

# Flagstar Bancorp, Inc. (NYSE: FBC)

## Earnings Presentation 3rd Quarter 2015

October 27, 2015



# Cautionary statement

3<sup>rd</sup> Quarter 2015

This report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. Forward-looking statements are based on management's current expectations and assumptions regarding the Company's business and performance, the economy and other future conditions, and forecasts of future events, circumstances and results. However, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, contingencies and other factors. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates" and variations of such words and similar expressions are intended to identify such forward-looking statements. The Company's actual results or outcomes may vary materially from those expressed or implied in a forward-looking statement. Accordingly, we cannot and do not provide you with any assurance that our expectations will in fact occur or that actual results will not differ materially from those expressed or implied by such forward-looking statements. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be achieved.

Factors that could cause future results to differ materially from historical performance and these forward-looking statements include, but are not limited to, the following items:

1. General business and economic conditions, including unemployment rates, movements in interest rates, the slope of the yield curve, any increase in mortgage fraud and other related activity and changes in asset values in certain geographic markets, that affect us or our counterparties;
2. Volatile interest rates and our ability to effectively hedge against them, which could affect, among other things, (i) the overall mortgage business, (ii) our ability to originate or acquire loans and to sell assets at a profit, (iii) prepayment speeds, (iv) our cost of funds and (v) investments in mortgage servicing rights;
3. The adequacy of our allowance for loan losses and our representation and warranty reserves;
4. Changes in accounting standards generally applicable to us and our application of such standards, including the calculation of the fair value of our assets and liabilities;
5. Our ability to borrow funds, maintain or increase deposits or raise capital on commercially reasonable terms or at all, and our ability to achieve or maintain desired capital ratios;
6. Changes in material factors affecting our loan portfolio, particularly our residential mortgage loans, and the market areas where our business is geographically concentrated or further loan portfolio or geographic concentration;
7. Changes in, or expansion of, the regulation of financial services companies and government-sponsored housing enterprises, including new legislation, regulations, rulemaking and interpretive guidance, enforcement actions, the imposition of fines and other penalties by our regulators, the impact of existing laws and regulations, new or changed roles or guidelines of government-sponsored entities, changes in regulatory capital ratios, increases in deposit insurance premiums, and special assessments of the Federal Deposit Insurance Corporation;
8. Our ability to comply with the terms and conditions of the Supervisory Agreement with the Board of Governors of the Federal Reserve and the Bank's ability to comply with the Consent Order with the Office of Comptroller of the Currency and the Consent Order of the Consumer Financial Protection Bureau and our ability to address any further matters raised by these regulators, and other regulators or government bodies;
9. Our ability to comply with the terms and conditions of the agreement with the U.S. Department of Justice and the impact of compliance with that agreement and our ability to accurately estimate the financial impact of that agreement, including the fair value and timing of the future payments;
10. The Bank's ability to make capital distributions and our ability to pay dividends on our capital stock or interest on our trust preferred securities;
11. Our ability to attract and retain senior management and other qualified personnel to execute our business strategy, including our entry into new lines of business, our introduction of new products and services and management of risks relating thereto, and our competing in the mortgage loan originations, mortgage servicing and commercial and retail banking lines of business;
12. Our ability to satisfy our mortgage servicing and subservicing obligations and manage repurchases and indemnity demands by mortgage loan purchasers, guarantors, and insurers;
13. The outcome and cost of defending current and future legal or regulatory litigation, proceedings, or investigations;
14. Our ability to create and maintain an effective risk management framework and effectively manage risk, including, among other things, market, interest rate, credit and liquidity risk, including risks relating to the cyclical and seasonality of our mortgage banking business, litigation and regulatory risk, operational risk, counterparty risk, and reputational risk;
15. The control by, and influence of, the fund that is our majority stockholder, and any changes that may occur with respect to that fund or its ownership interest in us;
16. A failure of, interruption in or cybersecurity attack on our network or computer systems, which could impact our ability to properly collect, process, and maintain personal data, ensure ongoing mortgage and banking operations, or maintain system integrity with respect to funds settlement; and
17. Factors that may require us to establish a valuation allowance against our deferred tax asset or that impact our ability to maximize the tax benefit of our net operating losses.

Factors that may cause future results to differ materially from historical performance and from forward-looking statements, including but not limited to the factors listed above, may be difficult to predict, may contain uncertainties that materially affect actual results, and may be beyond our control. Also, new factors emerge from time to time, and it is not possible for our management to predict the occurrence of all such factors or to assess the effect of each such factor, or the combined effect of several of the factors at one time, on our business. Any forward-looking statement speaks only as of the date on which it is made. Except to fulfill our obligations under the U.S. securities laws, we undertake no obligation to update any such statement to reflect events or circumstances after the date on which it is made.

# Executive Overview

**Sandro DiNello, CEO**

# Progress on strategic initiatives

3<sup>rd</sup> Quarter 2015

*Focus on growth and diversification of earnings*

## Expand mortgage originations

- Optimize fulfillment and secondary marketing to improve profitability
- Accelerate retail & DTC distribution to boost purchase mortgage originations

## Grow community banking

- Replace lower performing loans with higher quality assets
- Refresh the Flagstar brand to build awareness and grow loans and deposits

## Enhance efficiency

- Drive productivity and revenue improvements to maintain mid-60's efficiency ratio
- Position bank to generate positive operating leverage

## Sustain risk management

- Continue to strengthen risk management practices
- Exit regulatory orders (continue to make meaningful progress)

## Optimize capital structure

- Redeem TARP (anticipated no later than 2nd half 2016)
- Execute MSR reduction plan to meet Basel III phase-in target

# Financial Overview

**Jim Cirolì, CFO**

## Strong profitability

- Net income of \$47 million, or \$0.69 per diluted share in 3Q15, up \$1 million, or \$0.01 per diluted share vs. 2Q15
- Positive operating leverage, resulting from a 1% increase in revenue and a 5% drop in expenses
- Average interest earning assets increased 3%; residential first mortgages increased 16%

## Higher noninterest income

- Noninterest income increased \$2 million to \$128 million, up 2% from 2Q15
  - MSR return rose \$3 million to \$12 million
  - Other noninterest income increased \$10 million to \$9 million, led by favorable fair value adjustments
  - Net gain on loan sales decreased \$15 million to \$68 million on lower gain on sale margin and lock volumes

## Expense discipline

- Noninterest expense decreased \$7 million to \$131 million, down 5% from 2Q15
  - Asset resolution expense declined \$5 million primarily benefitting from stronger balance sheet
  - Other noninterest expense fell \$2 million on lower advertising costs and regulatory-related expense
  - Legal and professional expense rose \$2 million due to higher non-agency loan sales expense and consulting fees

## Improved asset quality

- Sold \$233 million of interest-only (closed October 2015) and lower performing loans
  - Adjusted charge-offs were 61 bps
  - \$8 million net allowance release, relating to transfer of interest-only and sale of lower performing loans
  - Allowance to loans held-for-investment remained strong at 3.7%

## Robust capital

- Tier 1 leverage remains solid at 11.7%
- On-balance sheet liquidity equal to 18.1% of total assets<sup>(1)</sup>

1) Liquid assets include interest earning deposits and investment securities; a 5% haircut is applied to investment securities to estimate liquidation costs.

# Quarterly income comparison

3<sup>rd</sup> Quarter 2015

<b>\$mm</b>					
		3Q15	2Q15	\$ Variance	% Variance
Net interest income	A	\$73	\$73	\$0	0%
(Benefit) provision for loan losses ("PLL")	B	(1)	(13)	12	(92%)
Net interest income after PLL		74	86	(12)	(14%)
Net gain on loan sales	C1	68	83	(15)	(18%)
Loan fees and charges		17	19	(2)	(11%)
Loan administration income		8	7	1	14%
Net return on the mortgage servicing asset	C2	12	9	3	33%
Representation and warranty benefit		6	5	1	20%
Other noninterest income	C3	17	3	14	N/M
Total noninterest income		128	126	2	2%
<i>Gain sale / total revenue</i>		34%	39%	-5%	
Compensation and benefits		58	59	(1)	(2%)
Commissions and loan processing expense		24	25	(1)	(4%)
Other noninterest expenses		49	54	(5)	(9%)
Total noninterest expense	D	131	138	(7)	(5%)
<b>Income before income taxes</b>		<b>71</b>	<b>74</b>	<b>(3)</b>	<b>(4%)</b>
Provision for income taxes		24	28	(4)	14%
<b>Net income</b>		<b>\$47</b>	<b>\$46</b>	<b>\$1</b>	<b>2%</b>
<b>Diluted earnings per share</b>		<b>\$0.69</b>	<b>\$0.68</b>	<b>\$0.01</b>	<b>1%</b>

## Profitability

Net interest margin	2.75%	2.79%	-4 bps	
Mortgage rate lock commitments, fallout adjusted	\$6,495	\$6,804	(\$309)	(5%)
Mortgage closings	\$7,876	\$8,448	(\$572)	(7%)
Gain on loan sale margin <sup>(1)</sup>	1.05%	1.21%	-16 bps	
Efficiency ratio	65.0%	69.6%	460 bps	

1) Expressed as a percent of fallout-adjusted locks.

## Observations

### A Net interest income

- Net interest income stable despite loan sales
  - Modest interest-earning asset growth of 3%
  - Net interest margin decreased 4 bps to 2.75%

### B (Benefit) provision for loan losses

- \$9 million net allowance release related to interest-only and lower performing loan sales
- NPAs decreased 5 bps to 0.64% compared to 0.69% of total assets; no commercial loan delinquencies

### C Noninterest income

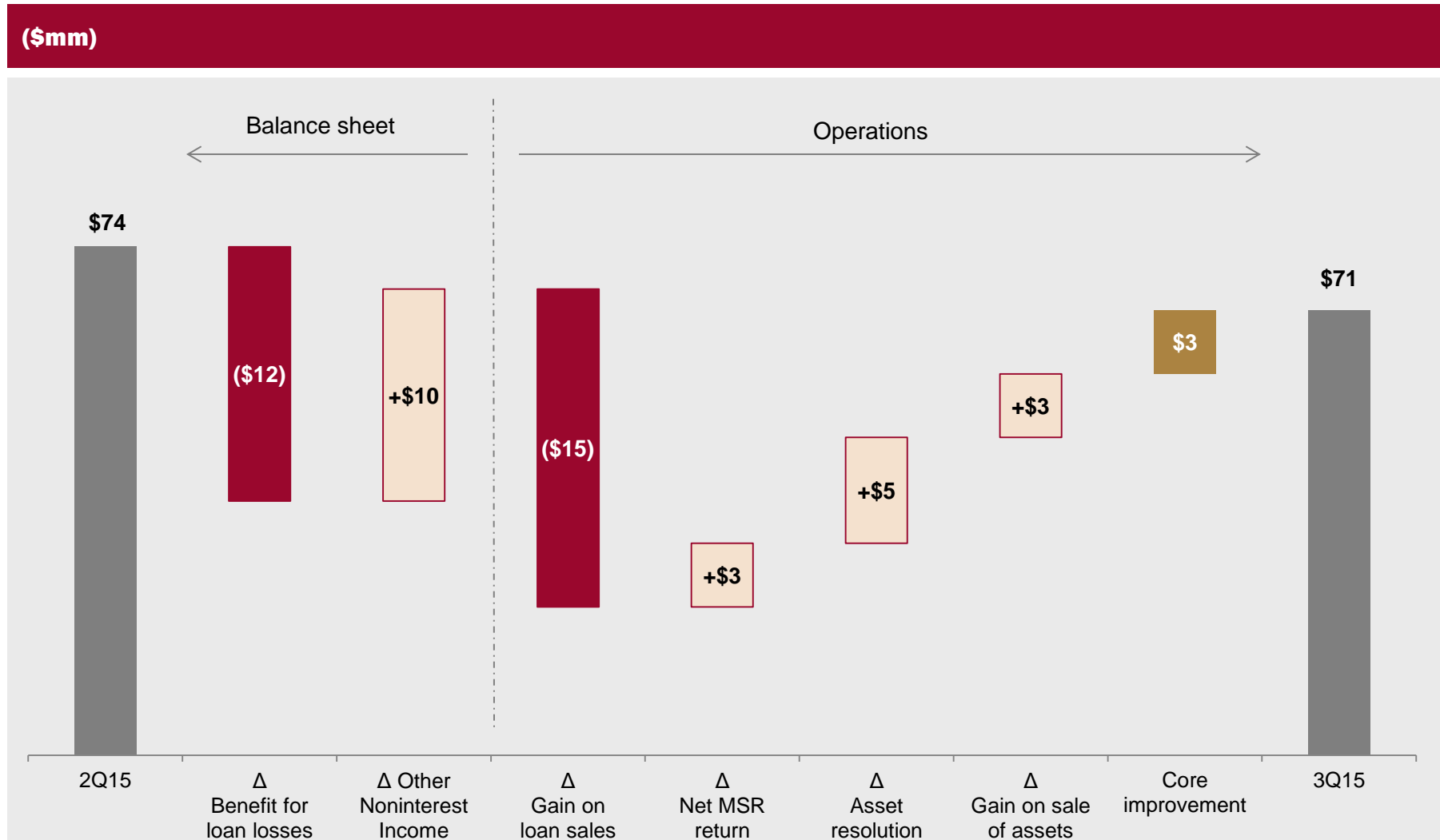
- Noninterest income increased 2%
  - Net gain on loan sales decreased 18% on lower gain on sale margin and lock volumes
  - Net return on MSR rose on lower transaction costs, partially offset by market-driven changes
  - Other noninterest income improved \$10 million on favorable loan fair value adjustments

### D Noninterest expense

- Efficiency ratio improved to 65%
  - Lower variable expenses related to decreased mortgage closings
  - Lower asset resolution, advertising and regulatory-related expenses, partially offset by increased legal & professional fees

# Pre-tax earnings bridge (3Q15 vs 2Q15)

3<sup>rd</sup> Quarter 2015





# Average balance sheet highlights

3<sup>rd</sup> Quarter 2015

	\$mm				Observations
	3Q15	2Q15	\$ Variance	% Variance	
<b>Total Assets</b>	<b>\$12,305</b>	<b>\$11,811</b>	<b>\$494</b>	<b>4%</b>	<b>Balance sheet growth</b> <ul style="list-style-type: none"> <li>• Average balance sheet grew \$0.5 billion or 4%</li> <li>• Total average loans increased 5%                             <ul style="list-style-type: none"> <li>- Loans HFI rose 10% with residential first mortgages up 16%</li> <li>- Other consumer loans increased 16%</li> </ul> </li> </ul>
Cash and cash equivalents	\$192	\$200	(\$8)	(4%)	
Investment securities	\$2,313	\$2,350	(37)	(2%)	
<b>Liquid assets</b>	<b>\$2,505</b>	<b>\$2,550</b>	<b>(\$45)</b>	<b>(2%)</b>	
Residential first mortgages	\$2,782	\$2,408	\$374	16%	
Other consumer loans <sup>(1)</sup>	\$586	\$505	81	16%	
Commercial loans <sup>(1)</sup>	\$1,108	\$1,054	54	5%	
Warehouse loans	\$936	\$970	(34)	(4%)	
<b>Loans, held for investment</b>	<b>\$5,412</b>	<b>\$4,938</b>	<b>\$474</b>	<b>10%</b>	
Loans held for sale	\$2,200	2,218	(18)	(1%)	
Loans with government guarantees	\$547	630	(83)	(13%)	
<b>Total loans</b>	<b>\$8,159</b>	<b>\$7,786</b>	<b>\$373</b>	<b>5%</b>	<b>Strong balance sheet<sup>(2)</sup></b> <ul style="list-style-type: none"> <li>• Deposits are a significant portion of our funding                             <ul style="list-style-type: none"> <li>- Total deposits equaled 77% of liabilities</li> <li>- Core deposits equaled 46% of liabilities</li> </ul> </li> <li>• Common equity / assets of 10%</li> </ul>
Mortgage servicing rights	\$317	\$271	\$46	17%	
Book value per common share	\$21.91	\$20.98	\$0.93	4%	<b>Book value per share</b> <ul style="list-style-type: none"> <li>• Price to book ratio of 99% based on closing price as of October 26, 2015<sup>(3)</sup></li> </ul>

1) Other consumer loans include second mortgage, HELOC and other loans; commercial loans include commercial real estate, commercial & industrial and warehouse loans.

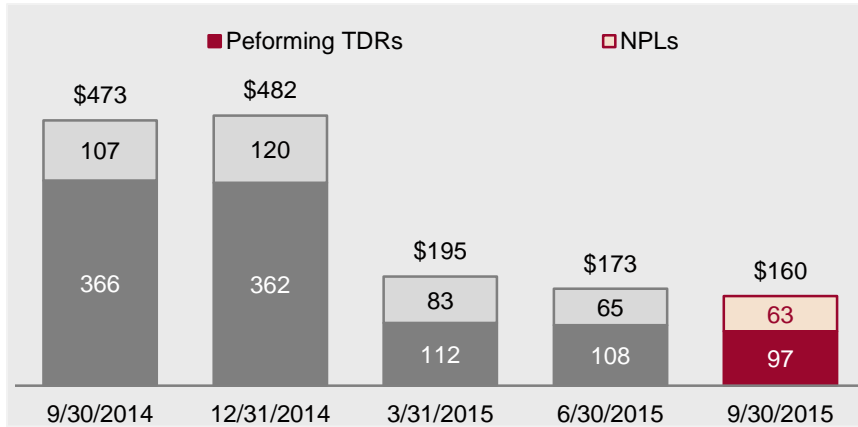
2) Ratios are calculated on the average balance sheet for the quarter.

3) Book value per share has not been reduced for \$79 million of unpaid dividends on our perpetual preferred stock, which has been deferred. If these dividends were paid, book value per share would be reduced by \$1.39 per share.

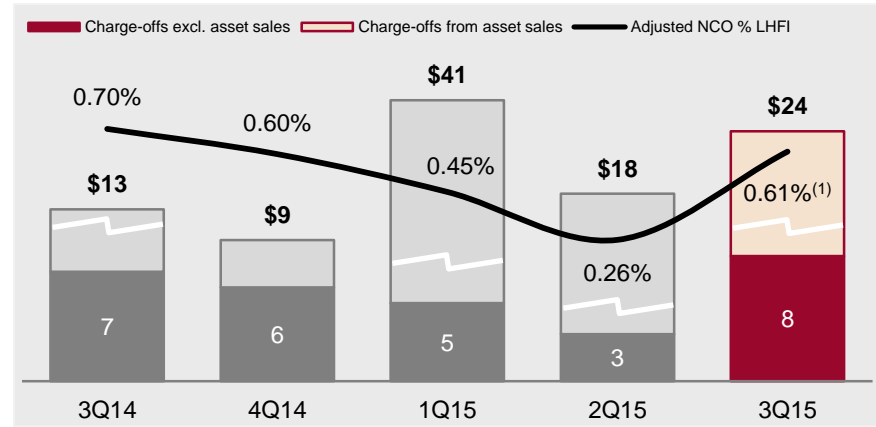
# Asset quality

3<sup>rd</sup> Quarter 2015

## Performing TDRs and NPLs (\$mm)

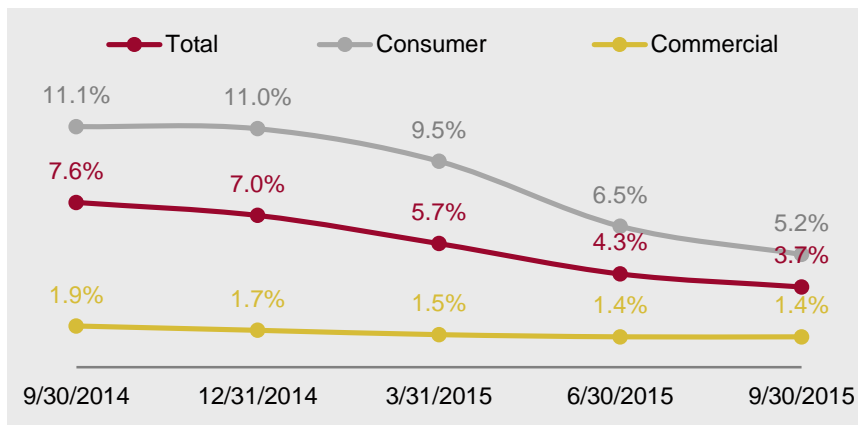


## Net charge-offs (\$mm)



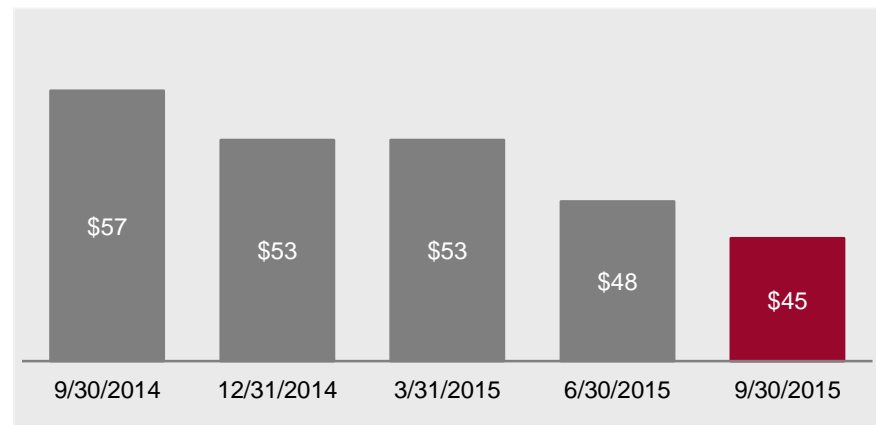
1) 0.30% excluding charge-offs of \$3mm for commercial loans and \$1mm for consumer loans related to an operational change

## Allowance coverage<sup>1</sup> (% of loans HFI)

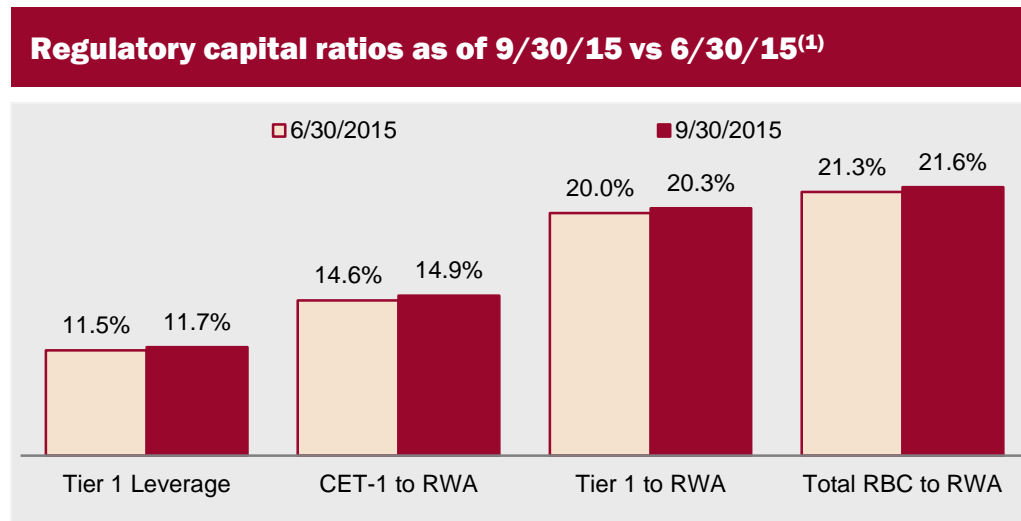


1) Excludes loans carried under the fair value option.

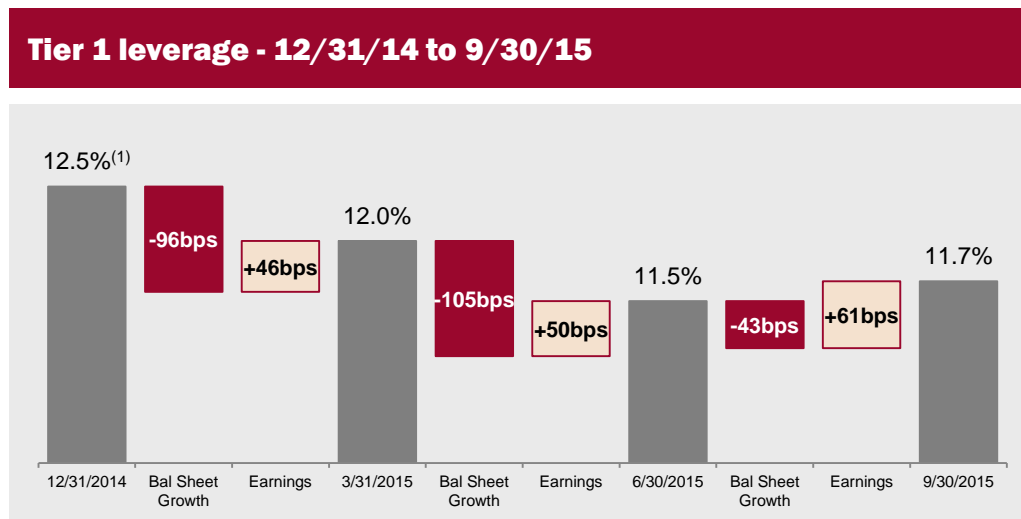
## Representation & warranty reserve (\$mm)



- Flagstar continues to maintain strong capital ratios with the partial phase-in of Basel III regulations



1) Please see non-GAAP tables in the appendix.



1) Pro-forma under Basel III partial phase-in requirements. Please see non-GAAP tables in the appendix.

### Observations (Q3 2015)

- Increase in regulatory ratios resulted from earnings retention and a lower deduction for NOL-related deferred assets, partially offset by earning asset growth
- Utilization of NOL-related DTA has released regulatory capital to support balance sheet growth (9 mos. YTD)
  - Benefit of 0.4% to Tier 1 Leverage ratio
  - Supported earning asset growth of \$2.2bn (26%)

### Repayment of TARP (targeted 2<sup>nd</sup> half of 2016)

- Flagstar has used excess capital to support balance sheet growth
- Flagstar grows regulatory capital at a greater pace as it utilizes its NOL-related DTAs and scales back its concentration of MSRs
- From Tier 1 capital we currently deduct:
  - \$228mm of NOL-related DTAs
  - \$79mm of MSRs at 40% partial phase-in
- Excess capital would be available to repay TARP

# Business Segment Overview

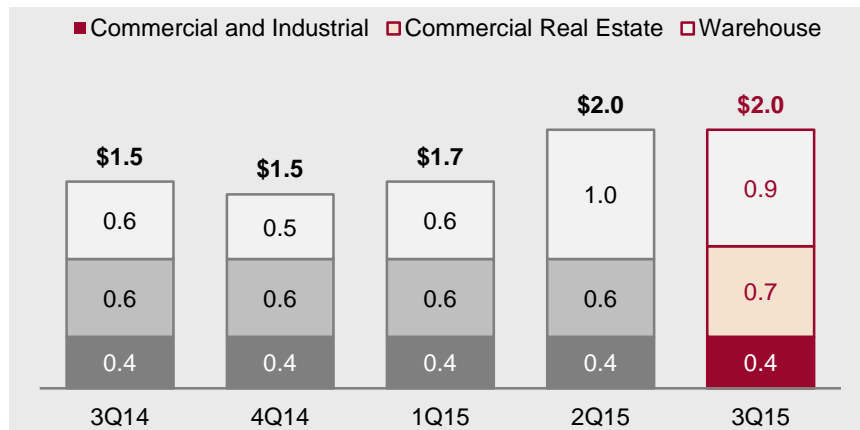
**Lee Smith, COO**

# Community banking

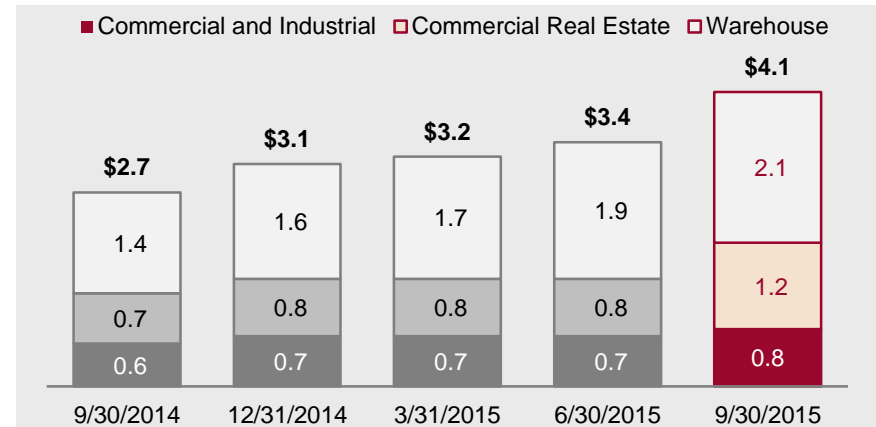
3<sup>rd</sup> Quarter 2015

- Flagstar is investing in its community banking franchise to diversify and grow its earnings stream

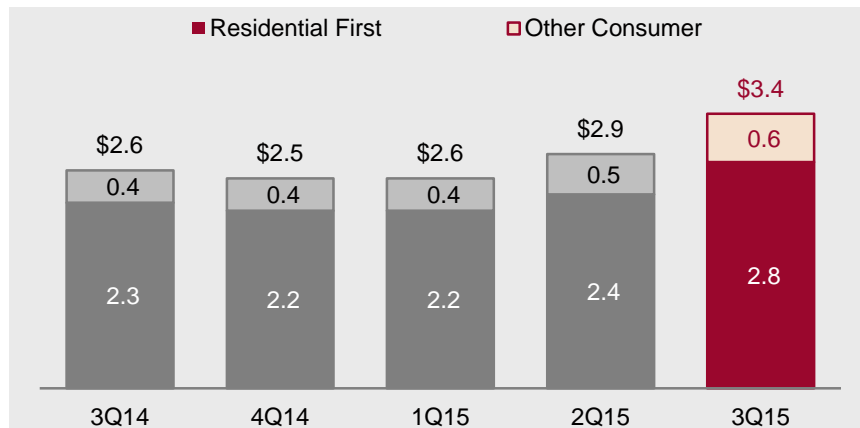
## Average commercial loans (\$bn)



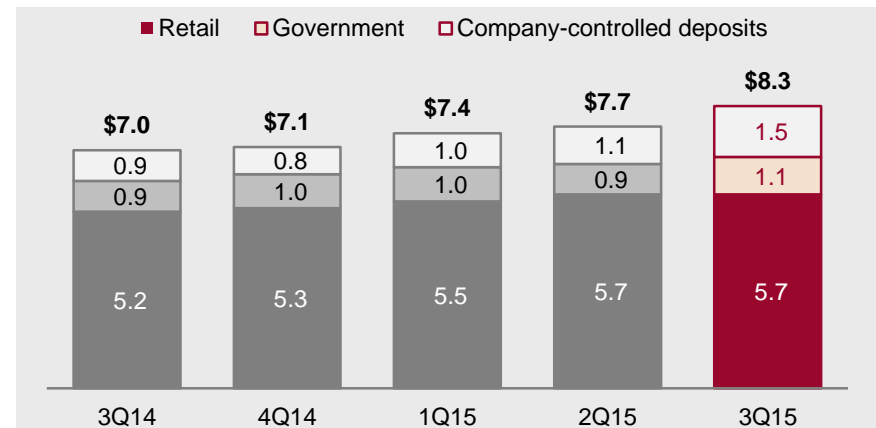
## Commercial loan total commitments (\$bn)



## Average consumer loans (\$bn)



## Average deposit funding<sup>(1)</sup> (\$bn)



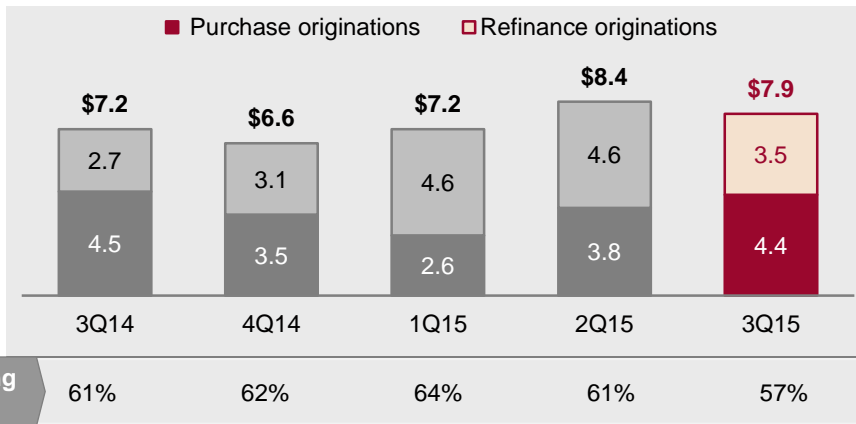
1) Includes company controlled deposits which are included as part of mortgage servicing.

# Mortgage originations

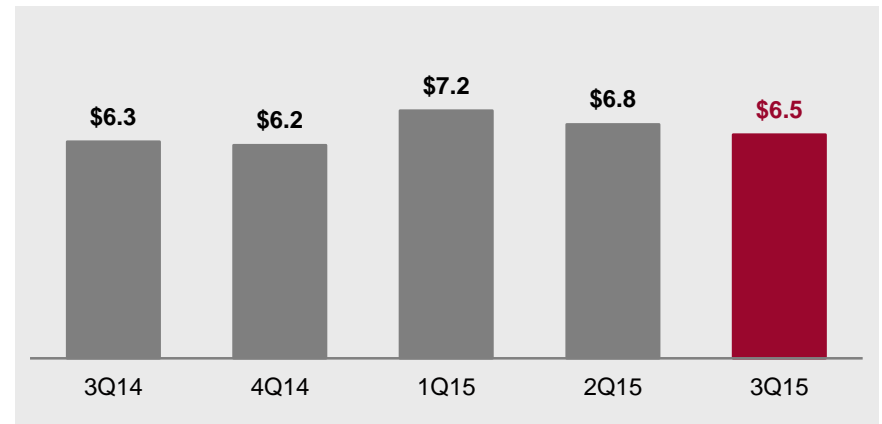
3<sup>rd</sup> Quarter 2015

- Flagstar has enhanced its mortgage originations business to improve customer service and profitability

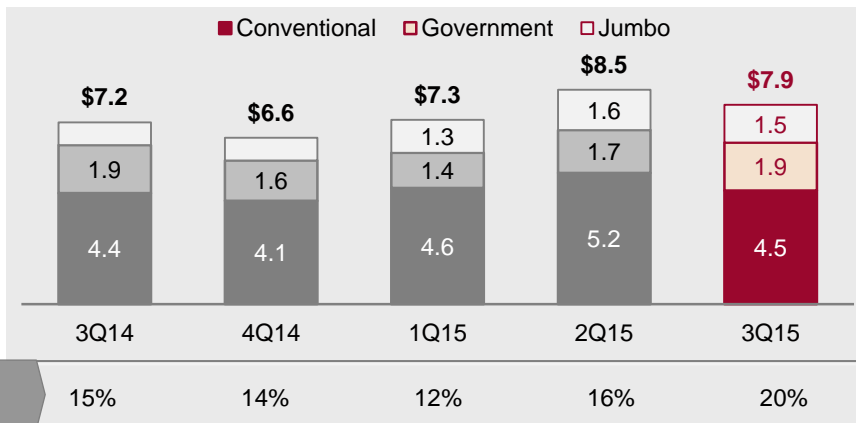
## Closings by purpose (\$bn)



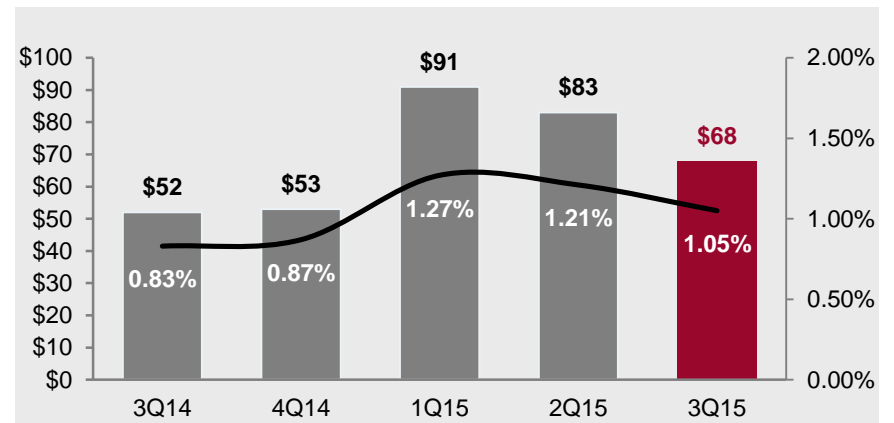
## Fallout-adjusted locks (\$bn)



## Closings by mortgage type (\$bn)



## Gain on loan sale<sup>(1)</sup> – revenue and margin

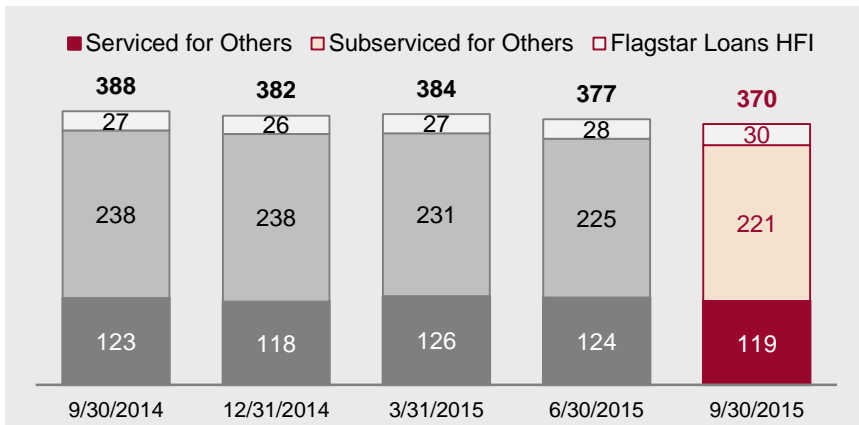


1) Based on fallout adjusted locks.

# Mortgage servicing

3<sup>rd</sup> Quarter 2015

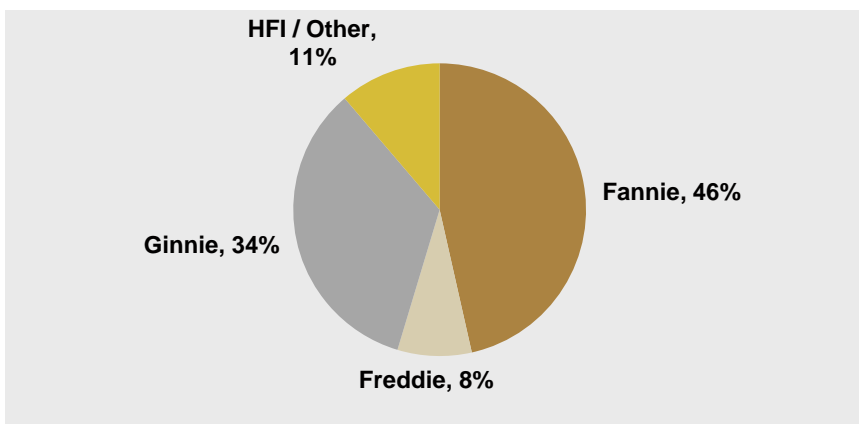
## Loans serviced ('000)



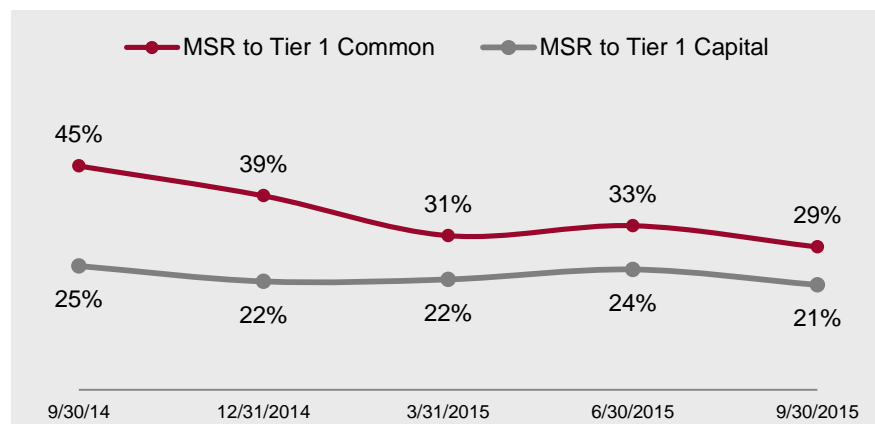
## \$ UPB of MSR sold (\$bn)



## Breakdown of loans serviced (as of 9/30/2015)



## MSR / regulatory capital



# Interest-only loan portfolio

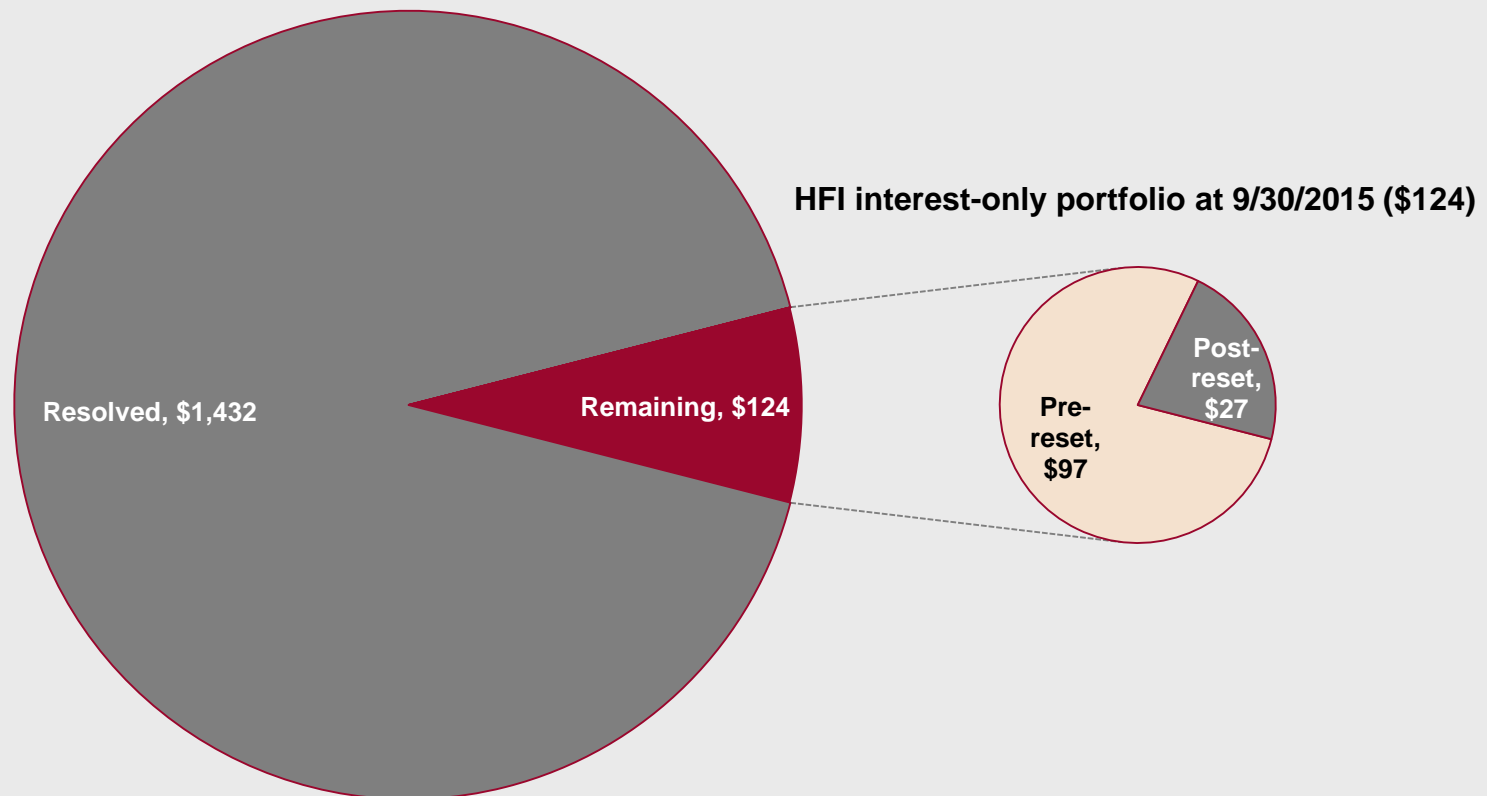
## Overview

3<sup>rd</sup> Quarter 2015

- Flagstar has materially eliminated risk associated with held-for-investment interest-only loans

### HFI interest-only reset exposure (UPB \$mm)

HFI interest-only portfolio at 12/31/2011 (\$1,556)



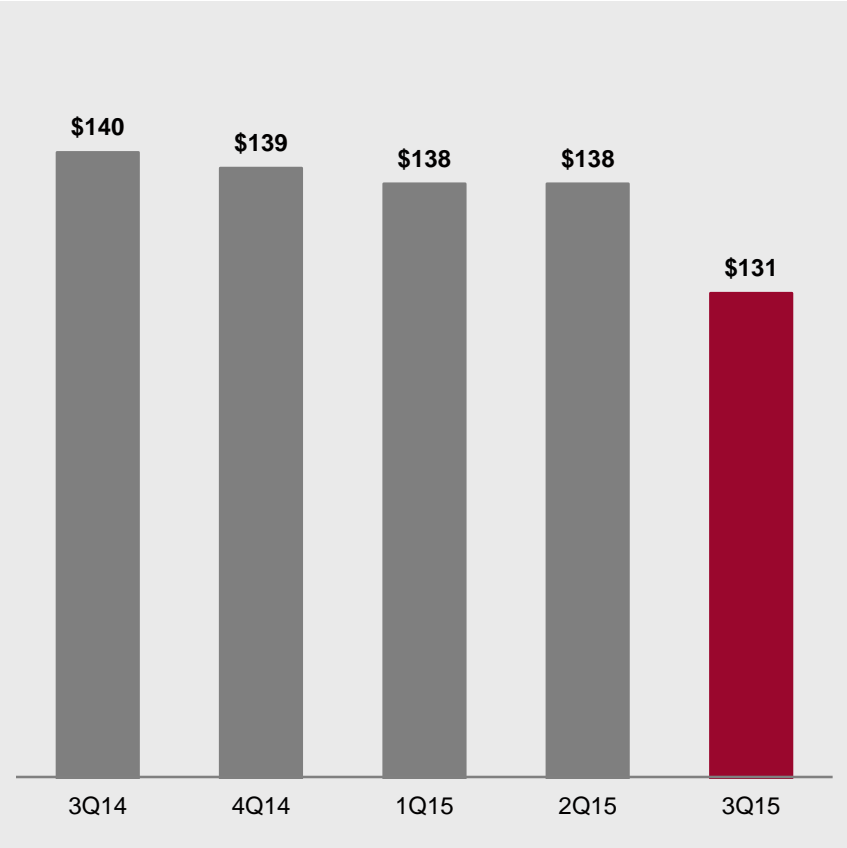


# Adjusted noninterest expenses<sup>(1)</sup>

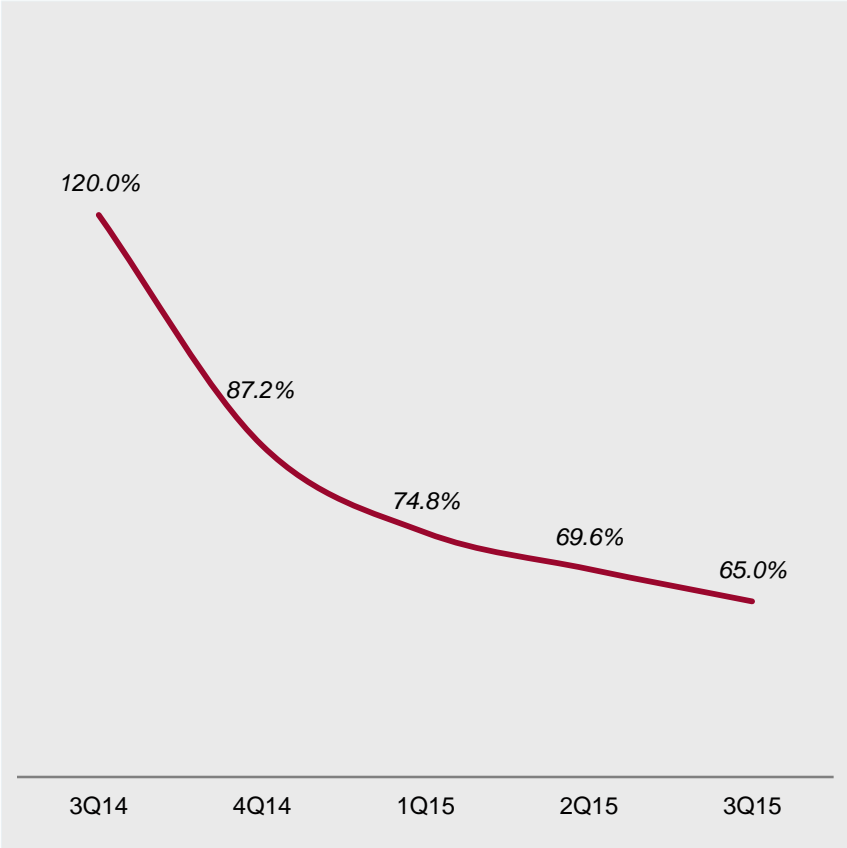
3<sup>rd</sup> Quarter 2015

- Flagstar 's variable cost model and expense discipline is contributing to positive operating leverage

**Quarterly noninterest expenses<sup>(1)</sup> (\$mm)**



**Efficiency ratio**



1) See non-GAAP reconciliations in the appendix for excluded items. Quarters with adjusted totals include Q3 2014.

# Closing Remarks / Q&A

**Sandro DiNello, CEO**

## 2015 4<sup>th</sup> quarter outlook

<b>Net interest income and margin</b>	<ul style="list-style-type: none"> <li>• Net interest income and net interest margin down slightly, primarily due to a modest seasonal decline in mortgage pipeline</li> </ul>
<b>Mortgage originations</b>	<ul style="list-style-type: none"> <li>• Fallout-adjusted locks will likely follow mortgage industry decline in activity</li> <li>• No notable change in market share is expected</li> </ul>
<b>Gain on loan sales</b>	<ul style="list-style-type: none"> <li>• Gain on loan sale margin down slightly</li> </ul>
<b>Net servicing revenue</b>	<ul style="list-style-type: none"> <li>• Net loan administration income declines slightly on reduced number of loans serviced</li> <li>• Net return on the mortgage servicing asset normalizes at 4-6%</li> </ul>
<b>MSR to Tier 1 capital ratio</b>	<ul style="list-style-type: none"> <li>• MSR to Tier 1 ratio will likely remain steady</li> </ul>
<b>Provision for loan losses</b>	<ul style="list-style-type: none"> <li>• Provision for loan losses to approximate 2Q15 charge-offs (adjusted for loan sales)</li> </ul>
<b>Noninterest expenses</b>	<ul style="list-style-type: none"> <li>• Noninterest expenses to remain stable between \$130-\$135 million</li> </ul>
<b>Income tax expense</b>	<ul style="list-style-type: none"> <li>• Effective rate for 4Q15 is expected to be 25%</li> </ul>

1) See cautionary statements on slide 2.

2) All assumptions and estimates are subject to change and may impact 2015 4<sup>th</sup> quarter outlook.

# Appendix

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# Solid core franchise

## Community bank

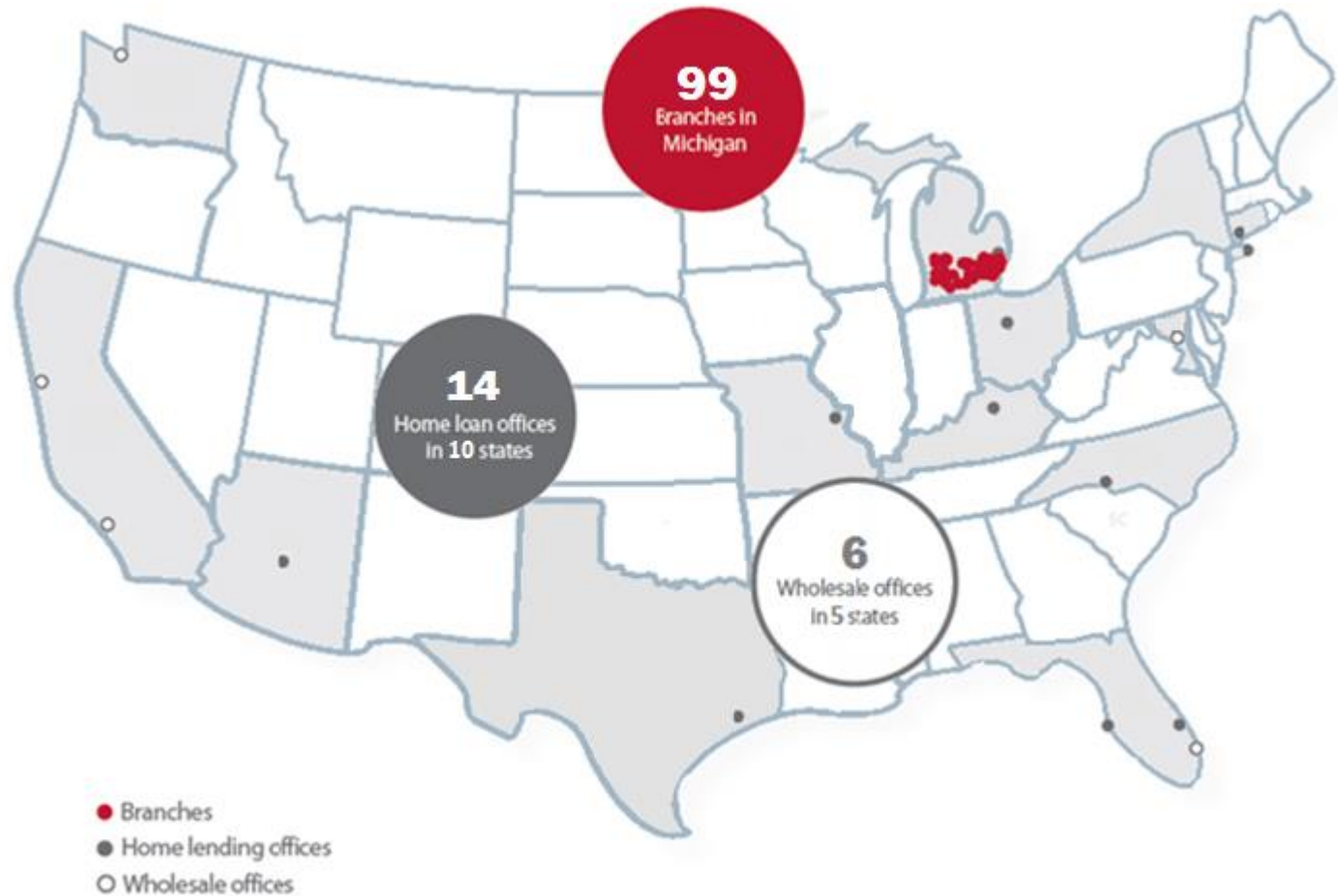
- Largest Michigan based bank
- #7 in deposit market share
- \$12.1bn of assets
- \$7.6bn of deposits
- 99 branches

## Mortgage originator

- 10th largest originator nationally
- Originated more than \$29bn of residential mortgage loans during the last 12 months

## Mortgage servicer

- 7th largest sub-servicer of mortgage loans nationwide
- Currently servicing nearly 370k loans
- Scalable mortgage platform to service up to 1mm loans

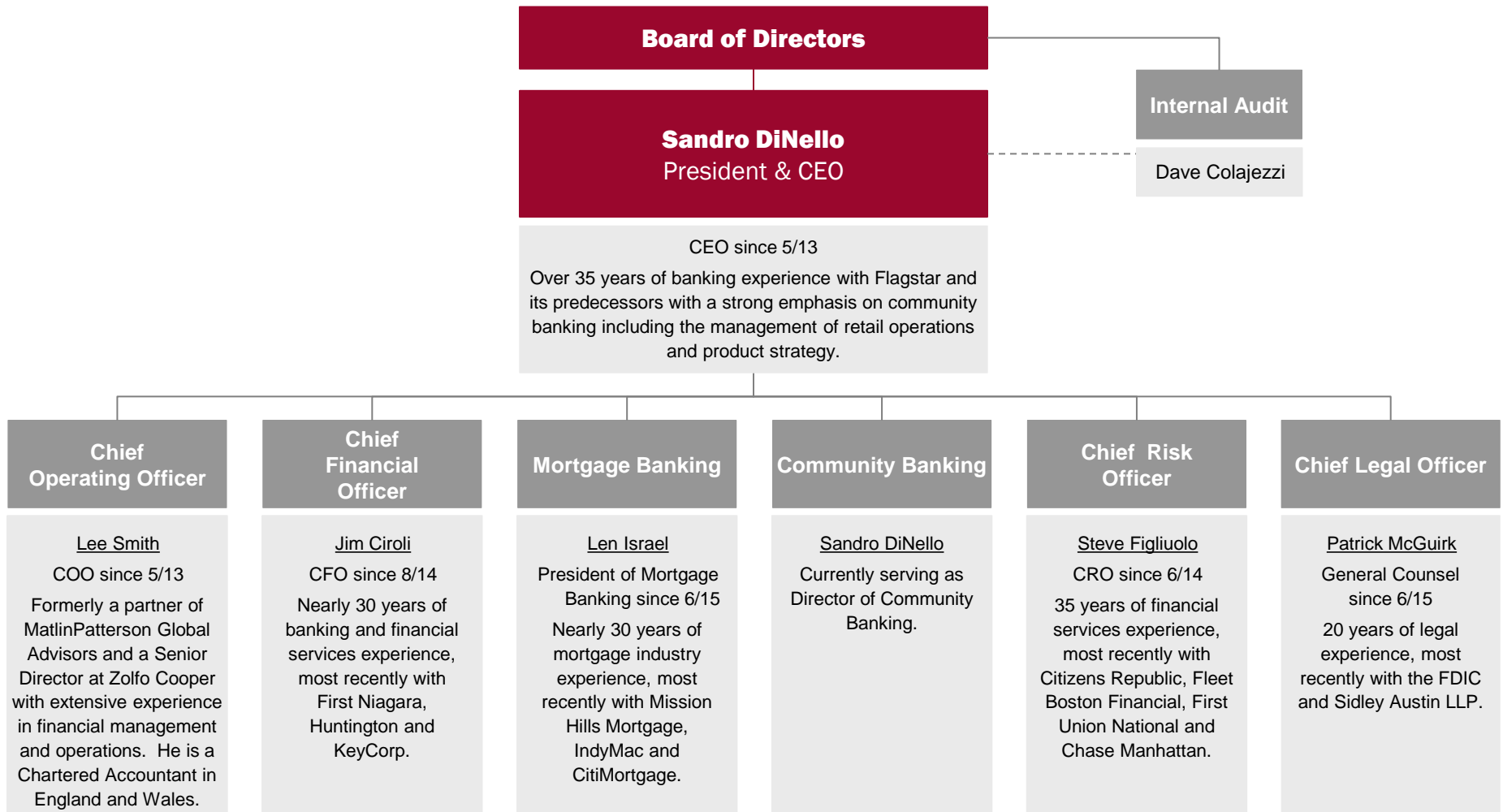


# Flagstar is at a turning point

2013 – 2015	2015-16	2016+
<p><b><u>Addressed post-crisis issues</u></b></p> <ul style="list-style-type: none"> <li>✓ Assembled strong executive team</li> <li>✓ Improved asset quality                             <ul style="list-style-type: none"> <li>– Sold lower performing loans to de-risk balance sheet                                     <ul style="list-style-type: none"> <li>– \$1.6bn of lower performing assets</li> <li>– \$88bn (UPB) of MSR's</li> </ul> </li> <li>– Reinvested proceeds into higher quality assets</li> </ul> </li> <li>✓ Increased capital &amp; liquidity</li> <li>✓ Resolved legal &amp; regulatory issues</li> </ul>	<p><b><u>Build foundation for growth</u></b></p> <ul style="list-style-type: none"> <li>✓ Restored profitability                             <ul style="list-style-type: none"> <li>– Grew earning assets</li> <li>– Increased NIM &amp; GOS margin</li> <li>– Optimized cost structure</li> </ul> </li> <li>☐ Optimize capital structure                             <ul style="list-style-type: none"> <li>– Redeem TARP (anticipated no later than 2<sup>nd</sup> half 2016)</li> <li>– Establish MSR reduction plan</li> </ul> </li> <li>☐ Continue strong risk management                             <ul style="list-style-type: none"> <li>– Exit Consent Order (continue to make meaningful progress)</li> </ul> </li> </ul>	<p><b><u>Grow &amp; diversify earnings</u></b></p> <ul style="list-style-type: none"> <li>☐ Grow community banking                             <ul style="list-style-type: none"> <li>– Add high-quality assets</li> <li>– Boost NIM &amp; fee income</li> </ul> </li> <li>☐ Diversify mortgage originations                             <ul style="list-style-type: none"> <li>– Accelerate retail &amp; DTC distribution ahead of purchase mortgage market</li> <li>– Optimize fulfillment / secondary marketing</li> </ul> </li> <li>☐ Expand mortgage servicing                             <ul style="list-style-type: none"> <li>– Grow sub-servicing portfolio</li> <li>– Cross sell to customers</li> </ul> </li> </ul>

# Assembled strong executive team

- Flagstar has rebuilt its management team with significant banking experience



# Restored profitability

**\$mm (except per share data)**

	Three Months Ended					Nine Months Ended	
	9/30/15	6/30/15	3/31/15	12/31/14	9/30/14	9/30/15	9/30/14
Net interest income	A \$73	\$73	\$65	\$61	\$64	\$211	\$185
(Benefit) provision for loan losses ("PLL")	B (1)	(13)	(4)	5	8	(18)	127
Net interest income (loss) after PLL	74	86	69	56	56	229	58
Net gain on loans sales	68	83	91	53	52	242	152
Loan fees and charges	17	19	17	17	19	53	56
Loan administration income	8	7	4	5	6	19	19
Other noninterest income	35	17	7	23	8	59	36
Total noninterest income	C1 128	126	119	98	85	373	263
Compensation and benefits	58	59	61	59	54	178	174
Commissions and loan processing	24	25	22	20	20	71	52
Other noninterest expense	49	54	55	60	105	158	213
Total noninterest expense	D1 131	138	138	139	179	407	439
<b>Income (loss) before income taxes</b>	<b>71</b>	<b>74</b>	<b>50</b>	<b>15</b>	<b>(38)</b>	<b>195</b>	<b>(118)</b>
Provision (benefit) for income taxes	24	28	18	4	(10)	70	(38)
<b>Net income (loss) to common</b>	<b>\$47</b>	<b>\$46</b>	<b>\$32</b>	<b>\$11</b>	<b>(\$28)</b>	<b>\$125</b>	<b>(\$81)</b>
Diluted income (loss) per share	\$0.70	\$0.68	\$0.43	\$0.07	(\$0.61)	\$1.82	(\$1.79)

**Profitability**

Net interest margin	2.56%	2.79%	2.75%	2.80%	2.91%	2.76%	2.95%
Mortgage rate lock commitments, fallout adjusted	\$6,495	\$6,804	\$7,185	\$6,156	\$6,304	\$20,484	\$17,851
Mortgage closings	\$7,876	\$8,448	\$7,254	\$6,603	\$7,187	\$23,578	\$18,004
Gain on loan sale margin	C2 1.05%	1.21%	1.27%	0.87%	0.83%	1.18%	0.85%
Efficiency ratio	D2 65.0%	69.6%	74.8%	87.2%	120.0%	69.6%	98.3%

**Observations**
**A Increased net interest income**

- Net interest income bolstered by higher interest-earning assets, led by expansion of commercial banking platform and residential mortgage production

**B Lower credit costs**

- Sale of TDRs, I/Os and lower performing loans during 1Q15 - 3Q15 resulted in reserve releases
- Rotation into higher quality assets resulted in lower provision for loan losses

**C Higher noninterest income**

- Led by increased net gain on loan sales and improved returns on MSR asset
- Net gain on loan sales improved by higher GOS margins

**D Improved operating leverage**

- Efficiently managed noninterest expense after implementing cost optimization efforts
- Lower efficiency ratio led by higher revenues with stable expense base



# Consolidated financial highlights

## Quarterly results – \$mm

	3Q14	4Q14	1Q15	2Q15	3Q15
<b>Balance Sheet</b>					
Gross loans HFS	\$1,469	\$1,244	\$2,097	\$2,038	\$2,408
Gross loans HFI	\$4,185	\$4,448	\$4,631	\$5,335	\$5,514
Government guaranteed loans	\$1,192	\$1,128	\$704	\$592	\$509
MSR	\$285	\$258	\$279	\$317	\$294
Total assets	\$9,625	\$9,840	\$11,571	\$12,139	\$12,519
Deposits	\$7,234	\$7,069	\$7,549	\$7,648	\$8,136
FHLB borrowings	\$150	\$514	\$1,625	\$2,198	\$2,024
Trust preferred	\$247	\$247	\$247	\$247	\$247
Preferred equity	\$267	\$267	\$267	\$267	\$267
Common equity	\$1,085	\$1,106	\$1,153	\$1,184	\$1,237
<b>% common equity of total assets</b>	<b>11.3%</b>	<b>11.2%</b>	<b>10.0%</b>	<b>9.8%</b>	<b>9.9%</b>
<b>Income Statement</b>					
Net interest income	\$64	\$61	\$65	\$73	\$73
Gain on loan sales	\$52	\$53	\$91	\$83	\$68
Other noninterest income	\$33	\$45	\$28	\$43	\$61
Noninterest expense	(\$179)	(\$139)	(\$138)	(\$138)	(\$131)
Pre-provision net revenue (expense)	(\$30)	\$20	\$46	\$61	\$71
Provision for loan losses	(\$8)	(\$5)	\$4	\$13	\$1
Income (loss) before taxes	(\$38)	\$15	\$50	\$74	\$71
<b>PPNR / average assets</b>	<b>-1.2%</b>	<b>0.8%</b>	<b>1.7%</b>	<b>2.1%</b>	<b>2.3%</b>
<b>Credit</b>					
ALLL	\$301	\$297	\$253	\$222	\$197
ALLL as a % of loans HFI (excl FV)	7.6%	7.0%	5.7%	4.3%	3.7%
NPAs to total assets	1.40%	1.40%	0.90%	0.70%	0.60%
<b>Operations</b>					
Number of banking centers	106	107	107	100	99
Number of loan origination centers	32	16	16	13	14
# of employees	2,725	2,739	2,680	2,713	2,677

# Consolidated financial highlights

<b>Annual results – \$mm</b>					
	2010	2011	2012	2013	2014
<b>Balance Sheet</b>					
Gross loans HFS	\$2,585	\$1,801	\$3,940	\$1,480	\$1,244
Gross loans HFI	\$6,305	\$7,039	\$5,438	\$4,056	\$4,448
Government guaranteed loans	\$1,675	\$1,899	\$1,841	\$1,308	\$1,128
MSR	\$580	\$511	\$711	\$285	\$258
Total assets	\$13,644	\$13,637	\$14,082	\$9,407	\$9,840
Deposits	\$7,998	\$7,690	\$8,294	\$6,140	\$7,069
FHLB borrowings	\$3,725	\$3,953	\$3,180	\$988	\$514
Trust preferred	\$247	\$247	\$247	\$247	\$247
Preferred equity	\$249	\$255	\$260	\$266	\$267
Common equity	\$1,011	\$825	\$899	\$1,160	\$1,106
<b>% common equity of total assets</b>	<b>7.4%</b>	<b>6.0%</b>	<b>6.4%</b>	<b>12.3%</b>	<b>11.2%</b>
<b>Income Statement</b>					
Net interest income	\$211	\$245	\$297	\$186	\$247
Gain on loan sales	\$297	\$301	\$991	\$402	\$206
Other noninterest income	\$157	\$85	\$30	\$251	\$155
Noninterest expense	(\$612)	(\$635)	(\$989)	(\$918)	(\$579)
Pre-provision net revenue (expense)	\$53	(\$4)	\$329	(\$79)	\$29
Provision for loan losses	(\$426)	(\$177)	(\$276)	(\$70)	(\$132)
Income (loss) before taxes	(\$373)	(\$181)	\$53	(\$149)	(\$103)
<b>PPNR / average assets</b>	<b>0.4%</b>	<b>0.0%</b>	<b>2.4%</b>	<b>-0.7%</b>	<b>0.3%</b>
<b>Credit</b>					
ALLL	(\$274)	(\$318)	(\$305)	(\$207)	(\$297)
ALLL as a % of loans HFI (excl FV)	4.40%	4.50%	5.60%	5.40%	7.00%
NPAs to total assets	4.40%	4.40%	3.70%	2.00%	1.40%
<b>Operations</b>					
Number of banking centers	162	111	111	111	107
Number of loan origination centers	27	27	31	39	16
# of employees	3,279	3,136	3,662	3,253	2,739

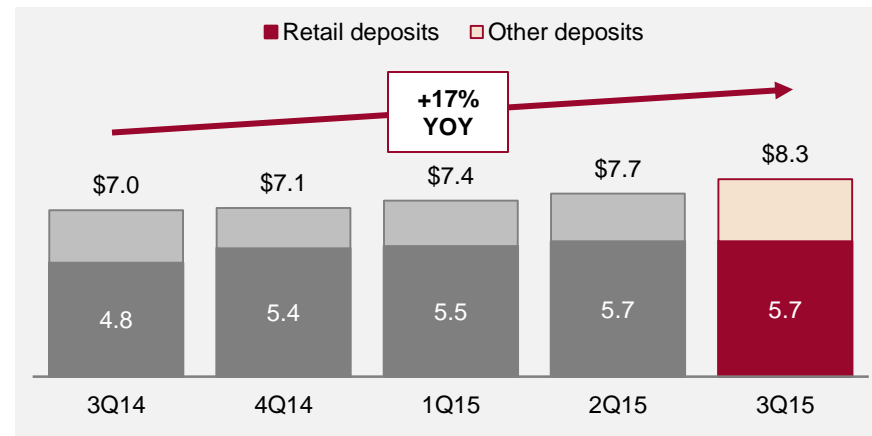
# Deposits

## Portfolio and strategy overview

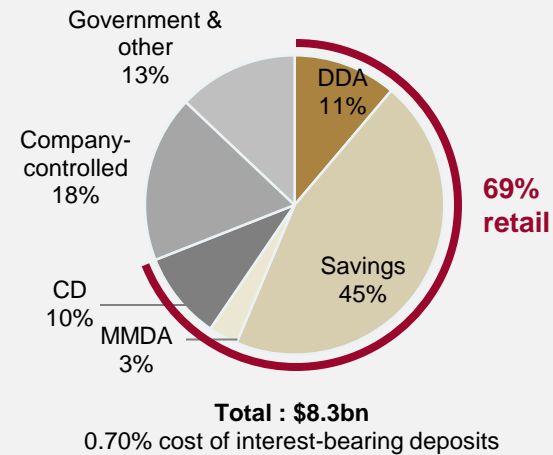
- **Flagstar gathers deposits from consumers, small businesses and select governmental entities**

- Traditionally, CDs and savings accounts represented the bulk of our branch-based retail depository relationships
- Today, we are focused on gathering core DDA deposits from small business and consumers, which represents nearly \$20mm of the quarterly deposit growth
- We additionally maintain depository relationships in connection with our mortgage origination and servicing businesses, and with predominately Michigan governmental entities
- Cost of interest-bearing deposits equal to 0.70%

### Total average deposits (\$bn)



### Q3 2015 total average deposits



# Focus on driving branch deposit growth

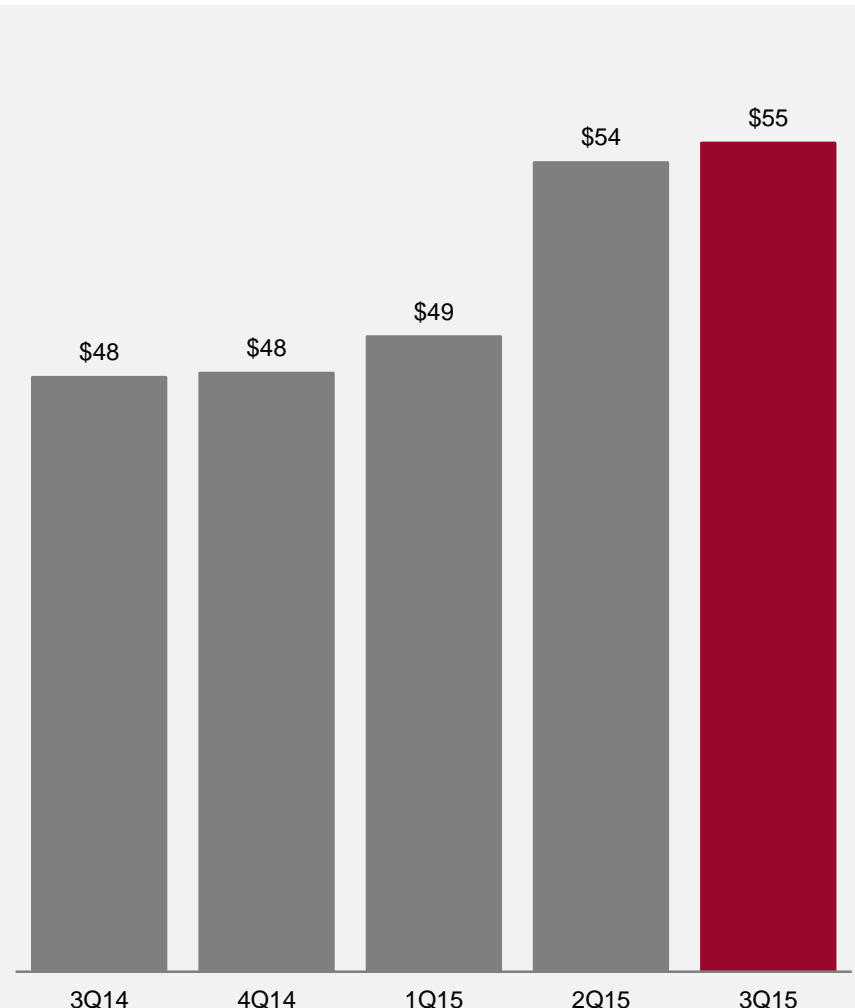
## Affinity Relationships



## Key consumer accomplishments

- 3Q15 represented the 15<sup>th</sup> consecutive quarter with net growth in personal checking accounts, despite the Saginaw branch sale in 3Q15
- 6% growth in average time deposit balances during 3Q15
- 6% growth in deposit fee income over prior quarter and 22% higher than 2014 average

## Average deposits / branch (\$mm)<sup>(1)</sup>



1) Excludes commercial, government and company controlled deposits.

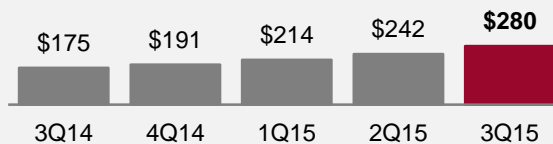
# Deposit channel overviews:

Commercial, Company-controlled, government

COMMUNITY BANKING

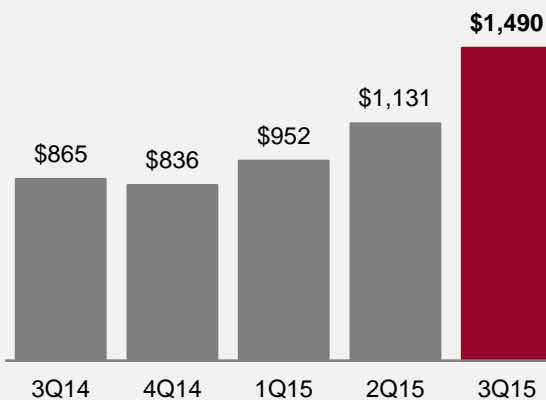
3<sup>rd</sup> Quarter 2015

## Average commercial (\$mm)



- Over the past year, treasury management services has driven:
  - 60% growth in commercial deposits
  - 24% YTD growth in fee income
- Cost of deposit: 0.54%

## Average company-controlled (\$mm)



- Arise due to servicing of loans for others and represent the portion of the investor custodial accounts on deposit with the Bank
- 3Q15 increase was driven by the return of all remaining mortgage escrow deposits

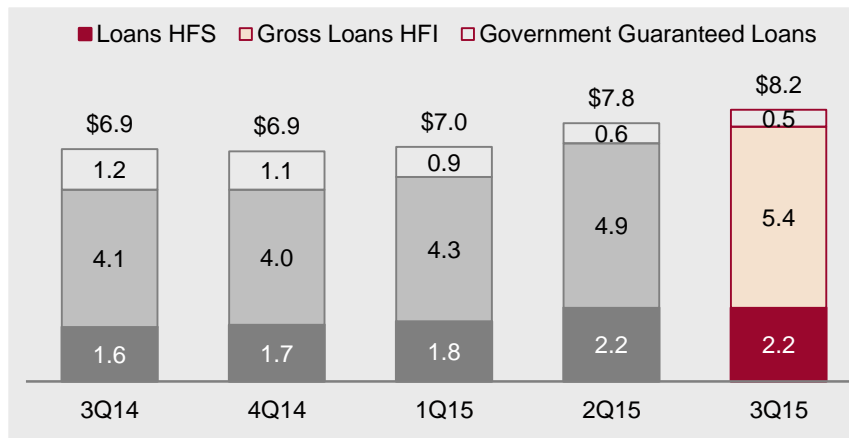
## Average government (\$mm)



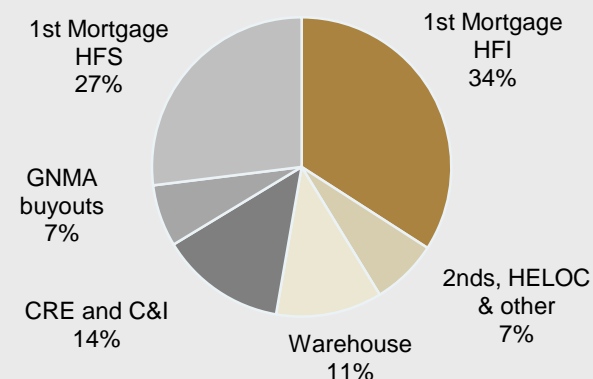
- We call on local governmental agencies and other public units as an additional source for deposit funding
- Cost of deposit 0.45%

- **Flagstar's largest category of earning assets consists of loans held-for-investment, currently \$5.4bn, gross**
  - Loans to consumers consist of residential first mortgage loans, HELOC and other
  - C&I / CRE lending is an important growth strategy, offering risk diversification and asset sensitivity
  - Warehouse loans are extended to other mortgage lenders, offering attractive risk-adjusted returns
- **Flagstar maintains a balance of mortgage loans held for sale of \$2.4bn at 9/30/15**
  - Essentially all of our mortgage loans produced are sold into the secondary market on a whole loan basis or by securitizing the loans into MBS
  - Flagstar has the option to direct a portion of the mortgage loans it originates to its own balance sheet
- **Flagstar also has a portfolio of FHA-insured or guaranteed delinquent loans securitized in Ginnie Mae pools, which it repurchases from time to time**

### Total average loans (\$bn)

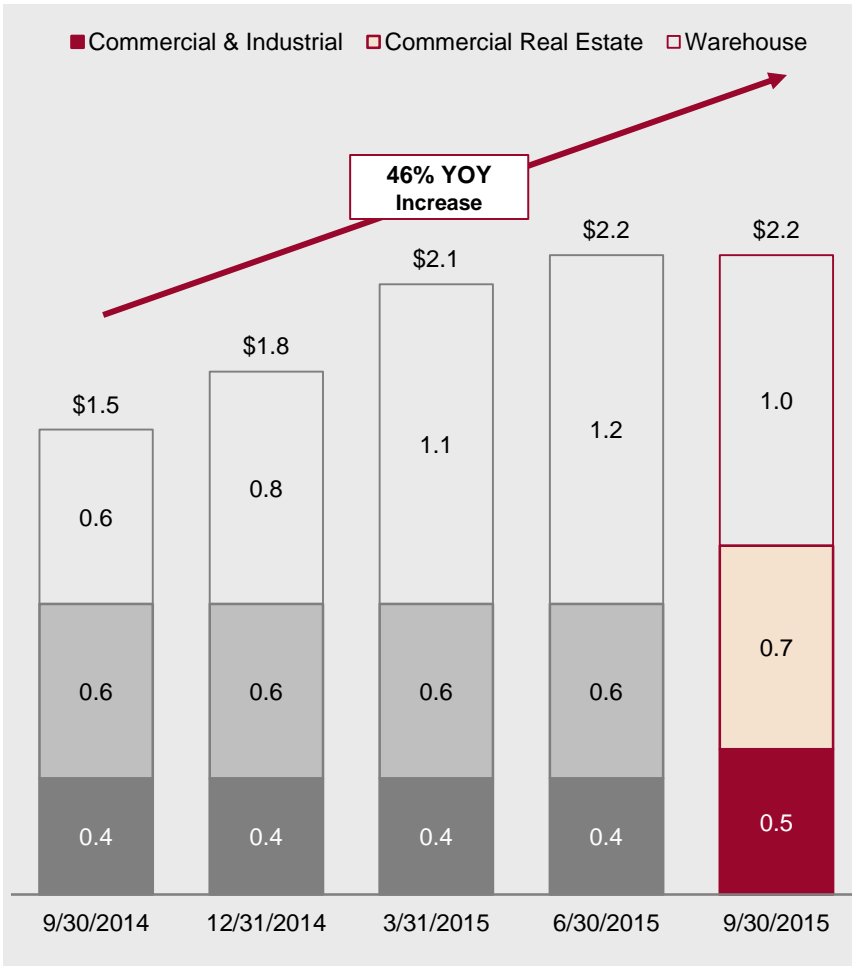


### Q3 2015 average gross loans



# Lending: Commercial

## Commercial loan balances (\$bn)

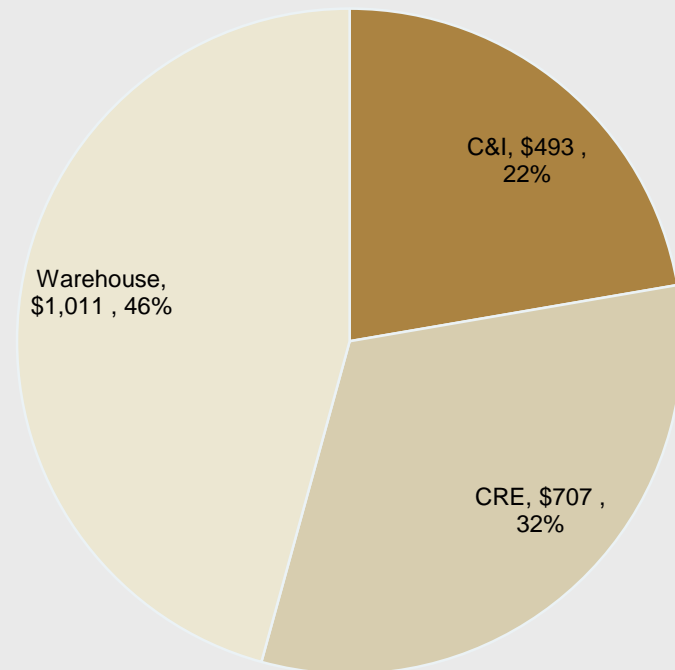


Unfunded commitment out. (\$bn)	9/30/2014	12/31/2014	3/31/2015	6/30/2015	9/30/2015
	\$1.2	\$1.3	\$1.2	\$1.3	\$1.8

Note: Commercial & Industrial loans include commercial lease financings

## 9/30/15 commercial loan portfolio (%)

(\$mm)



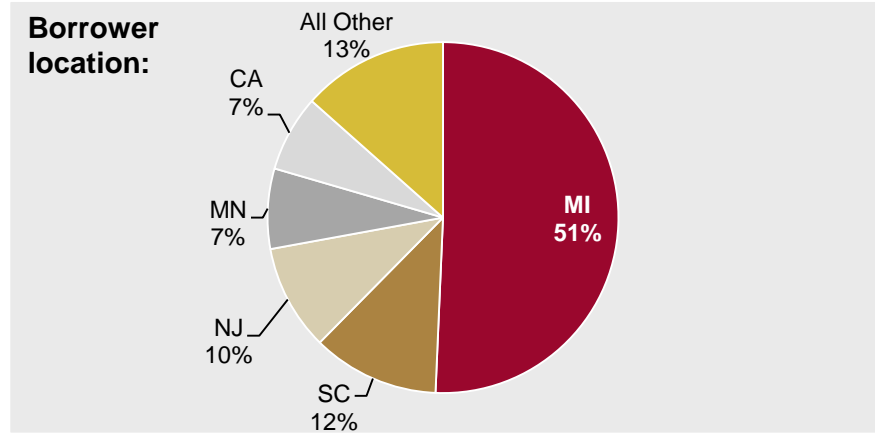
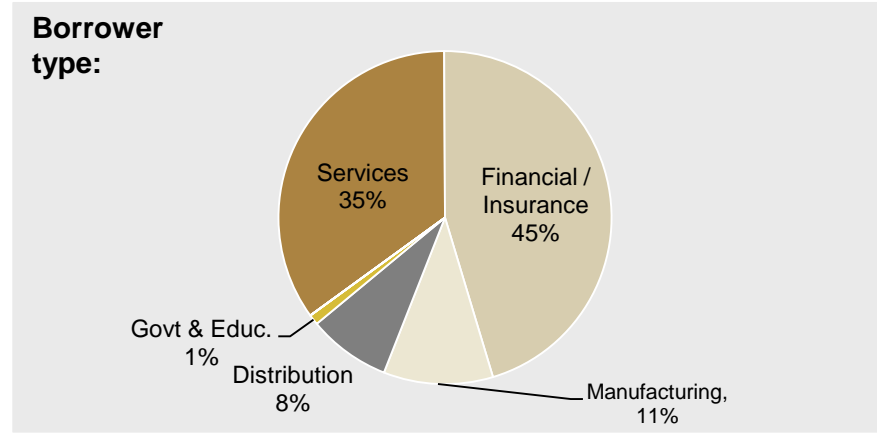
Gross outstandings : \$2,211mm  
 Total unfunded commitments: \$1,790mm  
 Q3 average yield: 3.80%

# Lending: Commercial

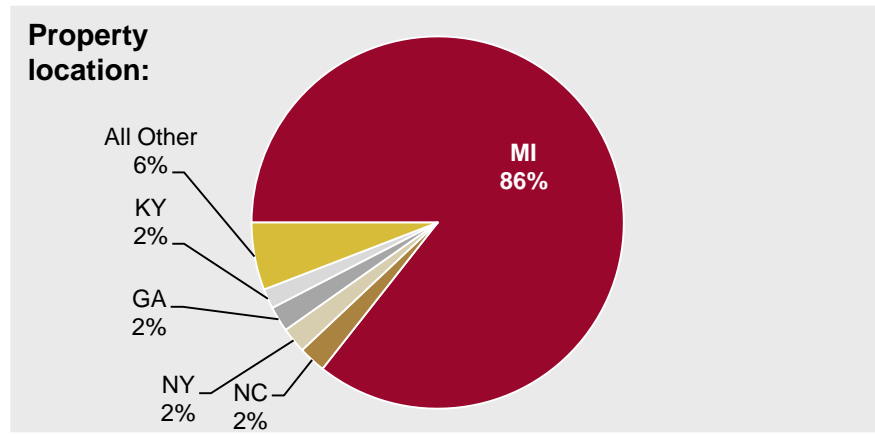
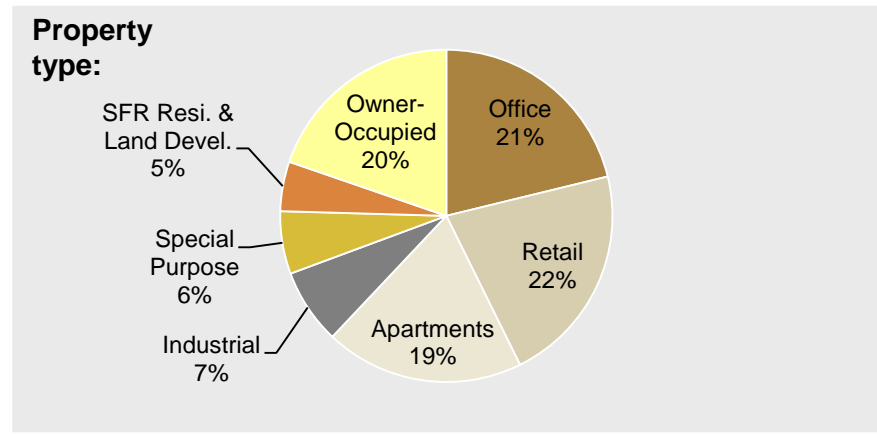
C&I and CRE predominately in-footprint and well diversified

3<sup>rd</sup> Quarter 2015

## C&I as of 9/30/15 - \$493mm



## CRE as of 9/30/15 - \$707mm

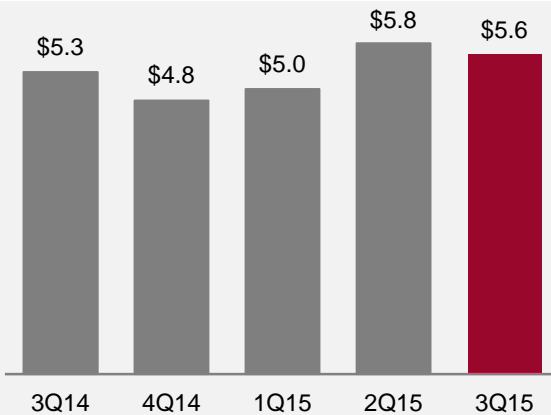




# Mortgages are originated primarily through the correspondent channel

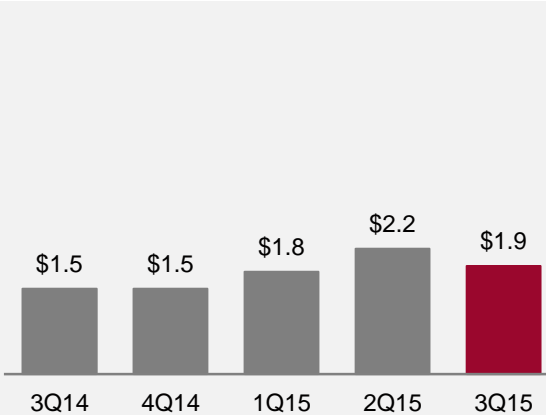
## Residential mortgage originations by channel (\$bn)

### Correspondent



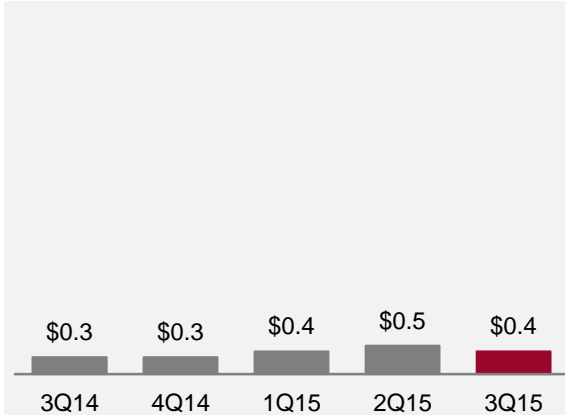
- Nearly 700 correspondent partners in 50 states in Q3 2015
- Top 10 relationships account for 14% of overall correspondent volume
- Warehouse lines to over 250 correspondent relationships

### Broker



- Nearly 600 brokerage relationships in 50 states in Q3 2015
- Top 10 relationships account for 20% of overall brokerage volume

### Retail



- 14 standalone home loan centers in 10 states in Q3 2015
- Consumer direct is 32% of retail volume

# MSR portfolio

as of 9/30/15

## MORTGAGE SERVICING

3<sup>rd</sup> Quarter 2015

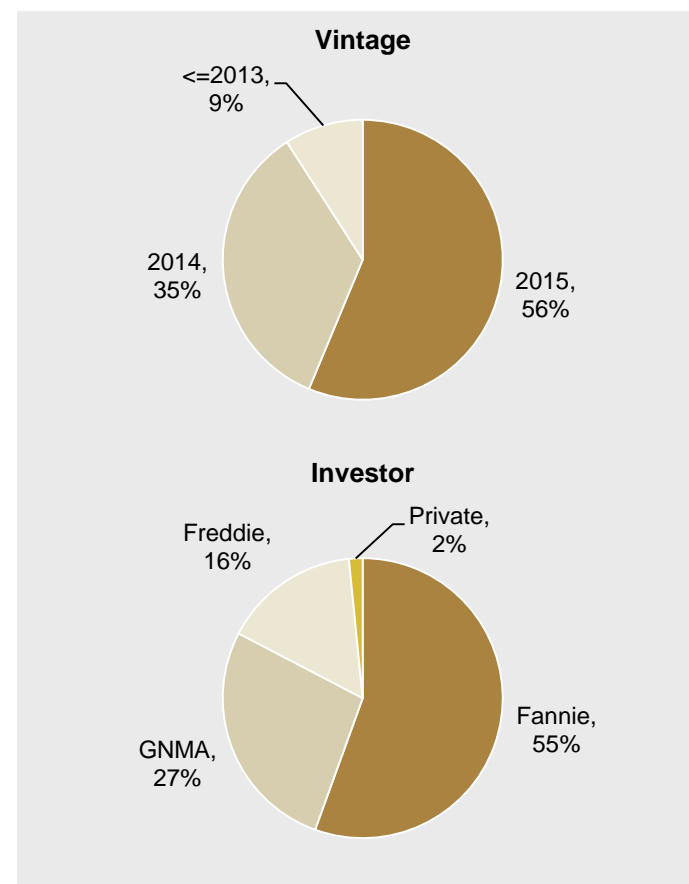
### MSR portfolio statistics

Measure (\$mm)	9/30/2015	6/30/2015	Δ
Unpaid principal balance	\$26,308	\$27,681	(\$1,373)
Fair value of MSR	\$294	\$317	(\$23)
Capitalized rate	1.12%	1.15%	-0.03%
Multiple	3.990	4.209	(0.219)
Note rate	4.108%	4.064%	0.044%
Service fee	0.280%	0.272%	0.008%
<b>Average Measure (\$000)</b>			
UPB per loan	\$222	\$223	(\$1)
FICO	727	734	(7)
Loan to value	78.18%	76.71%	1.47%

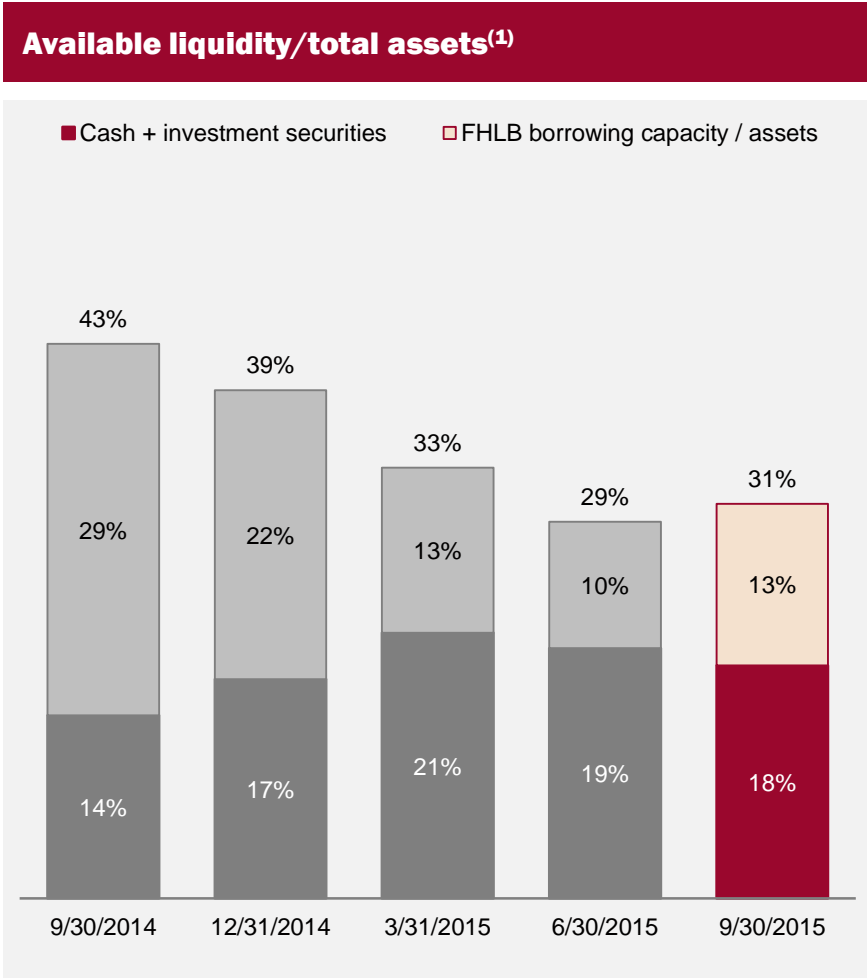
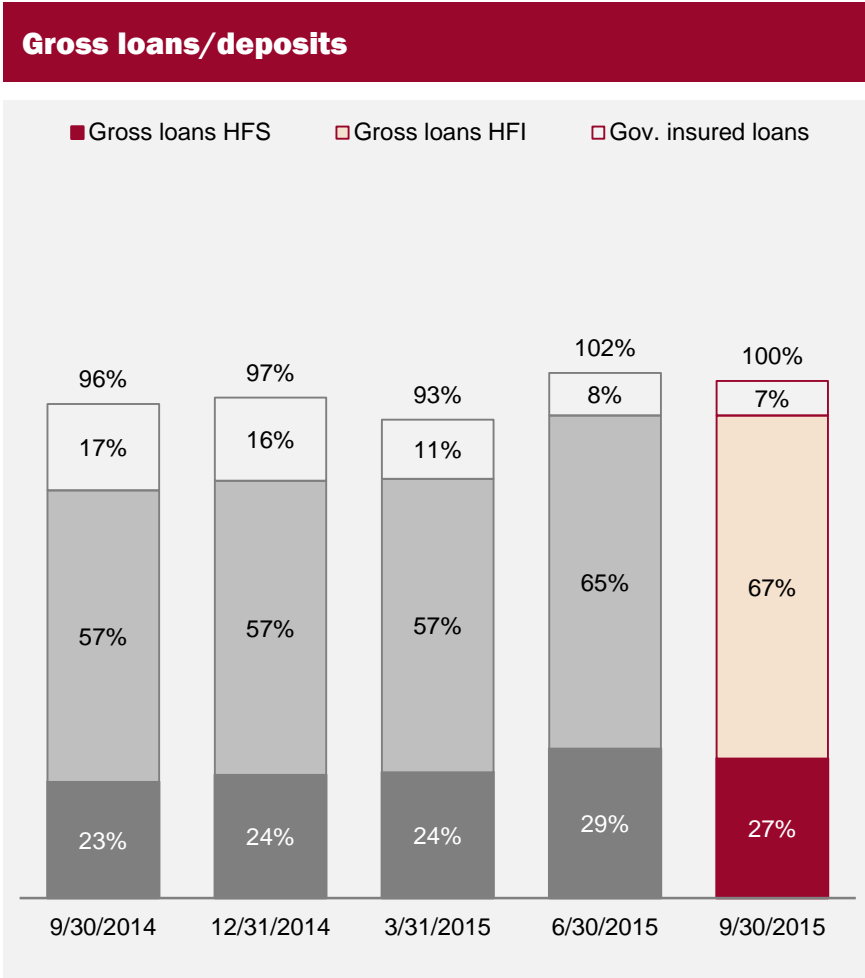
### \$ return – MSR asset

\$ Return	3Q14	4Q14	1Q15	2Q15	3Q15
Net hedged profit (loss)	(\$1)	\$0	(\$4)	\$4	\$1
Carry on asset	16	15	18	22	19
Run-off	(9)	(10)	(15)	(12)	(8)
<b>Gross return on the mortgage servicing asset</b>	<b>\$6</b>	<b>\$5</b>	<b>(\$1)</b>	<b>\$14</b>	<b>\$12</b>
Sale transaction & P/L	(2)	(4)	(2)	(5)	3
Model Changes	(3)	-	-	-	(3)
<b>Net return on the mortgage servicing asset</b>	<b>\$1</b>	<b>\$2</b>	<b>(\$2)</b>	<b>\$9</b>	<b>\$12</b>
<b>Average mortgage servicing rights</b>	<b>\$295</b>	<b>\$280</b>	<b>\$265</b>	<b>\$271</b>	<b>\$317</b>

### MSR portfolio characteristics (% UPB)



# Liquidity



1) Reclassification of certain Investment securities to held-to-maturity as of 9/30/15 have been included in available liquidity.

# Available liquidity and funding

<b>Liquidity balances and ratios (\$mm)</b>					
<b>Available liquidity</b>	<b>6/30/2014</b>	<b>9/30/2014</b>	<b>12/31/2014</b>	<b>3/31/2015</b>	<b>9/30/2015</b>
Interest-earning deposits	\$63	\$89	\$198	\$194	\$130
Investment securities available-for-sale	1,378	1,672	2,295	2,272	1,150
Investment securities held-to-maturity <sup>(1)</sup>	-	-	-	-	1,108
Less: securities haircut	(69)	(84)	(115)	(114)	(112)
Less: pledged collateral	(1)	-	-	-	(13)
Liquid assets	<b>\$1,371</b>	<b>\$1,677</b>	<b>\$2,378</b>	<b>\$2,352</b>	<b>\$2,263</b>
FHLB borrowing capacity	\$2,775	\$2,200	\$1,476	\$1,186	\$1,569
<b>Total available liquidity</b>	<b>\$4,146</b>	<b>\$3,877</b>	<b>\$3,854</b>	<b>\$3,538</b>	<b>\$3,832</b>
Liquid assets as a % of total assets	14.2%	17.0%	20.6%	19.4%	18.1%
FHLB Capacity as a % of total assets	28.8%	22.4%	12.8%	9.8%	12.5%
<b>Available liquidity as a % of total assets</b>	<b>43.1%</b>	<b>39.4%</b>	<b>33.3%</b>	<b>29.1%</b>	<b>30.6%</b>

<b>Funding</b>	<b>9/30/2014</b>	<b>12/31/2014</b>	<b>3/31/2015</b>	<b>6/30/2015</b>	<b>9/30/2015</b>
Brokered deposits	\$354	\$392	\$361	\$328	\$317
FHLB advances	150	514	1,625	2,198	2,024
Other debt	340	331	317	283	279
<b>Total wholesale funding</b>	<b>\$844</b>	<b>\$1,237</b>	<b>\$2,303</b>	<b>\$2,809</b>	<b>\$2,620</b>
<b>Wholesale funding as a % of total assets</b>	<b>8.8%</b>	<b>12.6%</b>	<b>19.9%</b>	<b>23.1%</b>	<b>20.9%</b>

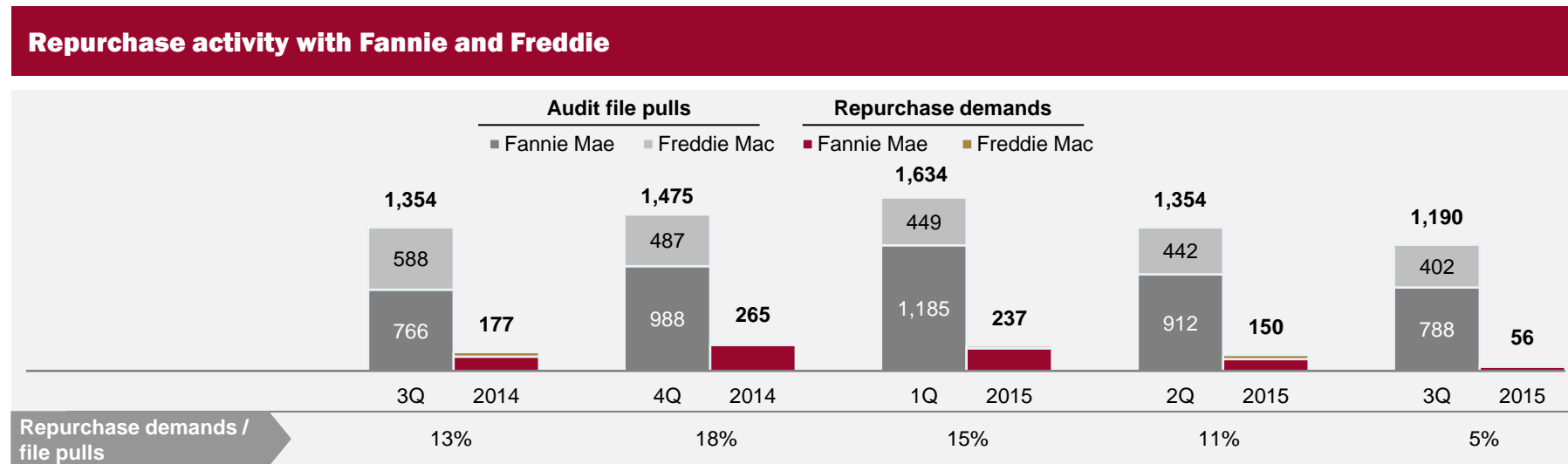
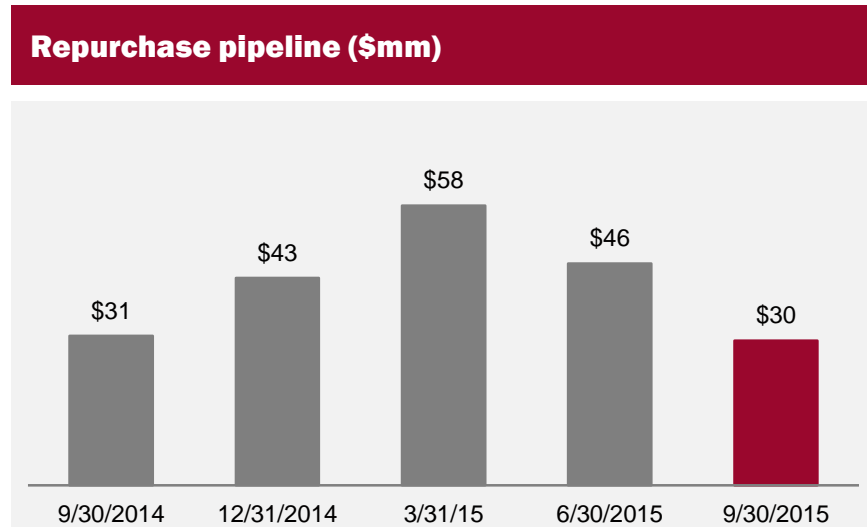
1) Reclassification of certain Investment securities to held-to-maturity as of 9/30/15 have been included in available liquidity.

# Composition of liabilities

<b>Quarter end liabilities (\$mm)</b>										
(\$ in mm)	9/30/2014		12/31/2014		3/31/2015		6/30/2015		9/30/2015	
	Balance	Mix	Balance	Mix	Balance	Mix	Balance	Mix	Balance	Mix
<b>Retail deposits</b>										
Demand	\$685	8.3%	\$726	8.6%	\$751	7.4%	\$757	7.1%	\$746	6.8%
Savings	3,311	40.0%	3,428	40.5%	3,643	35.9%	3,749	35.1%	3,671	33.3%
Money market	220	2.7%	209	2.5%	196	1.9%	185	1.7%	176	1.6%
Certificates of deposit	854	10.3%	807	9.5%	769	7.6%	765	7.2%	799	7.3%
<b>Total retail</b>	<b>\$5,070</b>	<b>61.3%</b>	<b>\$5,170</b>	<b>61.1%</b>	<b>\$5,359</b>	<b>52.8%</b>	<b>\$5,456</b>	<b>51.0%</b>	<b>\$5,392</b>	<b>49.0%</b>
<b>Commercial deposits</b>										
Demand	\$121	1.5%	\$133	1.6%	\$139	1.4%	\$161	1.5%	\$149	1.4%
Savings	27	0.3%	27	0.3%	35	0.3%	39	0.4%	32	0.3%
Money market	37	0.4%	43	0.5%	56	0.6%	96	0.9%	75	0.7%
Certificates of deposit	1	0.0%	5	0.1%	6	0.1%	2	0.0%	14	0.1%
<b>Total commercial</b>	<b>\$186</b>	<b>2.2%</b>	<b>\$208</b>	<b>2.5%</b>	<b>\$236</b>	<b>2.3%</b>	<b>\$298</b>	<b>2.8%</b>	<b>\$270</b>	<b>2.5%</b>
<b>Government deposits</b>										
Demand	\$292	3.5%	\$246	2.9%	\$346	3.4%	\$254	2.4%	\$367	3.3%
Savings	410	5.0%	317	3.7%	356	3.5%	403	3.8%	468	4.2%
Certificates of deposit	376	4.5%	355	4.2%	240	2.4%	312	2.9%	372	3.4%
<b>Total government</b>	<b>\$1,078</b>	<b>13.0%</b>	<b>\$918</b>	<b>10.8%</b>	<b>\$942</b>	<b>9.3%</b>	<b>\$969</b>	<b>9.1%</b>	<b>\$1,207</b>	<b>11.0%</b>
Company controlled deposits	\$900	10.9%	\$773	9.1%	\$1,012	10.0%	\$925	8.7%	\$1,267	11.5%
<b>Total deposits</b>	<b>\$7,234</b>	<b>87.4%</b>	<b>\$7,069</b>	<b>83.5%</b>	<b>\$7,549</b>	<b>74.4%</b>	<b>\$7,648</b>	<b>71.6%</b>	<b>\$8,136</b>	<b>73.9%</b>
FHLB Advances	150	1.8%	514	6.1%	1,625	16.0%	2,198	20.6%	2,024	18.4%
Other debt	340	4.1%	331	3.9%	317	3.1%	283	2.6%	279	2.5%
Other liabilities	549	6.6%	553	6.5%	661	6.5%	559	5.2%	576	5.2%
<b>Total liabilities</b>	<b>\$8,273</b>	<b>100.0%</b>	<b>\$8,467</b>	<b>100.0%</b>	<b>\$10,152</b>	<b>100.0%</b>	<b>\$10,688</b>	<b>100.0%</b>	<b>\$11,015</b>	<b>100.0%</b>

# Representation & Warranty reserve details

Repurchase reserve (\$mm)					
(in millions)	9/30/14	12/31/14	3/31/15	6/30/15	9/30/15
Beginning balance	\$50	\$57	\$53	\$53	\$48
Additions	15	(4)	0	(3)	(4)
Net charge-offs	(8)	0	(0)	(2)	1
<b>Ending Balance</b>	<b>\$57</b>	<b>\$53</b>	<b>\$53</b>	<b>\$48</b>	<b>\$45</b>



# Supplemental capital ratios

**\$mm – Basel I to Basel III (transitional) as of 12/31/14**

Flagstar Bancorp	Common Equity Tier 1 (to Risk Weighted Assets)	Tier 1 Leverage (to Adjusted Tangible Assets)	Tier 1 Capital (to Risk Weighted Assets)	Total Risk-Based Capital (to Risk Weighted Assets)
<b>Regulatory capital as of 12/31/14</b>				
Basel I capital	N/A	\$1,184	\$1,184	\$1,252
Net change in capital	N/A	\$37	\$37	\$37
<b>Basel III capital<sup>(1)</sup></b>	<b>\$876</b>	<b>\$1,221</b>	<b>\$1,221</b>	<b>\$1,289</b>
<b>Risk-weighted assets as 12/31/14</b>				
Basel I assets	N/A	\$9,403	\$5,190	\$5,190
Net change in assets	N/A	\$351	\$42	\$42
<b>Basel III assets<sup>(1)</sup></b>	<b>\$5,232</b>	<b>\$9,755</b>	<b>\$5,232</b>	<b>\$5,232</b>
<b>Capital ratios</b>				
Basel I	N/A	12.6%	22.8%	24.1%
<b>Basel III<sup>(1)</sup></b>	<b>16.7%</b>	<b>12.5%</b>	<b>23.3%</b>	<b>24.6%</b>

1) On January 1, 2015, the Basel III rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting, risk weighted assets, adjusted tangible assets, common equity Tier 1 capital and Tier 1 capital. We reported under Basel I (which included the Market Risk Final Rules) at December 31, 2014.

# Efficiency ratio and earnings per share

\$mm					
	3Q14	4Q14	1Q15	2Q15	3Q15
Net interest income (a)	\$64	\$61	\$65	\$73	\$73
Noninterest income (b)	85	98	119	126	128
Adjusting items:					
Loan fees and charges (1)	-	-	-	-	-
Representation and warranty reserve – change in estimate (2)	10	-	-	-	-
Other noninterest income (3)	-	-	-	-	-
Adjusted noninterest income	\$95	\$98	\$119	\$126	\$128
<b>Adjusted income</b>	<b>\$159</b>	<b>\$159</b>	<b>\$184</b>	<b>\$199</b>	<b>\$201</b>
Noninterest expense (c)	\$179	\$139	\$138	\$138	\$131
Adjusting items:					
Legal and professional expense (4)	(1)	-	-	-	-
Other noninterest expense (5)	(38)	-	-	-	-
<b>Adjusted noninterest expense</b>	<b>\$140</b>	<b>\$139</b>	<b>\$138</b>	<b>\$138</b>	<b>\$131</b>
<b>Efficiency ratio (c/(a+b))</b>	<b>120.1%</b>	<b>87.4%</b>	<b>75.0%</b>	<b>69.3%</b>	<b>65.2%</b>
Net (loss) income applicable to common stockholders	(\$28)	\$11	\$32	\$46	\$47
Adjustment to remove adjusting items	49	-	-	-	-
Tax impact of adjusting items	(17)	-	-	-	-
Adjusting tax item	-	-	-	-	-
<b>Adjusted net (loss) income applicable to common stockholders</b>	<b>\$4</b>	<b>\$11</b>	<b>\$32</b>	<b>\$46</b>	<b>\$47</b>
Diluted (loss) income per share	(\$0.61)	\$0.07	\$0.43	\$0.68	\$0.69
Adjustment to remove adjusting items	0.87	-	-	-	-
Tax impact of adjusting items	(0.30)	-	-	-	-
Adjusting tax item	-	-	-	-	-
Diluted adjusted (loss) income per share	<b>(\$0.04)</b>	<b>\$0.07</b>	<b>\$0.43</b>	<b>\$0.68</b>	<b>\$0.69</b>
Weighted average shares outstanding					
Basic	56,249,300	56,310,858	56,385,454	56,436,026	56,436,026
Diluted	56,249,300	56,792,751	56,775,039	57,165,072	57,207,503

- 1) Reverse benefit for contract renegotiation.
- 2) Add back reserve increase related to indemnifications claims on government insured loans.
- 3) Negative fair value adjustment on repurchased performing loans and a benefit for contract renegotiation.
- 4) Adjust for legal expenses related to the litigation settlements during the respective periods.
- 5) Adjust for CFPB litigation settlement expense.