 2.0%       |  |
| GA      | 4,062      | 49,633       | 2,945     | 56,640       | 2.3%       | 39,621       | 20,239             | 7,385      | -              | 377                 | 67,623       | 1.8%       |  |
| NJ      | 5,812      | 44,774       | 81        | 50,667       | 2.0%       | 34,124       | 23,406             | 4,686      | 502            | 2,407               | 65,125       | 1.7%       |  |
| ОН      | 1,500      | 21,315       | -         | 22,815       | 0.9%       | 46,276       | 13,872             | 1,036      | 76             | 72                  | 61,333       | 1.6%       |  |
| IL      | 4,145      | 36,380       | -         | 40,525       | 1.6%       | 35,358       | 20,678             | 1,916      | -              | 228                 | 58,179       | 1.5%       |  |
| Other   | 43,502     | 584,361      | 6,411     | 634,274      | 25.7%      | 326,237      | 190,759            | 31,495     | 1,337          | 12,938              | 562,766      | 15.0%      |  |
|         | <u> </u>   | A 0 000 457  | A 44 700  | A 0 470 400  | 4000/      |              | <b>A</b> 4 400 000 | A 454 775  | A 5040         | A 447.070           | A A 757 000  | 4000/      |  |
| Total : | \$ 177,218 | \$ 2,283,157 | \$ 11,732 | \$ 2,472,108 | 100%       | \$ 2,346,108 | \$ 1,136,029       | \$ 151,775 | \$ 5,649       | \$ 117,676          | \$ 3,757,236 | 100%       |  |

<sup>\*</sup> Reflects unpaid principal balance of underlying loans before accounting adjustments for discounts and other items. Also excludes loans eligible for repurchase from Ginnie Mae pools



# Residential First Mortgage Portfolio – by LTV

#### **Residential First Mortgages \***

As of Dec 31, 2010 (\$ in thousands)

|              |    | AFS     |    |           |    |         |    |           |            |  |  |  |  |  |  |
|--------------|----|---------|----|-----------|----|---------|----|-----------|------------|--|--|--|--|--|--|
| LTV          |    | ARM     |    | Fixed     |    | Balloon |    | Total     | % of Total |  |  |  |  |  |  |
| < 70%        | \$ | 62,511  | \$ | 705,757   | \$ | 719     | \$ | 768,987   | 31.1%      |  |  |  |  |  |  |
| 70% - 79.99% |    | 46,132  |    | 451,401   |    | 447     |    | 497,980   | 20.1%      |  |  |  |  |  |  |
| 80% - 90%    |    | 29,746  |    | 405,588   |    | 7,310   |    | 442,644   | 17.9%      |  |  |  |  |  |  |
| > 90%        |    | 38,829  |    | 720,411   |    | 3,257   |    | 762,497   | 30.8%      |  |  |  |  |  |  |
| Total ·      | _  | 177 218 | _  | 2 283 157 | \$ | 11 732  | _  | 2 472 108 | 100%       |  |  |  |  |  |  |

|              | HFI   |         |         |         |    |               |    |             |            |     |            |  |  |  |
|--------------|-------|---------|---------|---------|----|---------------|----|-------------|------------|-----|------------|--|--|--|
| ARM          | Fi    | ixed    | Balloon |         | н  | First<br>ELOC |    | Power Total |            | 1   | % of Total |  |  |  |
| \$ 871,336   | \$ 4  | 406,287 | \$      | 28,409  | \$ | 2,823         | \$ | 22,203      | \$ 1,331,0 | 058 | 35.4%      |  |  |  |
| 1,040,660    | 4     | 461,137 |         | 50,759  |    | 1,945         |    | 53,939      | 1,608,4    | 439 | 42.8%      |  |  |  |
| 346,950      |       | 138,651 |         | 56,163  |    | 881           |    | 34,933      | 577,       | 579 | 15.4%      |  |  |  |
| 87,161       |       | 129,954 |         | 16,444  |    | -             |    | 6,601       | 240,       | 160 | 6.4%       |  |  |  |
|              |       |         | ·       |         | ·  |               |    |             |            |     |            |  |  |  |
| \$ 2,346,108 | \$ 1, | 136,029 | \$      | 151,775 | \$ | 5,649         | \$ | 117,676     | \$ 3,757,2 | 236 | 100%       |  |  |  |

<sup>\*</sup> Reflects unpaid principal balance of underlying loans before accounting adjustments for discounts and other items. Also excludes loans eligible for repurchase from Ginnie Mae pools



<sup>\*\*</sup> LTV equals current principal balance divided by appraised value at origination

#### Residential First Mortgage Portfolio – by Original FICO

#### Residential First Mortgages \*

As of Dec 31, 2010 (\$ in thousands)

|           | AFS           |    |           |    |         |    |           |            |  |  |  |  |
|-----------|---------------|----|-----------|----|---------|----|-----------|------------|--|--|--|--|
| FICO      | ARM           |    | Fixed     |    | Balloon |    | Total     | % of Total |  |  |  |  |
| No Score  | \$<br>66      | \$ | 6,370     | \$ | -       | \$ | 6,436     | 0.3%       |  |  |  |  |
| < 580     | 508           |    | 8,761     |    | 86      |    | 9,355     | 0.4%       |  |  |  |  |
| 580 - 619 | 508           |    | 13,161    |    | -       |    | 13,669    | 0.6%       |  |  |  |  |
| 620 - 659 | 11,525        |    | 126,488   |    | -       |    | 138,013   | 5.6%       |  |  |  |  |
| 660 - 699 | 40,182        |    | 318,758   |    | 2,135   |    | 361,074   | 14.6%      |  |  |  |  |
| > 699     | 124,430       |    | 1,809,619 |    | 9,512   |    | 1,943,560 | 78.6%      |  |  |  |  |
|           |               |    |           |    |         |    |           |            |  |  |  |  |
| Total :   | \$<br>177,218 | \$ | 2,283,157 | \$ | 11,732  | \$ | 2,472,108 | 100%       |  |  |  |  |

| HFI          |    |         |    |         |                |       |    |                     |    |           |            |  |
|--------------|----|---------|----|---------|----------------|-------|----|---------------------|----|-----------|------------|--|
| ARM          |    | Fixed   |    | Balloon | First<br>HELOC |       |    | Power<br>Option ARM |    | Total     | % of Total |  |
| \$<br>18,410 | \$ | 17,241  | \$ | 234     | \$             | -     | \$ | 778                 | \$ | 36,663    | 1.0%       |  |
| 26,743       |    | 37,656  |    | 1,909   |                | -     |    | -                   |    | 66,308    | 1.8%       |  |
| 34,559       |    | 48,862  |    | 1,168   |                | -     |    | -                   |    | 84,589    | 2.3%       |  |
| 145,604      |    | 86,513  |    | 9,697   |                | 132   |    | 3,005               |    | 244,951   | 6.5%       |  |
| 652,594      |    | 265,025 |    | 53,888  |                | 470   |    | 22,038              |    | 994,015   | 26.5%      |  |
| 1,468,197    |    | 680,732 |    | 84,879  |                | 5,047 |    | 91,855              | 2  | 2,330,711 | 62.0%      |  |
| <br>         |    |         |    | ·       |                | ·     |    |                     |    |           |            |  |

5,649 \$

151,775 \$

\$ 2,346,108 \$ 1,136,029 \$



100%

117,676 \$ 3,757,236

<sup>\*</sup> Reflects unpaid principal balance of underlying loans before accounting adjustments for discounts and other items. Also excludes loans eligible for repurchase from Ginnie Mae pools

# **Residential First Mortgage Portfolio – by Vintage**

#### **Residential First Mortgages \***

As of Dec 31, 2010 (\$ in thousands)

|         | AFS         |    |           |         |       |       |          |            |  |  |  |  |
|---------|-------------|----|-----------|---------|-------|-------|----------|------------|--|--|--|--|
| Vintage | ARM         |    | Fixed     | Balloon |       | Total |          | % of Total |  |  |  |  |
| Older   | \$<br>2,135 | \$ | 977       | \$      | -     | \$    | 3,112    | 0.1%       |  |  |  |  |
| 2002    | 171         |    | 162       |         | -     |       | 333      | 0.0%       |  |  |  |  |
| 2003    | 3,276       |    | 749       |         | 126   |       | 4,151    | 0.2%       |  |  |  |  |
| 2004    | 7,713       |    | 528       |         | 41    |       | 8,281    | 0.3%       |  |  |  |  |
| 2005    | 18,014      |    | 396       |         | 659   |       | 19,068   | 0.8%       |  |  |  |  |
| 2006    | 11,163      |    | 3,882     |         | 4,017 |       | 19,062   | 0.8%       |  |  |  |  |
| 2007    | 19,354      |    | 23,905    |         | 6,889 |       | 50,149   | 2.0%       |  |  |  |  |
| 2008    | 1,805       |    | 17,299    |         | -     |       | 19,104   | 0.8%       |  |  |  |  |
| 2009    | -           |    | 6,783     |         | -     |       | 6,783    | 0.3%       |  |  |  |  |
| 2010    | 113,588     |    | 2,228,476 |         | -     | 2     | ,342,064 | 94.7%      |  |  |  |  |

11,732 \$ 2,472,108

\$ 177,218 \$ 2,283,157 \$

for repurchase from Ginnie Mae pools

| HFI          |    |         |    |         |    |                |    |                  |    |          |            |  |  |
|--------------|----|---------|----|---------|----|----------------|----|------------------|----|----------|------------|--|--|
| ARM          |    | Fixed   |    | Balloon |    | First<br>HELOC |    | Power<br>ion ARM |    | Total    | % of Total |  |  |
| \$<br>50,254 | \$ | 21,829  | \$ | 1,526   | \$ | -              | \$ | -                | \$ | 73,610   | 2.0%       |  |  |
| 19,371       |    | 7,336   |    | 882     |    | -              |    | 386              |    | 27,976   | 0.7%       |  |  |
| 234,708      |    | 22,849  |    | 8,217   |    | -              |    | 2,424            |    | 268,199  | 7.1%       |  |  |
| 690,554      |    | 30,257  |    | 16,718  |    | 3,578          |    | 733              |    | 741,839  | 19.7%      |  |  |
| 695,339      |    | 36,000  |    | 21,869  |    | 1,348          |    | 7,601            |    | 762,157  | 20.3%      |  |  |
| 166,889      |    | 183,295 |    | 23,860  |    | 328            |    | 23,496           |    | 397,868  | 10.6%      |  |  |
| 440,566      |    | 692,369 |    | 74,952  |    | 396            |    | 83,036           | 1  | ,291,319 | 34.4%      |  |  |
| 33,233       |    | 80,925  |    | 3,750   |    | -              |    | -                |    | 117,908  | 3.1%       |  |  |
| 10,677       |    | 52,720  |    | -       |    | -              |    | -                |    | 63,397   | 1.7%       |  |  |
| 4,516        |    | 8,448   |    | -       |    | -              |    | -                |    | 12,964   | 0.3%       |  |  |

5,649 \$

117,676 \$ 3,757,236

| * Reflects unpaid principal balance of underlying loans before accounting adjustments for discounts and of | other items. Also excludes loans eligible |
|--|---|

\$ 2,346,108 \$ 1,136,029 \$ 151,775 \$



100%

# **Commercial Real Estate (CRE) Portfolio**

#### As of Dec 31, 2010

(\$ in 000's)

|                             | i           | Percentage of |          |         |           | Total (\$) OTS | 90+ Days (%) | Specific | General  |
|-----------------------------|-------------|---------------|----------|---------|-----------|----------------|--------------|----------|----------|
| Property Type               | Balance     | Loans         | 30 Days  | 60 Days | 90+ Days  | Delinquent     | Delinquent   | Reserve  | Reserve  |
| Office                      | \$291,764   | 23.34%        | \$11,058 | 4,162   | \$51,070  | \$66,290       | 17.5%        | \$23,998 | \$9,063  |
| Retail                      | 241,663     | 19.33%        | 1,953    | 2,527   | 20,372    | 24,852         | 8.4%         | 6,842    | 7,507    |
| Shopping Center             | 270,550     | 21.64%        | 11,094   | -       | 32,126    | 43,220         | 11.9%        | 11,299   | 8,404    |
| Residential Development     | 51,062      | 4.08%         | -        | -       | 34,334    | 34,334         | 67.2%        | 5,211    | 1,586    |
| Other                       | 139,521     | 11.16%        | -        | 94      | 5,781     | 5,875          | 4.1%         | 4,030    | 4,334    |
| Non-residential Development | 11,777      | 0.94%         | -        | -       | 9,194     | 9,194          | 78.1%        | 613      | 366      |
| Industrial                  | 147,387     | 11.79%        | 1,525    | -       | 7,552     | 9,077          | 5.1%         | 1,240    | 4,578    |
| Multi-Family                | 92,414      | 7.39%         | -        | -       | 11,342    | 11,342         | 12.3%        | 237      | 2,871    |
| Single Family               | 13,640      | 1.09%         | 2,614    | -       | 3,242     | 5,856          | 23.8%        | -        | 424      |
| Land                        | 1,401       | 0.11%         | -        | -       | 547       | 547            | 39.0%        | 791      | 44       |
| CIP, Premium, FAS 91        | (10,879)    | (0.86)%       | -        | -       | -         | -              | -            | -        |          |
| Totals                      | \$1,250,301 | 100.00%       | \$28,245 | \$6,783 | \$175,559 | \$210,587      | 14.1%        | \$54,260 | \$39,176 |



# Non Agency Investment Securities Available for Sale Portfolio

#### As of Dec 31, 2010

(\$ in 000's)

|                     |           |                                    |                    |                |                   | Initial  |           |           |          | Current   |          |
|---------------------|-----------|------------------------------------|--------------------|----------------|-------------------|----------|-----------|-----------|----------|-----------|----------|
| Investment Name     | CUSIP     | <u>Current</u><br><u>Principal</u> | OTTI<br>Impairment | Mark-to-Market | Net Book<br>Value | <u>M</u> | <u>SP</u> | <u>F.</u> | <u>M</u> | <u>SP</u> | <u>F</u> |
| CWALT 2006-45T1 2A5 | 02149JAU0 | \$30,988                           | (\$3,999)          | (\$3,500)      | \$23,488          | Aaa      | AAA       | AAA       | Caa3     | CCC       | С        |
| CWHL 2007-3 A1      | 12543RAA7 | 33,459                             | (1,887)            | , ,            | 29,080            | NR       | AAA       | AAA       | NR       | CCC       | С        |
| CWHL 2006-18 1A1    | 12543WAA6 | 27,548                             | (1,174)            | (636)          | 25,738            | NR       | AAA       | AAA       | NR       | CCC       | CC       |
| CWHL 2005-23-A1     | 126694GU6 | 33,467                             | (535)              | 1,979          | 34,911            | NR       | AAA       | AAA       | NR       | BBB       | Α        |
| CWHL 2006-1 A2      | 126694XC7 | 27,700                             | (1,114)            | (2,468)        | 24,118            | NR       | AAA       | AAA       | NR       | BB        | CCC      |
| CWHL 2007-J1 1A1    | 12669MAA6 | 62,639                             | (6,242)            | (10,334)       | 46,063            | NR       | AAA       | AAA       | NR       | D         | D        |
| CWALT TR 2006-J8    | 23245LAD2 | 32,386                             | (8,454)            | (3,419)        | 20,514            | NR       | AAA       | AAA       | NR       | D         | С        |
| CWALT 2007-1T1 1A1  | 23246KAA9 | 36,625                             | (7,583)            | (560)          | 28,482            | Aaa      | AAA       | AAA       | Ca       | CC        | С        |
| GSR 2006-9F 2A1     | 3622X7AD8 | 27,170                             | (1,274)            | (1,725)        | 24,171            | Aaa      | NR        | AAA       | Caa1     | NR        | CC       |
| GSR 2006-7F 2A1     | 36298NAD6 | 30,438                             | (1,723)            | (740)          | 27,975            | Aaa      | NR        | AAA       | Caa1     | NR        | С        |
| JPMMT 2006-S4 A7    | 46629SAG7 | 55,284                             | (3,266)            | (5,776)        | 46,241            | Aaa      | AAA       | AAA       | Caa2     | CCC       | С        |
|                     | Subtotal  | \$397,703                          | (\$37,253)         | (\$29,669)     | \$330,781         |          |           |           |          |           |          |
| GMS Trust 2006-1    | 33848FAA1 | \$152,509                          | (\$2,793)          | (\$13,010)     | \$136,707         | Aaa      | AAA       | NR        | В3       | AAA       | NR       |
|                     | Subtotal  | \$152,509                          | (\$2,793)          | (\$13,010)     | \$136,707         |          |           |           |          |           | -        |
|                     | Total     | \$550,213                          | (\$40,045)         | (\$42,679)     | \$467,488         |          |           |           |          |           |          |



Ratings

#### **Real Estate Owned Portfolio**

#### As of Dec 31, 2010

(\$ in 000's)

|                    | Commercial | %     | Construction | %     | Manufactured<br>Homes | %     | Single Family<br>Homes | %     | Total   | %     |
|--------------------|------------|-------|--------------|-------|-----------------------|-------|------------------------|-------|---------|-------|
| Current Month      | \$ 2,860   | 4.1%  | \$ -         | 0.0%  | \$ 22                 | 11.2% | \$3,556                | 6.1%  | \$6,438 | 4.3%  |
| 30 days            | 15         | 0.0%  | -            | -     | -                     | -     | 4,623                  | 7.9%  | 4,638   | 3.1%  |
| 60 days            | 551        | 0.8%  | -            | -     | -                     | -     | 3,048                  | 5.2%  | 3,599   | 2.4%  |
| 90 days            | 17,864     | 25.6% | 16           | 4.0%  | -                     | -     | 10,172                 | 17.4% | 28,052  | 18.6% |
| 91 - 180 days      | 7,314      | 10.5% | 340          | 83.3% | 148                   | 73.7% | 21,838                 | 37.4% | 29,639  | 19.6% |
| 181 - 365 days     | 4,306      | 6.2%  | -            | -     | -                     | -     | 10,728                 | 18.4% | 15,034  | 10.0% |
| 1 - 2 years        | 3,375      | 4.8%  | 52           | 12.7% | -                     | -     | 3,620                  | 6.2%  | 7,047   | 4.7%  |
| 2 - 3 years        | 3,567      | 5.1%  | -            | -     | -                     | -     | 762                    | 1.3%  | 4,329   | 2.9%  |
| 3 - 4 years        | -          | -     | -            | -     | -                     | -     | -                      | -     | -       | -     |
| 4 - 5 years        | -          | -     | -            | -     | -                     | -     | -                      | -     | -       | -     |
| 5 - 6 years        | -          | -     | -            | -     | -                     | -     | -                      | -     | -       | -     |
| Reconciling Items  | -          | -     | -            | -     | 31                    | 15.2% | -                      | -     | 31      | 0.0%  |
| Receivership Loans | 30,005     | 43.0% | -            | -     | -                     | -     | -                      | -     | 30,005  | 19.9% |

| Loans to Facilitate |          |        |       |        |       |        |          |        | 22,273    | 14.7%  |
|---------------------|----------|--------|-------|--------|-------|--------|----------|--------|-----------|--------|
|                     |          |        |       |        |       |        |          |        |           |        |
| Total:              | \$69,858 | 100.0% | \$408 | 100.0% | \$201 | 100.0% | \$58,345 | 100.0% | \$151,085 | 100.0% |



# **Asset Quality**



# **Asset Quality**

|   | As of /      | For the Quarter E | Ending       |
|---|--------------|-------------------|--------------|
|   | Dec 31, 2010 | Sep 30, 2010      | Dec 31, 2009 |
| 1   |              |                   |              |
| Delinquency rate <sup>1</sup>   | 5.1%         | 12.5%             | 13.9%        |
| Non-performing assets <sup>2</sup> to total assets                        | 4.4%         | 8.3%              | 9.3%         |
| Net charge-off ratio <sup>3</sup>   | 5.8%         | 5.9%              | 5.0%         |
| Net charge-offs (in millions) 4   | \$ 425.4     | \$ 107.4          | \$ 99.0      |
| Non-performing loans held for investment (in millions)                    | \$ 318.4     | \$ 911.4          | \$ 1,071.6   |
| Non-performing loans available for sale (in millions)                     | \$ 94.9      | \$ -              | \$ -         |
| Allowance to non-performing loans held for investment                     | 86.1%        | 52.0%             | 48.9%        |
| Allowance to loans held for investment                                    | 4.4%         | 6.5%              | 6.8%         |
| Allowance for loan losses (in millions)                                   | \$ 274.0     | \$ 474.0          | \$ 524.0     |
| Non-performing assets <sup>2</sup> to Tier One capital + general reserves | 39.1%        | 70.4%             | 104.1%       |

<sup>1)</sup> Non-performing loans held for investment (includes 90+, matured and performing non-accruals) as a % of investment loans, calculated using OTS method



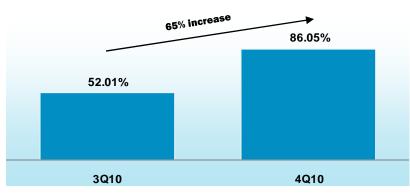
<sup>2)</sup> Includes total non-performing loans, real estate owned and repurchased assets

<sup>3)</sup> Ratio of net charge-offs to average investment loans

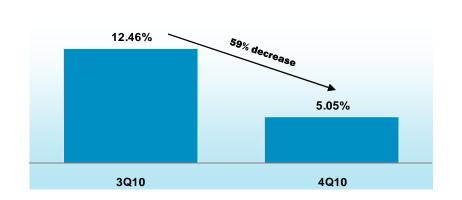
<sup>4) 4</sup>th quarter 2010 includes the loss of \$176.5 million on the \$474 million sale of non-performing loans and the \$104.2 million transfer of non-performing loans to available for sale

# NPL Sale / Equity Offering Provides Strengthened Asset Quality Ratios



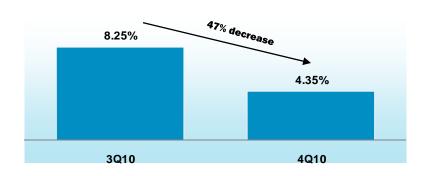


**NPLs Held for Investment / LHFI** 

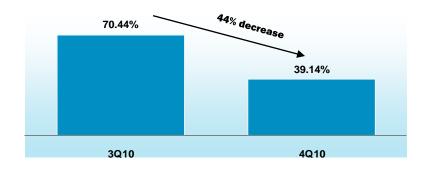


NPAs 1 / Total Assets





NPAs <sup>1</sup> / Tier One + General Reserves (Texas Ratio)

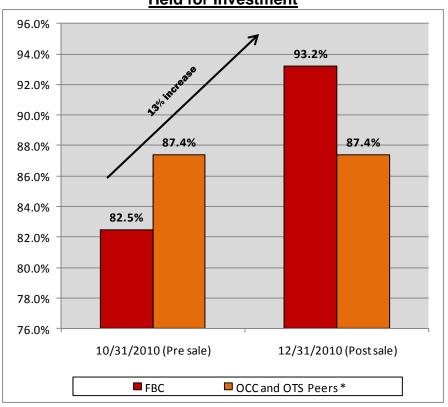


1) Includes non-performing loans available for sale

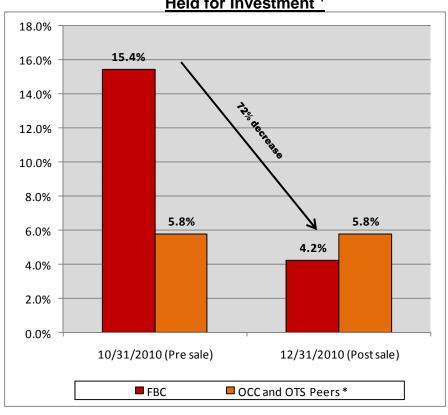


#### Flagstar Asset Quality Performance versus OCC and OTS Peers

% of Performing First Mortgage Loans
Held for Investment



# % of Seriously Delinquent First Mortgage Loans Held for Investment 1



<sup>\*</sup> Source: OCC and OTS Mortgage Metrics Report, data as of third quarter 2010. Performance data based on first-lien residential first mortgages serviced by national banks and federally chartered thrifts, which represent 64% of all US mortgages.



<sup>1) 60+</sup> day delinquent first mortgage loans

# **Asset Quality By Loan Type - HFI**

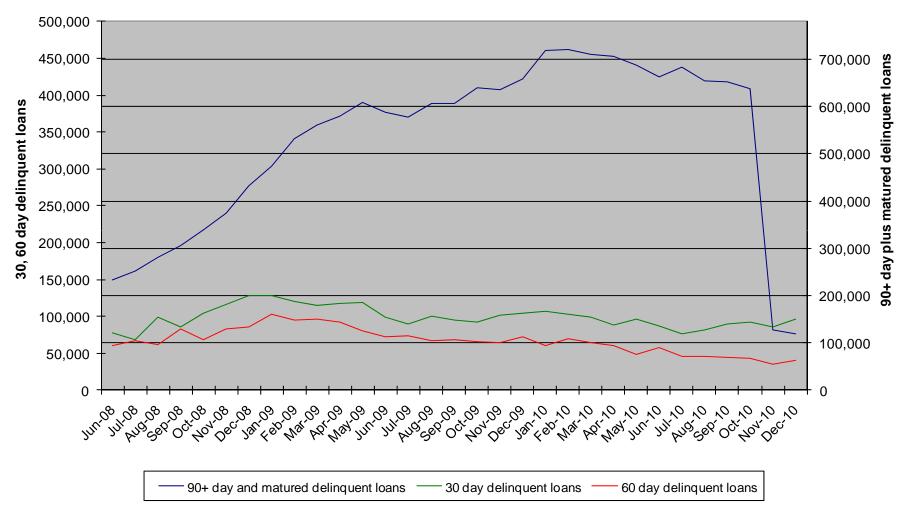
| (Dollars in 000's)  |             |                                      | As of Dec 31, 20 | 10                            |  |                           |                               |                   |
|---------------------|-------------|--------------------------------------|------------------|-------------------------------|--|---------------------------|-------------------------------|-------------------|
|                     | Balance     | Non Performing<br>Loans <sup>1</sup> | % of Balance     | % of Overall<br>Delinquencies | 2010 Charge Offs,<br>Net of Recoveries | Total General<br>Reserves | Total<br>Specific<br>Reserves | Total<br>Reserves |
| Mortgage            | \$3,768,262 | \$117,432                            | 3.12%            | 36.88%                        | \$458,144                              | \$104,090                 | \$5,039                       | \$109,129         |
| Land                | 16,438      | 2,472                                | 15.04%           | 0.78%                         | 12,981                                 | 5,172                     | 3,638                         | 8,810             |
| Construction        | 8,012       | 3,021                                | 37.71%           | 0.95%                         | 574                                    | 1,003                     | 458                           | 1,461             |
| Commercial RE       | 1,250,301   | 175,559                              | 14.04%           | 55.14%                        | 153,062                                | 39,176                    | 54,260                        | 93,436            |
| Commercial NRE      | 8,875       | 4,918                                | 55.41%           | 1.54%                         | -                                      | 1,117                     | 425                           | 1,542             |
| Warehouse           | 720,771     | -                                    | -                | -                             | 1,638                                  | 3,115                     | 1,056                         | 4,171             |
| 2nd Mortgage        | 174,789     | 7,480                                | 4.28%            | 2.35%                         | 26,022                                 | 24,607                    | 580                           | 25,187            |
| Other Consumer      | 86,710      | 821                                  | 0.95%            | 0.26%                         | 1,763                                  | 3,451                     | -                             | 3,451             |
| Dep Overdraft       | -           | -                                    | -                | -                             | 2,081                                  | -                         | -                             | -                 |
| HELOC               | 271,325     | 6,713                                | 2.47%            | 2.11%                         | 20,087                                 | 21,356                    | 12                            | 21,368            |
| Other               | -           | -                                    | -                | -                             | -                                      | 5,445                     | -                             | 5,445             |
| Loans to Facilitate | -           | -                                    | -                | -                             | -                                      | -                         | -                             | -                 |
| -                   | \$6,305,483 | \$318,416                            | 5.05%            | 100.00%                       | \$676,353                              | \$208,532                 | \$65,468                      | \$274,000         |

<sup>1)</sup> Over 90 day delinquent plus matured plus performing non accrual, calculated using OTS method



<sup>2)</sup> Includes \$327.3 million of charge offs related to the sale of \$474 million of non-performing loans

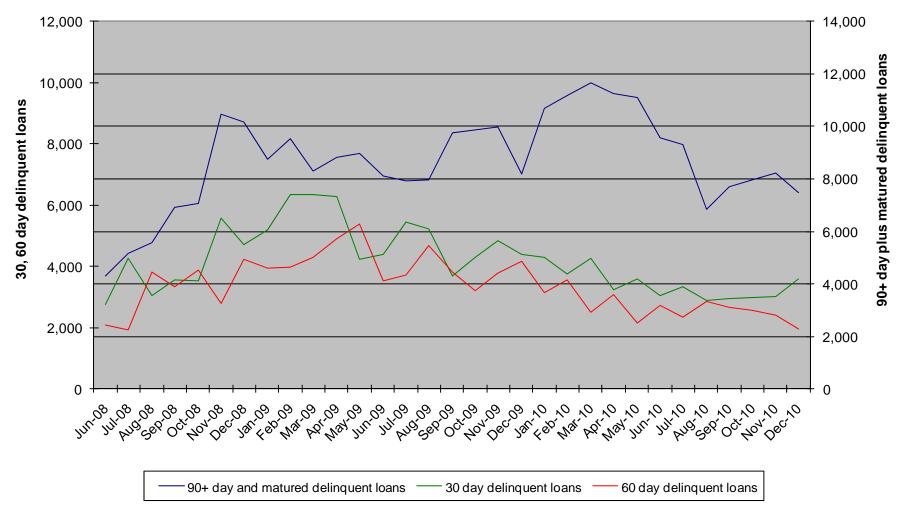
#### **Historical Monthly Delinquency Trends – HFI First Mortgage**



<sup>\*</sup> Calculated using OTS method



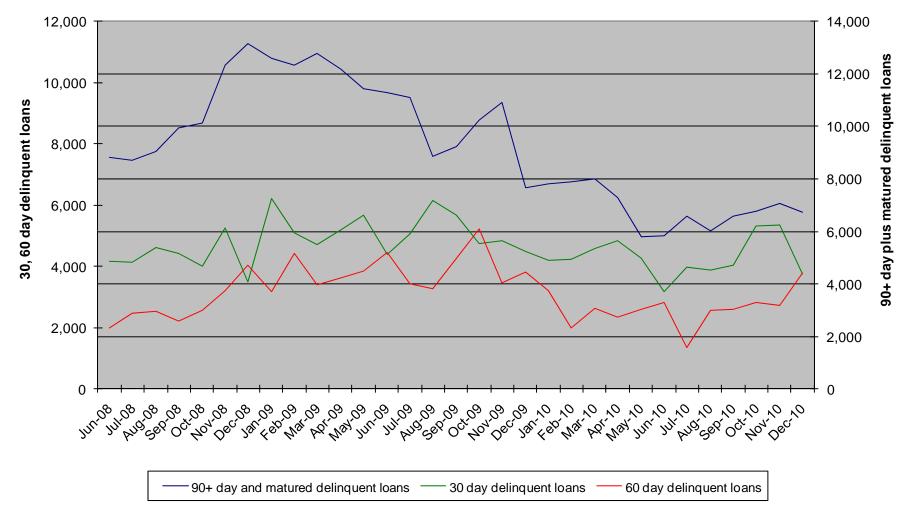
### **Historical Monthly Delinquency Trends – HFI Second Mortgage**



<sup>\*</sup> Calculated using OTS method



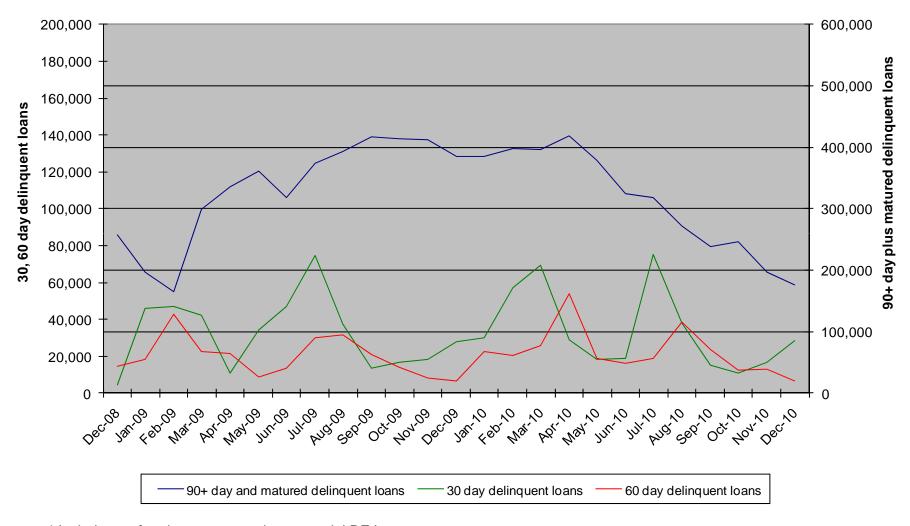
## **Historical Monthly Delinquency Trends – HFI HELOC**



<sup>\*</sup> Calculated using OTS method



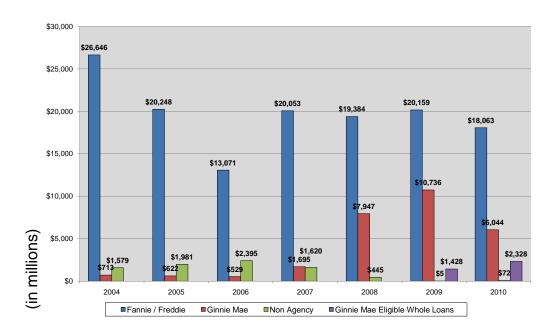
## **Historical Monthly Delinquency Trends – HFI Commercial RE**



<sup>\*</sup> Includes performing non accrual commercial RE loans



## Historical Loan Sales – Agency vs. Non Agency

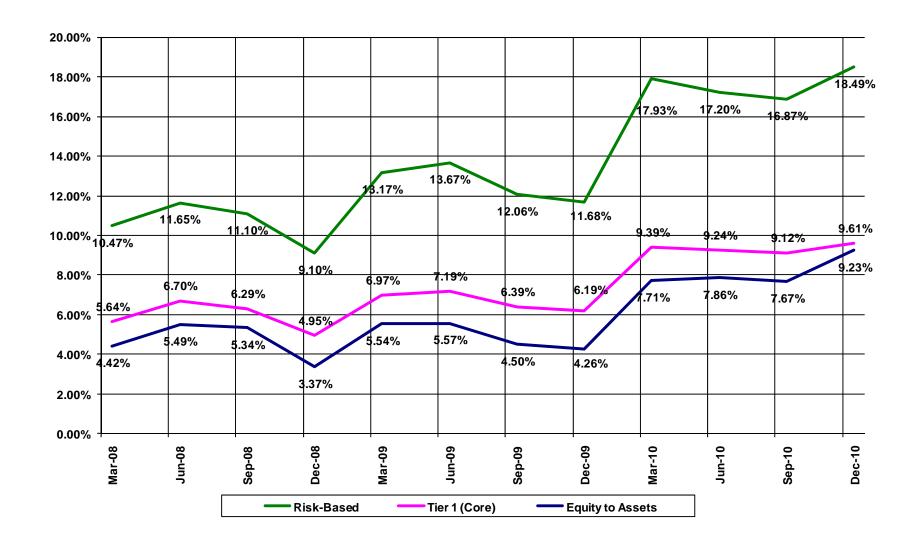




## Capital



## **Historical Capital Ratios**





## 2011 Outlook



## 2011 Outlook

|  | 2011 Outlook            |                         |  |  |  |  |
|--|-------------------------|-------------------------|--|--|--|--|
|  | As of October 27, 2010  | As of January 25, 2011  |  |  |  |  |
| Target asset size                      | \$14.5 - \$15.5 billion | \$14.3 - \$15.5 billion |  |  |  |  |
| Residential mortgage loan originations | \$21 – \$25 billion     | \$21 – \$25 billion     |  |  |  |  |
| Loan sales                             | \$20 – \$24 billion     | \$20 – \$24 billion     |  |  |  |  |
| Gain on loan sale margin               | 95 – 115 bps            | 85 – 115 bps            |  |  |  |  |
| Net interest margin (bank)             | 175 – 210 bps           | 200 – 260 bps           |  |  |  |  |
| Provision expense                      | \$100 - \$150 million   | \$85 - \$120 million    |  |  |  |  |



# Appendix



## **Delinquent Loans by Loan Type - HFI**

| (unaudited)            | As of Dec 31, 2010 |                                    |                 |                                    |                 |                                    |              |  |  |  |
|------------------------|--------------------|------------------------------------|-----------------|------------------------------------|-----------------|------------------------------------|--------------|--|--|--|
| (\$ in 000's)          |                    | 30 D                               | ay              | 60 Da                              | ay              | 90 Day + N                         | Matured      |  |  |  |
|                        | Deleve             | Delinquent<br>Loans <sup>(1)</sup> | % of            | Delinquent<br>Loans <sup>(1)</sup> | % of            | Delinquent<br>Loans <sup>(1)</sup> | % of         |  |  |  |
|                        | Balance            |                                    | Balance         |                                    | Balance         |                                    | Balance      |  |  |  |
| Mortgage               | \$3,784,700        | \$96,767                           | 2.56%           | \$40,827                           | 1.08%           | \$119,903                          | 3.17%        |  |  |  |
| Second Mortgage        | 174,789            | 3,587                              | 2.05%           | 1,963                              | 1.12%           | 7,480                              | 4.28%        |  |  |  |
| HELOC                  | 271,325            | 3,735                              | 1.38%           | 3,783                              | 1.39%           | 6,713                              | 2.47%        |  |  |  |
| Commercial Real Estate | 1,250,301          | 28,245                             | 2.26%           | 6,783                              | 0.54%           | 175,559                            | 14.04%       |  |  |  |
| Commercial             | 8,875              | 175                                | 1.97%           | 55                                 | 0.62%           | 4,918                              | 55.41%       |  |  |  |
| Construction           | 8,012              | -                                  | -               | -                                  | -               | 3,021                              | 37.71%       |  |  |  |
| Warehouse              | 720,771            | -                                  | -               | -                                  | -               | -                                  | -            |  |  |  |
| Other Consumer         | 86,710             | 939                                | 1.08%           | 335                                | 0.39%           | 822                                | 0.95%        |  |  |  |
| Total:                 | \$6,305,483        | \$133,449                          | 2.12%           | \$53,745                           | 0.85%           | \$318,416                          | 5.05%        |  |  |  |
| (unaudited)            | As of Sep 30, 2010 |                                    |                 |                                    |                 |                                    |              |  |  |  |
| (\$ in 000's)          |                    | 30 D                               | ay              | 60 Da                              | ay              | 90 Day + Matured                   |              |  |  |  |
|                        | Dalanaa            | Delinquent<br>Loans <sup>(1)</sup> | % of<br>Balance | Delinquent<br>Loans (1)            | % of<br>Balance | Delinquent<br>Loans <sup>(1)</sup> | % of Balance |  |  |  |
| ••                     | Balance            |                                    |                 |                                    |                 |                                    |              |  |  |  |
| Mortgage               | \$4,479,814        | \$89,291                           | 1.99%           | \$44,128                           | 0.99%           | \$651,932                          | 14.55%       |  |  |  |
| Second Mortgage        | 185,062            | 2,946                              | 1.59%           | 2,674                              | 1.44%           | 7,701                              | 4.16%        |  |  |  |
| HELOC                  | 281,861            | 4,027                              | 1.43%           | 2,600                              | 0.92%           | 6,569                              | 2.33%        |  |  |  |
| Commercial Real Estate | 1,341,009          | 14,893                             | 1.11%           | 23,803                             | 1.78%           | 238,565                            | 17.79%       |  |  |  |
| Commercial             | 9,805              | 186                                | 1.90%           | 151                                | 1.54%           | 2,743                              | 27.98%       |  |  |  |
| Construction           | 9,956              | 645                                | 6.48%           | -                                  | -               | 3,196                              | 32.10%       |  |  |  |
| Warehouse              | 913,494            | -                                  | -               | -                                  | -               | -                                  | -            |  |  |  |
| Other Consumer         | 91,225             | 754                                | 0.83%           | 385                                | 0.42%           | 665                                | 0.73%        |  |  |  |
| Total:                 | \$7,312,226        | \$112,741                          | 1.54%           | \$73,740                           | 1.01%           | \$911,372                          | 12.46%       |  |  |  |

<sup>1)</sup> Calculated using OTS method



## HFI Residential 1<sup>st</sup> Mortgage Portfolio – by FICO and LTV

#### **HFI Residential First Mortgage Portfolio**

As of Dec 31, 2010 (\$ in 000's)

|           |             | LTV                  |                 |              |                      |                 |             |                      |                 |             |                      |                 |  |
|-----------|-------------|----------------------|-----------------|--------------|----------------------|-----------------|-------------|----------------------|-----------------|-------------|----------------------|-----------------|--|
| FICO      | < 70%       |                      |                 | 70% - 79.99% |                      |                 | 80% - 90%   |                      |                 | > 90%       |                      |                 |  |
|           | Del. Loans* | Portfolio<br>Balance | % of<br>Balance | Del. Loans*  | Portfolio<br>Balance | % of<br>Balance | Del. Loans* | Portfolio<br>Balance | % of<br>Balance | Del. Loans* | Portfolio<br>Balance | % of<br>Balance |  |
| No Score  | \$320       | \$8,269              | 3.9%            | \$767        | \$6,177              | 12.4%           | \$1,876     | \$10,810             | 17.4%           | \$4,223     | \$11,406             | 37.0%           |  |
| < 580     | 1,201       | 10,974               | 10.9%           | 1,570        | 10,158               | 15.5%           | 3,019       | 16,104               | 18.7%           | 12,673      | 29,072               | 43.6%           |  |
| 580 - 619 | 386         | 13,481               | 2.9%            | 208          | 11,204               | 1.9%            | 5,108       | 22,791               | 22.4%           | 15,814      | 37,113               | 42.6%           |  |
| 620 - 659 | 1,305       | 113,593              | 1.1%            | 1,058        | 57,781               | 1.8%            | 3,876       | 30,266               | 12.8%           | 11,169      | 43,312               | 25.8%           |  |
| 660 - 699 | 3,777       | 339,132              | 1.1%            | 9,109        | 425,159              | 2.1%            | 6,450       | 188,004              | 3.4%            | 3,380       | 41,720               | 8.1%            |  |
| > 699     | 4,254       | 845,609              | 0.5%            | 12,791       | 1,097,961            | 1.2%            | 10,975      | 309,603              | 3.5%            | 4,596       | 77,537               | 5.9%            |  |

<sup>\* 90</sup> day + matured and non performing accruals, calculated using OTS method



<sup>\*\*</sup> LTV equals current principal balance divided by appraised value at origination

## Non Performing Loans – by State - HFI

#### **Non Performing Loans\***

As of Dec 31, 2010 (\$ in 000's)

| State | Mortgage  | Percent of<br>Mortgage | Second<br>Mortgage | HELOC   | Commercial<br>Real Estate | Commercial | Construction | Consumer | Total     | Percent of Total |
|-------|-----------|------------------------|--------------------|---------|---------------------------|------------|--------------|----------|-----------|------------------|
| MI    | \$13,036  | 10.9%                  | \$436              | \$879   | \$93,390                  | \$23       | \$304        | \$194    | \$108,262 | 34.0%            |
| CA    | 33,702    | 28.1%                  | 2,031              | 1,371   | 4,181                     | -          | -            | -        | 41,285    | 13.0%            |
| GA    | 4,274     | 3.6%                   | 24                 | 222     | 22,722                    | -          | 478          | 39       | 27,760    | 8.7%             |
| FL    | 10,970    | 9.1%                   | 1,383              | 349     | 9,085                     | 10         | 384          | 185      | 22,366    | 7.0%             |
| KY    | 880       | 0.7%                   | 137                | -       | 16,703                    | -          | -            | -        | 17,720    | 5.6%             |
| IL    | 2,007     | 1.7%                   | 81                 | 390     | 11,353                    | •          | -            |          | 13,831    | 4.3%             |
| NY    | 6,283     | 5.2%                   | 220                | 766     | 1                         | 3,300      | -            | 190      | 10,758    | 3.4%             |
| IN    | 2,419     | 2.0%                   | 47                 | 29      | 6,233                     | 1,555      | 70           | 14       | 10,367    | 3.3%             |
| ОН    | 6,628     | 5.5%                   | -                  | 85      | -                         | 30         | -            | 11       | 6,754     | 2.1%             |
| WI    | 1,171     | 1.0%                   | 15                 | 67      | 3,960                     | •          | -            | •        | 5,213     | 1.6%             |
| UT    | 1,017     | 0.8%                   | 146                | 559     | 3,077                     | -          | 286          | -        | 5,085     | 1.6%             |
| AZ    | 3,549     | 3.0%                   | 673                | 716     | -                         | -          | -            | 116      | 5,054     | 1.6%             |
| ID    | 423       | 0.4%                   | -                  | 15      | 4,191                     | -          | -            | -        | 4,628     | 1.5%             |
| TX    | 4,120     | 3.4%                   | 100                |         | -                         |            | -            |          | 4,220     | 1.3%             |
| NJ    | 2,957     | 2.5%                   | 82                 | 142     | 389                       | -          | 255          | 1        | 3,826     | 1.2%             |
| Other | 26,468    | 22.1%                  | 2,105              | 1,125   | 275                       | -          | 1,244        | 72       | 31,288    | 9.8%             |
| Total | \$119,903 | 100%                   | \$7,480            | \$6,713 | \$175,559                 | \$4,918    | \$3,021      | \$821    | \$318,416 | 100%             |

<sup>\* 90</sup> day + matured and non performing accruals, calculated using OTS method



## Non Performing Loans – by Vintage - HFI

#### **Non Performing Loans\***

As of Dec 31, 2010 (\$ in 000's)

| Vintage | Mortgage  | Percent of<br>Mortgage | Second<br>Mortgage | HELOC   | Commercial<br>Real Estate | Commercial | Construction | Consumer | Total     | Percent of Total |
|---------|-----------|------------------------|--------------------|---------|---------------------------|------------|--------------|----------|-----------|------------------|
| Older   | \$2,186   | 1.8%                   | \$64               | \$159   | \$8,696                   | \$0        | \$70         | \$12     | \$11,186  | 3.5%             |
| 2002    | 324       | 0.3%                   | 31                 | 195     | 3,540                     |            | -            | 5        | 4,094     | 1.3%             |
| 2003    | 4,369     | 3.6%                   | 19                 | 470     | 4,774                     | -          | 310          | 3        | 9,945     | 3.1%             |
| 2004    | 8,457     | 7.1%                   | 523                | 552     | 18,982                    |            | -            | 13       | 28,528    | 9.0%             |
| 2005    | 16,425    | 13.7%                  | 477                | 1,119   | 22,402                    | 23         | 1            | 81       | 40,528    | 12.7%            |
| 2006    | 14,703    | 12.3%                  | 667                | 124     | 32,332                    | •          | 225          | 31       | 48,082    | 15.1%            |
| 2007    | 39,753    | 33.2%                  | 5,418              | 3,911   | 67,473                    | 4,895      | 2,111        | 146      | 123,709   | 38.9%            |
| 2008    | 28,840    | 24.1%                  | 256                | 183     | 14,584                    |            | 304          | 487      | 44,653    | 14.0%            |
| 2009    | 4,406     | 3.7%                   | 25                 | -       | 2,568                     | -          | -            | 1        | 7,000     | 2.2%             |
| 2010    | 439       | 0.4%                   | -                  | -       | 208                       | -          | -            | 43       | 690       | 0.2%             |
| Total   | \$119,903 | 100%                   | \$7,480            | \$6,713 | \$175,559                 | \$4,918    | \$3,021      | \$821    | \$318,416 | 100%             |

<sup>\* 90</sup> day + matured and non performing accruals, calculated using OTS method



## Commercial Real Estate (CRE) Portfolio – by Vintage

#### **Commercial Real Estate Portfolio\***

As of Dec 31, 2010 (\$ in 000's)

| Vintage | Office    | Retail    | Shopping<br>Center | Residential<br>Development | Other     | Non-Residential<br>Development | Industrial /<br>Warehouse | Multi-family | Total       |
|---------|-----------|-----------|--------------------|----------------------------|-----------|--------------------------------|---------------------------|--------------|-------------|
| 1997    | \$66      | \$0       | \$0                | \$0                        | \$2,375   | \$0                            | \$0                       | \$3          | \$2,444     |
| 1998    | -         | 303       | 2,784              | -                          | 711       | -                              | 1,395                     | -            | \$5,192     |
| 1999    | 1,704     | 308       | 1,699              | -                          | 9,596     | 767                            | 3,355                     | 1,097        | \$18,535    |
| 2000    | 610       | 3,204     | 309                | -                          | 2,193     | -                              | 2,375                     | -            | \$9,163     |
| 2001    | 5,941     | 1,016     | 3,039              | 303                        | 4,501     | -                              | 1,076                     | 208          | \$16,220    |
| 2002    | 4,596     | 2,674     | 3,644              | -                          | 3,190     | -                              | 20,992                    | 176          | \$38,654    |
| 2003    | 8,249     | 8,636     | 6,384              | -                          | 15,667    | -                              | 14,468                    | 4,982        | \$58,386    |
| 2004    | 63,666    | 32,118    | 12,649             | 3,303                      | 10,526    | -                              | 7,595                     | 5,257        | \$135,428   |
| 2005    | 33,106    | 18,045    | 20,607             | 3,683                      | 15,390    | 343                            | 18,099                    | 19,592       | \$129,095   |
| 2006    | 53,853    | 47,677    | 64,180             | 26,223                     | 38,800    | 1,832                          | 18,034                    | 13,658       | \$266,929   |
| 2007    | 75,828    | 55,392    | 93,505             | 16,825                     | 27,378    | 8,835                          | 43,645                    | 17,060       | \$344,293   |
| 2008    | 33,658    | 71,021    | 42,192             | 726                        | 7,598     | -                              | 16,103                    | 6,126        | \$177,931   |
| 2009    | 3,755     | 937       | 16,190             | -                          | 1,222     | -                              | 251                       | 751          | \$23,414    |
| 2010    | 6,731     | 334       | 3,368              | -                          | 2,587     | -                              | ,                         | 6,150        | \$26,841    |
| Total   | \$291,764 | \$241,663 | \$270,550          | \$51,062                   | \$141,733 | \$11,777                       | \$147,387                 | \$75,061     | \$1,252,525 |

<sup>\*</sup> Reflects unpaid principal balance of underlying loans before accounting adjustments for discounts and other items. Also excludes commercial let of credit



## Commercial Real Estate (CRE) Portfolio by State

#### **Commercial Real Estate Portfolio\***

As of Dec 31, 2010 (\$ in 000's)

| State | Office    | Retail    | Shopping<br>Center | Residential<br>Develpoment | Other     | Non-Residential<br>Development | Industrial /<br>Warehouse | Multi-family | Total       |
|-------|-----------|-----------|--------------------|----------------------------|-----------|--------------------------------|---------------------------|--------------|-------------|
| MI    | \$155,461 | \$128,819 | \$101,286          | \$16,810                   | \$118,315 | \$1,248                        | \$101,738                 | \$66,248     | \$702,829   |
| GA    | 24,283    | 28,541    | 85,430             | 3,392                      | 6,534     | -                              | 7,092                     | 3,400        | \$158,755   |
| CA    | 49,957    | 38,828    | 11,159             | 600                        | 3,991     | -                              | 19,476                    | 1,641        | \$125,660   |
| IN    | 6,290     | 29,601    | 9,772              | 15,453                     | 449       | -                              | 12,164                    | -            | \$75,328    |
| AZ    | 29,001    | 429       | 6,016              | -                          | 1         | -                              | -                         | -            | \$35,446    |
| VA    | -         | 993       | 31,340             | -                          | •         | -                              | -                         | -            | \$32,334    |
| IL    | -         | -         | 8,488              | 11,353                     | 1,521     | -                              | -                         | -            | \$21,363    |
| KY    | 16,703    | -         | -                  | -                          | -         | -                              | -                         | -            | \$16,703    |
| FL    | 511       | 1,491     | 4,611              | -                          | 697       | 6,338                          | 2,373                     | -            | \$16,227    |
| NY    | 867       | -         | 3,160              | -                          | 5,206     | -                              | -                         | 1,234        | \$13,766    |
| TN    | -         | 5,734     | 2,288              | -                          | 1         | -                              | 1,321                     | -            | \$9,344     |
| NC    | 6,336     | 1,400     | -                  | -                          | -         | -                              |                           | 596          | \$8,332     |
| WI    | 1,031     | 1,594     | -                  | -                          | 1,336     | -                              | 736                       | 1,154        | \$5,850     |
| ID    | -         |           | -                  | -                          | -         | 4,191                          | -                         | -            | \$4,191     |
| ОН    | 1,323     | -         | 1,481              | -                          | 1,247     | -                              | -                         | -            | \$4,081     |
| Other | -         | 4,235     | 5,518              | 3,454                      | 2,437     | -                              | 2,487                     | 788          | \$22,353    |
| Total | \$291,764 | \$241,663 | \$270,550          | \$51,062                   | \$141,733 | \$11,777                       | \$147,387                 | \$75,061     | \$1,252,561 |

<sup>\*</sup> Reflects unpaid principal balance of underlying loans before accounting adjustments for discounts and other items. Also excludes commercial let of credit



## FBC MSWED NYSE

